

Dream.  
Believe.  
Achieve.

Become a  
**50th**  
ANNIVERSARY  
Director

# Plan of Action TO BECOME a Sales Director

**Option #1:** Wait until the Stars align with 8 active, submit, and add 22 personal team members in the next 3 months.

**Option #2:** (Better choice!) Month prior to DIO, personally be a Star Consultant, focus on having 10 active team members, and personally earning a gold medal. Focus, believe, pray, WORK!

## DIO 1st Month:

Add 3-5 new personal team members  
Add 5 Unit team members by  
doing 5 interviews with each of the  
5 you recruited the month prior to DIO.  
It will take 25 interviews to  
add 5 new Unit members.  
Production: Around \$6-7,000.  
Personal: \$600 w/s.

## DIO 2nd Month:

Add 3-5 more personals and,  
again, add 5 new unit members  
from doing 25 interviews with  
the 5 new from month 1.  
Production: Around \$6-8,000.  
Personal: \$600 w/s.

## DIO 3rd and final Month:

Add 3-5 more personals and,  
again, add 5 new unit members  
from doing 25 interviews with  
the 5-10 new from month 2.  
Production: Around \$8,000.

### REQUIREMENTS:

- \*24 total active team members (including you)
- \*10 with \$600 w/s (not including you)
- \*Total of \$18,000 w/s (maximum \$4,000 by you)

\*This is merely a plan of action. Results may vary per individual.



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# Tracking to become a 50th ANNIVERSARY Director

## DIQ

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active  \$600 w/s



Month 1 wholesale:

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Month 2 wholesale:

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Month 3 wholesale:

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24 Total

10 w/ \$600 w/s

\$18,000 production

