

# THE ADVANTAGES OF BUILDING YOUR TEAM!!!

Why build my team? Here's why:

Name of Team Member	Wholesale Order	Star Rec.		Team		Director		Total
		3-4 Rec. 4%	5+ Rec. 9%	Ldr. 13%	DIQ 13%	Personal Team 13%	Volume 13%	
1. Faith Hope (new)	2,400	96.00	216.00	312.00	312.00	312.00	312.00	624.00
2. Mary Sharp (new)	1,800	72.00	162.00	234.00	234.00	234.00	234.00	468.00
3. Susan Steady	600	24.00	54.00	78.00	78.00	78.00	78.00	156.00
4. Barb Driven (new)	3,000	120.00	270.00	390.00	390.00	390.00	390.00	780.00
5. Amy (Barb's 1 <sup>st</sup> )	3,600	.00	.00	.00	.00	.00	468.00	468.00
6. Paula Positive (new)	1,200	Not Rec. Yet	108.00	156.00	156.00	156.00	156.00	312.00
7. My Personal Order	600	.00	.00	.00	.00	.00	78.00	78.00
Total Wholesale	13,200							

Commission	312.00	810.00	1,170.00
Personal Team Building	50.00	50.00	50.00
Total Cons. Commission	362.00	860.00	1,220.00

1,170.00 +	1,716.00 =	2,886.00
		400.00

500.00	Unit Team Bldg. Bonus, Minimum 5Q
1,300.00	Unit Vol. Bonus
5,086.00	Total Dir. Comp.

\*Unit Volume Bonus Schedule

MONTHLY WHOLESALE PROD.	BONUS	NO LIMIT
\$60,000 or more	\$6,000	
\$50,000 to \$59,999	\$5,000	
\$40,000 to \$49,999	\$4,000	
\$30,000 to \$30,999	\$3,000	
\$20,000 to \$29,999	\$2,000	
\$10,000 to \$10,999	\$1,000	
\$9,000 to \$9,999	\$ 900	
\$8,000 to \$8,999	\$ 800	
\$7,000 to \$7,999	\$ 700	
\$6,000 to \$6,999	\$ 600	
\$5,000 to \$5,999	\$ 500	

## \$1,000 Bonus Program

1. Earn or Re-qualify for Cadillac
2. Circle of Achievement – Higher Than Previous Year
3. New Directors – On The Write Track  
Fabulous 50s  
Honors Program

Plus More!!!

**Director Commissions Effective April 1, 2005**