



# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

**5 People to Move up this month:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Monthly Recruiting events Planned**

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Prizes I am promoting this month:**  
 Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

**My Area First Line Directors (D), DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

***Complete and turn in your Monthly Plan Sheet by the 5th of each month for recognition from your NSD !***  
***Contest Dates: February—July***  
***To be recognized by your National!!***

**Second Line:**  
*(note same as above)*

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

# 2012 Contest February - July

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50  
or fewer Members

Focus on 30 Interviews  
each month

When your Unit has 50  
or more Members

Focus on 50 Interviews  
each month

- |           |           |
|-----------|-----------|
| 1. _____  | 16. _____ |
| 2. _____  | 17. _____ |
| 3. _____  | 18. _____ |
| 4. _____  | 19. _____ |
| 5. _____  | 20. _____ |
| 6. _____  | 21. _____ |
| 7. _____  | 22. _____ |
| 8. _____  | 23. _____ |
| 9. _____  | 24. _____ |
| 10. _____ | 25. _____ |
| 11. _____ | 26. _____ |
| 12. _____ | 27. _____ |
| 13. _____ | 28. _____ |
| 14. _____ | 29. _____ |
| 15. _____ | 30. _____ |

- |           |           |
|-----------|-----------|
| 31. _____ | 41. _____ |
| 32. _____ | 42. _____ |
| 33. _____ | 43. _____ |
| 34. _____ | 44. _____ |
| 35. _____ | 45. _____ |
| 36. _____ | 46. _____ |
| 37. _____ | 47. _____ |
| 38. _____ | 48. _____ |
| 39. _____ | 49. _____ |
| 40. _____ | 50. _____ |

Win a Fabulous Prize from your NSD!



*Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.*

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

*Email ID* \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

# ***Inner Circle Participants***

**Turn in your results from previous months!!**

**Contest dates: August–December**

*Listed below are all who are registered.*

*\* Indicates each month results were received.*

*Karuna Khatwani*

*Karen Mamin*

*Santosh Agrawal*

*Mid Rose Marale*

*Shobhana Saboo*

*Teocy Marak*

*Manisha Bhadra*

*Suisui Le*

*Priti Mange*

*Lusi Meru*

*Renuka Wakuis*

*Eliza Nongthombam*

*Meera Vyas*

*Namrata Rai*

*Bhavna Dave*

*Tamara Povathinkal*

*Rekha Chavhan*

*Babita Holani*

*Lita Padia*

*Jamuma Ramauli*

*Vinal Shah*

*Tulitula*

*Satinder Kaur*

*Nirtan Sangma*

*Tara Kataria*

*Plaza Marak*

*Meenakshi Jagotra*

*Intinaro Imchen*

*Paulalmle Sephe*

*Ikwasile*

*Sentimenla*

*Thesa Sangma*

*Mukta Sangma*

# Fortenberry-Slate Area India Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to one!!! I love not having a boss— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary

**Please send a list of your Achievers and the months they completed!**

**Dates: August - December (complete 3 out of 5 months)**

**Cost: INR 400 or Free when you have completed Last Inner Circle**

ELITE INNER CIRCLE

5-5-5 PER WEEK

5 SELLING APPTS.  
5 INTERVIEWS  
5000 R SALES

UPPER INNER CIRCLE

3-3-3 PER WEEK

3 SELLING APPTS.  
3 INTERVIEWS  
4000 R SALES

INNER CIRCLE

2-2-2 PER WEEK

2 SELLING APPTS.  
2 INTERVIEWS  
3000 R SALES

*Graduates Will Receive: (Consultants & Directors)*

*Inner Circle Pin or Charm, (when you already have a pin) presented to you at by Pam.*

***I cannot wait to celebrate your success!!!!***

*Love & Belief,*

**Pam**

To complete your assignment this month you must return this sheet by the 6th. of the next month.  
 (E-mail: pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

# Inner Circle Form

<u>ELITE INNER CIRCLE</u>	<u>UPPER INNER CIRCLE</u>	<u>INNER CIRCLE</u>
<b><u>5-5-5 PER WEEK</u></b>	<b><u>3-3-3 PER WEEK</u></b>	<b><u>2-2-2 PER WEEK</u></b>
5 SELLING APPTS. 5 INTERVIEWS 5000 R SALES	3 SELLING APPTS. 3 INTERVIEWS 4000 R SALES	2 SELLING APPTS. 2 INTERVIEWS 3000 R SALES

## Success Meeting Attendance

Date: \_\_\_\_\_ # of Guests \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

Name: \_\_\_\_\_

Directors Name: \_\_\_\_\_

## Selling Appointments

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Retail Sales:

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## Totals For Month:

<u>Retail Sales</u>	_____
<u>Selling Appt.</u>	_____
<u>Interviews</u>	_____
<u>Wholesale Order</u>	_____
<u>New Recruits</u>	_____
<u>Appt. on Books</u>	_____

# India Area on the go!



Pack your bags to travel to the Land of Lion City - Singapore! What's more? Earn Shopping Allowance!\*

It's time to rev up your business ... grow your customer base and selling opportunities, fill your calendar with selling appointments and classes, offer the Mary Kay opportunity to those you think would make a great fit with your team! As Mary Kay said, "You can do it!" Get Set! Aim high and you could be shopping in Singapore!

**Qualification Period:** 16th March – 30th September 2012.

## Who can participate?

All Mary Kay independent sales force members in good standing with Mary Kay ("Participants") can participate in this Promotion.

## Exciting Rewards!!

Participants who successfully complete this challenge ("Achievers") are eligible to receive the following rewards (terms and conditions apply):

- One roundtrip Economy class airfare to and from Singapore
- ONE day of exclusive education.
- 3 Nights and Four days hotel stay at Singapore
- Additional food allowance of ~ 2000 per Achiever
- Shopping Money



Happy June

Birthday!

I Aleminla ~ 1st

Thinlay Bhutia ~ 12th

Bhim Kumari Sharma ~ 14th

Tiamongla Imchen ~ 21st



Happy June Unit Anniversaries!

Tiamongla Imchen ~ 4 yrs

Karuna Khatwani ~ 4 yrs

Asenla Longkumer ~ 4 yrs

Eliza Nongthombam ~ 2 yrs

Sapna Subba ~ 2 yrs

Ikvasile ~ 1 yr

Sangita ~ 1 yr

**The Fortenberry Slate Area is**

**EXPLODING!!**

**with New Sales Directors!!**



**New Sales Directors &  
their Seniors will**

**receive a Beautiful BLING RING!!**

**When they Debut as a Sales Director from  
September 1st, 2011 - May 30th, 2012!!  
Ring will be delivered by Pam Fortenberry-Slate in June!!**

**June 1st, 2012 - August 30th, 2012!!**

**Rings will be delivered at Seminar!!**

*Rings will be awarded at Seminar by NSD Pam Fortenberry-Slate  
Styles may vary based on availability.*



# The Fortenberry Slate Area is

## Stretching!!

April, May, June & July 2012

Production Levels:

Up to 50 Unit Members— 200,000 Wholesale Production

51 Unit Members and UP— 400,000 Wholesale Production

When your Unit reaches production OR you have

5 Personal New Active Recruits

Each month

\*Styles May Vary Based on Availability.

## April Achievers

*Tiamongla Imchen*

*Asenla Longkumer*

*Dr. Chubala Aier*

*Imtinaro Imchen*

*Eliza Nongthombam*

*T Aleinla*

*Tshering Doma Bhutia*

*Sentimenla Longkumer*

*Thesa Sangma*

## Bonus! Earn All 4 months and receive a 5th Bracelet!!

*Bracelets earned in April will be awarded in June. Remaining Bracelets will be awarded at Seminar by NSD Pam Fortenberry-Slate  
Styles may vary based on availability.*



Fortenberry-Slate  
National Area



is . . .

Senior National Sales Director  
Pam Fortenberry-Slate



*Exploding  
With Stars!*

**Special May Promotion!!**

**May 12th ~ 30th, 2012**

**Independent Beauty Consultants and Sales Directors  
Be a Star Consultant by May 30th**

**Receive a Special Gift from NSD Pam Fortenberry-Slate**

**\*If you are a Star—Reach the next level to be an achiever!**



***Special!! Contest Extended to June 15th!!***