

# Read this and believe that you can do it to! It is out there for all of us to have! Tammy

We all are so excited about Dacia's success the question is are we willing to do the same work she does to get results?????

## Meet The Queen of "POP"

Sr. Director Dacia Wiegandt

You must read the "Queen of Pop's" success tips below!! Why do I call her the Queen of Pop, because the incredible amount of success she has achieved in her business in a short time is largely due to focusing on a POWER POP (30 faces) every single month Let me share some more info with you about her. I saw her for the first time when I was in Nashville in January for Leadership Conference. She looked so young, at first I didn't think she was even 20 years old. Then I noticed her DIAMOND BARPIN that said \$500,000!! I thought ... wow... there is some story here.

After I came home, I noticed I had a Challenger Newsletter (MK sends it to Red Jackets) laying on my table and her picture was on it. Some of the facts I read are:

She joined Mary Kay with a degree in elementary education.

Qualified for her first Career Car by October 1, 2001 (3 months)

Debuted as a Sales Director, February 2002

Qualified for Grand Prix, September 2002 (age 23)

Qualified for Cadillac, December 2002

Queen of Recruiting, Emerald Seminar 2003 (age 24)

\$500,000 Unit Club her first full year as a Director

Currently on target for \$1,000,000 (YES I SAID 1 MILLION) Unit Club! Can we learn something from this young woman? Yes, we most certainly can!! Read the information below and GET INSPIRED!! IF you work with the focus and determination of this young woman, you too can have a life-changing career? You know, 3 years from now you can be where you are now... or you can be someplace ENTIRELY DIFFERENT - with true financial freedom and the flexibility to choose your own lifestyle!! It's up to you. . . read on. .

Dacia Wiegandt, of Miami, Florida finished DIQ in ONE month, earned her Cadillac only 11 months after signing hls this really possible? Here's the scoop. She has 3 First-Line Directors, 3 in DIQ, and 3 more will enter DIQ in March. As far as I'm concerned, she will be the youngest NSD in history. If that isn't enough, there is the very real possibility that she will be the No. 1 Director in the ENTIRE NATION this year - just three years after signing her agreement.

Here is her advice...

(thanks to Heather Julson)

1. God cannot bless your work if you don't give him anything to bless.
2. I work my business every day as though it's the last day of June.
3. I get 5 new contacts a day, period.  
EVERY DAY - 5 NEW CONTACTS, END OF STORY.
4. I get 1 new booking a day, without fail. WITHOUT FAIL.
5. The pain of discipline is far less than the pain of regret.
6. Listen to yourself, would you want to book with you? If not, then change.
7. There are NO valid excuses, it's only you who can stop you.  
It's all in your head.
8. Every day is a brand new start. Compare yourself to no one - just go get that goal.
9. Give women a chance to participate in your goal.

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9. Give women a chance to participate in your goal.

They will RISE UP TO HELP YOU.

10. I complete a PowerStart 30 FACES IN 30 DAYS, each and every month, no exceptions.

11. Never prejudge anyone. But do focus on the following

a. women between 25-55

b. women who own a home

c. women who are married

d. women who have children

e. women with at least a few years of post-secondary education.

If you consistently find women with at least 3 of those 5, you will move much quicker.

Here's a thought for you today...

Impossible is only an opinion!