

2012 Consistency Club~ Italian inspired Baci add-a-bead bracelet!



Complete two months w/s challenge &
earn your bracelet and first bead!



Join the Club.

When you order 200 w/s two months in a row

First earn the bracelet & 1 bead.

Then for every 2 months of consistency earn another bead!

2011-2012 Consistency Club~ Italian inspired Baci add-a-bead bracelet!

baci
BEADS



**Congratulations to our
May - June &
June - July
Consistency Achievers**

LAURI WOOTTON—24

SUE P-CHUNN—7

MARIA PINEDA—7

MONTANNA ELLIOTT—2

DAVID ORTIZ—2

*** = NEW BRACELET ACHIEVER**

= TOTAL CHARMS ACHIEVED TO DATE





Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 100 D.J.Q.'s and Directors by Career Conference! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Please return the information sheet so you can be included in our New program.

Dates: July, Aug, Sept (complete 2 out of 3 months)

Cost: \$10.00 or Free when you've **completed** previous Inner Circle.

ELITE INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

5-5-5 PER WEEK

5 SELLING APPTS.
5 INTERVIEWS
\$500 RETAIL
ORDER \$800.00

UPPER INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

3-3-3 PER WEEK

3 SELLING APPTS.
3 INTERVIEWS
\$300 RETAIL
ORDER \$600.00

INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

2-2-2 PER WEEK

2 SELLING APPTS.
2 INTERVIEWS
\$200 RETAIL
ORDER \$400.00

Graduates Will Receive: (Consultants & Directors)

Newsletter Recognition

Inner Circle Pin or Charm (when you already have a pin), presented to you at Fall Retreat by your Sales Director!

I cannot wait to celebrate your success!!!!

Love & Belief,

Pam

To complete your assignment this month you must return this sheet by the 6th. of the next month.

(E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

Inner Circle Form

Elite: 5 Appts, 5 Interviews, \$500 Retail Sales weekly, \$800 Wholesale a month

Upper: 3 Appts, 3 Interviews, \$300 Retail Sales weekly, \$600 Wholesale a month

Inner: 2 Appts, 2 Interviews, \$200 Retail Sales weekly, \$400 Wholesale a month

Success Meeting Attendance

Name: _____

Date: # of Guests

1. _____
2. _____
3. _____
4. _____

Directors Name: _____

Selling Appointments

Week One

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Two

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Three

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Four

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Interviews

Week One

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Two

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Three

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Week Four

Name & Telephone #

1. _____
2. _____
3. _____
4. _____
5. _____

Retail Sales:

Week One: _____

Week Two: _____

Week Three: _____

Week Four: _____

Totals For Month:

Retail Sales _____ (minimum \$800)

Selling Appts. _____ (minimum 8)

Interviews _____ (minimum 8)

Wholesale Order _____ (minimum \$400)

New Recruits _____

Appt. on Books _____

RACE for the GOLD!

Warfield Area Michigan Retreat 2012!

Registration through September 10th!



*Executive National
Sales Director
Cheryl Warfield*

Ramada Plaza 3333 28th St SE, Grand Rapids, MI
Retreat = \$85 per person (\$88 Paypal)

- ♦ Pay online to Laura Poling at www.laurapoling.com
- Includes: Meetings
- Friday: Appetizers & Dessert
- Saturday: Cont. Breakfast & Dinner
- Sunday: Cont. Breakfast & Lunch

Room = \$72/night 616.949.9222

- ♦ Reserve your room under **Mary Kay Block**
- ♦ Includes 4 wrist bands for pool & waterslide.

Dress:

- ♦ Friday Night: Career Dress
- ♦ Saturday: Business Casual (Skirts only no pants)
- ♦ Saturday Night: After 5
- ♦ Sunday: Career Dress



*National Sales Director
Pam Fortenberry-Slate*

OCTOBER 5—7, 2012

Friday, October 5, 2012—BOLD in GOLD CELEBRATION

6-6:45pm Mingling & Photos with Nationals

***INVITED:** New Directors, Star Consultants, Coach Bag Achievers, 10 Show Week Achievers

All consultants who have moved up a level since July 1st...Star Team Builders & up.

6:45-9pm Everyone Welcome!

***Special Seating for New Directors**

Saturday, October 6, 2012

6-9am Continental Breakfast in Lounge Area

8-9am Registration

9am-Noon Meeting together & Round Table Training

***Special Recognition on the hour for 10 Show Week Achievers**

Noon-2pm Lunch Break—On your own

2-4pm Break apart classes based on career level

5-9pm Dinner—Hear from National Sales Directors.

*** Special Coach Bag Presentation to Bold & Gold Achievers.**

*** New Directors, Quarter 1 Pearl Star Consultants & DIQ's sit w/ Nationals.**

Sunday, October 7, 2012

6-9am Continental Breakfast in Lounge Area

8am Optional Worship Service

9am -Noon New Directors & Lunch