## 2011 & 2012 Consistency Club~ Italian inspired Baci

add-a-bead bracelett



## Complete two months w/s challenge &

earn your bracelet and first bead!

March, April, May & June

BONUS!!!

1 bead for every

\$200 w/s you order

when you are consistent!!

Join the Club.

When you order 200 w/s two months in a row First earn the bracelet & 1 bead.

Then for every 2 months of consistency earn another bead!

### 2011-2012 Consistency Club~ Italian inspired Baci

add-a-bead bracelet!



# Congratulations to our March - April Consistency Achievers

LAURI WOOTTON—16
SUE P-CHUNN—4

CHRISTINA REEDER-\*2 KIMBERLY SMALL-\*1
SARA MAIN—9 MARIA PINEDA—2

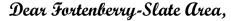
\* = NEW BRACELET ACHIEVER

# = TOTAL CHARMS ACHIEVED TO DATE











Your commitment to your business entitles you to participate in our <u>AREA INNER CIRCLE</u> Trogram. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!!

Our Goal is to have 100 D.I.Q.'s and Directors by Career Conference! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Please return the information sheet so you can be included in our New program.

Dates: Mar., Apr. May & June (complete 3 out of 4 months)

Cost: \$10.00 or Free when you've **completed** previous Inner Circle.

| ELITE INNER CIRCLE   | UPPER INNER CIRCLE  | INNER CIRCLE  |
|--|---|---|
| 100% ATTENDANCE (MEETINGS, ETC.)                                   | 100% ATTENDANCE (MEETINGS, ETC.)                          | 100% ATTENDANCE (MEETINGS, ETC.)                          |
| <u>5-5-5 PER WEEK</u>  | <b>3-3-3 PER WEEK</b>                                     | <b>2-2-2 PER WEEK</b>                                     |
| 5 SELLING APPTS.<br>5 INTERVIEWS<br>\$500 RETAIL<br>ORDER \$800.00 | 3 SELLING APPTS. 3 INTERVIEWS \$300 RETAIL ORDER \$600.00 | 2 SELLING APPTS. 2 INTERVIEWS \$200 RETAIL ORDER \$400.00 |

**Graduates Will Receive: (Consultants & Directors)** 

**Seminar Recognition** 

Inner Circle Pin or Charm, (when you already have a pin) presented to you at Seminar by your National Sales Director.

I cannot wait to celebrate your success!!!!

Love & Belief,

Pam

(E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

## Inner Circle Form

Elite: 5 Appts, 5 Interviews, \$500 Retail Sales weekly, \$800 Wholesale a month Upper: 3 Appts, 3 Interviews, \$300 Retail Sales weekly, \$600 Wholesale a month Inner: 2 Appts, 2 Interviews, \$200 Retail Sales weekly, \$400 Wholesale a month

| Success Meetin  Date: # of Guests     |                                       | Name:             |  |
|---------------------------------------|---------------------------------------|-------------------|--|
| 1                                     |                                       |                   | <u>:</u>                                     |
|                                       |                                       | g Appointments    | <u> </u>                                     |
| Week One Name & Telephone # 1 2 3 4 5 | Week Two Name & Telephone # 1 2 3 4 5 | 1<br>2<br>3.      | Week Four Name & Telephone #  1. 2. 3. 4. 5. |
|                                       | Ī                                     | <u>Interviews</u> |  |
| Week One Name & Telephone # 1 2 3 4 5 | Week Two Name & Telephone # 1 2 3 4 5 | 1                 | Week Four Name & Telephone #  1 2 3 4 5.     |
| Retail Sales:                         |                                       | Totals I          | For Month:                                   |
|                                       |                                       | tail Sales        | (minimum \$800)                              |
| Week One:                             | Sell                                  | ling Appts.       | (minimum 8)                                  |
| Week Three:                           |                                       | erviews           | (minimum 8)                                  |
| Week Four:                            |                                       | nolesale Order    | (minimum \$400)                              |
|                                       |                                       | w Recruits        |  |
|                                       | Ap                                    | pt. on Books      |  |

# INNER CIRCLE INFORMATION SHEET

Please Complete and Return to:

Pam Fortenberry-Slate 7503 Jonquil Court Wilmington, N.C. 28409 Fax: (866)334-5342

| Your Name:                                | Tux. (000)334 3342                   |
|---|--------------------------------------|
| Your Directors Name:                      |                                      |
| Complete Address:                         |                                      |
|   |                                      |
| Phone Number:                             | (E-Mail):                            |
| Husbands Name:                            | Children & Ages:                     |
| Husbands Attitude 1 2 3 4 NO WAY!         | 5 6 7 8 9 10<br>GO FOR IT!           |
| Comments:                                 |                                      |
|   | Length of Time in Mary Kay:          |
| My Goals For Seminar 2012!!               |                                      |
|   |                                      |
|   |                                      |
| How many times have you co                | mpleted Inner Circle!                |
| <b>Please Check One of the Following:</b> |                                      |
| I am enclosing \$10.00 Entry Fe           | ee in the Form of a: Check: or Cash: |
| I completed Inner Circl                   | e!                                   |

Please Circle Which Level You Plan to Complete:

#### **ELITE INNER CIRCLE**

100% ATTENDANCE (MEETINGS, ETC.)

#### **5-5-5 PER WEEK**

5 SELLING APPTS. 5 INTERVIEWS \$500 RETAIL ORDER \$800.00

#### UPPER INNER CIRCLE

**100% ATTENDANCE** (MEETINGS, ETC.)

#### **3-3-3 PER WEEK**

3 SELLING APPTS. 3 INTERVIEWS \$300 RETAIL ORDER \$600.00

#### **INNER CIRCLE**

**100% ATTENDANCE** (MEETINGS, ETC.)

#### **2-2-2 PER WEEK**

2 SELLING APPTS. 2 INTERVIEWS \$200 RETAIL ORDER \$400.00