



Monthly Power Plan Sheet



Name: _____
 Month of: _____
 Unit Production Goal: _____
 Unit recruiting Goal: _____
 Interview Goal: _____
 Personal Sales Goal: _____
 Personal Recruiting Goal: _____
 Number of Faces Goal: _____

5 People to Move up this month:

1. _____
2. _____
3. _____
4. _____
5. _____

Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Prizes I am promoting this month:

Why listen to Marketing? _____
 Why come to event? _____
 Why sign on the spot? _____
 Why order? _____
 Why bring guests? _____

My Area First Line Directors (D), DIQ's (DIQ) & Director Intenders (DI)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Complete and turn in your Monthly Plan

***Sheet by the 5th of each month for
 recognition from your NSD !***

Contest Dates: February - July

To be recognized by your National!!

Second Line:

(note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

2012 Contest February - July

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50
or fewer Members

Focus on 30 Interviews
each month

When your Unit has 50
or more Members

Focus on 50 Interviews
each month

1. _____	16. _____		
2. _____	17. _____		
3. _____	18. _____		
4. _____	19. _____	31. _____	41. _____
5. _____	20. _____	32. _____	42. _____
6. _____	21. _____	33. _____	43. _____
7. _____	22. _____	34. _____	44. _____
8. _____	23. _____	35. _____	45. _____
9. _____	24. _____	36. _____	46. _____
10. _____	25. _____	37. _____	47. _____
11. _____	26. _____	38. _____	48. _____
12. _____	27. _____	39. _____	49. _____
13. _____	28. _____	40. _____	50. _____
14. _____	29. _____		
15. _____	30. _____		

Win a Fabulous Prize from your NSD!



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: _____
Email
Address: _____

Comments: _____

IBC Name: _____
Email
Address: _____

Comments: _____

IBC Name: _____
Email
Address: _____

Comments: _____

IBC Name: _____
Email
Address: _____

Comments: _____

IBC Name: _____
Email
Address: _____

Comments: _____

IBC Name: _____
Email
Address: _____

Comments: _____

Fortenberry-Slate Area

Asia Pacific Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 200 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Dates: Feb. - July (complete 5 of 6 months)

Cost: MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

ELITE INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

5-5-5 PER WEEK

5 SELLING APPTS.
5 INTERVIEWS
500 POINTS RETAIL—MAL.
P5000 SALES—PHILIPPINES

UPPER INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

3-3-3 PER WEEK

3 SELLING APPTS.
3 INTERVIEWS
300 POINTS RETAIL -MAL.
P4000 SALES- PHILIPPINES

INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

2-2-2 PER WEEK

2 SELLING APPTS.
2 INTERVIEWS
200 POINTS RETAIL- MAL.
P3000 SALES-PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

I cannot wait to celebrate your success!!!!

Love & Belief,

Pam

To complete your assignment this month you must return this sheet by the 6th. of the next month.
 (E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

Inner Circle Form

Elite:	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month 5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
Upper:	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month 3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
Inner:	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month 2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

Success Meeting Attendance

Name: _____

Date:	# of Guests
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

Directors Name: _____

Selling Appointments

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

Interviews

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

Retail Sales:

Week One: _____

Week Two: _____

Week Three: _____

Week Four: _____

Totals For Month:

Retail Sales _____

Selling Appt. _____

Interviews _____

Wholesale Order _____

New Recruits _____

Appt. on Books _____

Malaysia ~New Director Tracking For Success

In Your first Three Months do:

ON THE MOVE

1. 2 Active Team Members each Month
2. \$22,500 Unit Production Points

1st Step



**QTM Pin
3 in 1 Fax, Copy, Scan
Machine**



In your first Six Months do:

FABULOUS 50's

1. 50/> Non Terminated Unit Members
2. \$45,000 Unit Production Points

2nd Step



**Fab 50 Pin
Photo Recognition**



In your first Twelve Months do:

HONORS SOCIETY

1. 24 New Active Team Members
2. 50/> Non Terminated Unit Members
3. \$90,000 Unit Production Points

3rd Step



**Honor Society Pin
Stage Recognition**



See Who's tracking Their Success!

Check out the Fortenberry-Slate Global Newsletter!

Malaysia Area on the Go!

Inner Circle Contest! February-July

Azlina BTE Yusoff
Anidha A/P Visuanathan*
Jamaliatul Norzira Mohd Hasnan
Roseleza BT Mohamed*
Sabariyah BT Harun
Nur Mahani BT Mahammad
Norlela (Lela) Ngalim**
Yasmin Binti MD Isa*
Norfiza BT Mahput@Sahir
Haniza Hanun*
Fauziana Kamis*
Mai Noor Asiah BT Tan Zalilah***
Sharifah Sharmila Syed Zain*
Mohd Aidil B Mohd Yusof
Robiah bt Huri**
Nor Diyana Binti Mohd Saodi*
Nurul Izyan Binti Idris
Nanha Yusof
Siti Zulaiha BT Mohd Rais**
Rosealinda Jhaya
Sofuriah Binti Mohamad Hashim****
Suriya Mohamed Daud***
Rabetah Johari****
Shukria Binti Aziz***
Normie Binti Hanafiah
Siti Eishah Binti Mat Nor
Rozilah BT Saripudin***
Nafisah BT Omar
Ashinah Aamir Hamzeh
Asni Binti Ibrahim
Atheena Binti Othman
Vivi Suryanti BT Mazlan
Norfarizan Ahmad Puzi
Wan Norliza Wan Othman
Chan Leng Aai***
Siti Rohimah Binti Sarudin
Roslina Ahmad Dahlan*

Mardziana Bt Ahmed (Lily)
Wan Rafiza Wan ABD Rahman
Nadiyah BT Muhalim
Mazura BT Musa
Nur Zuraida Muhammad
Nor Mizan BT CHE Embi
Liyani Puteri MD Ramli
Sarinah Kasiman
Nor Hayati ABD Karim
Puteri Rabiatuladawiyah Abdul Rahman
Rozila MD Repin***
Shaafineh Saidali
Noora Abdul Shukor**
Maizaitunur Haslinda**
NHE Johana BT Johana
Afarina Ahmad Ripaee*
Fadillah AB Rahman**
Asnorasoleha BT Mohd Hayat
Mas Edayu Hamdan
Azizah Painal
Noraniza BT Mohtar**
Haslinda Taib
Gahliyah BT Arpan**
Che Hasnida BT Che Hashim
Farhah BT Ilyas**
Shahanim Samsu**
Nur Ilyanie BT Wahab
Nor Rizah Juasih
Noorain Jamali
Wan Hanim Binti Mohamad Hiri
Siti Rohani Ambok Sulong
Nadiatul Syahirah Seman***
Nur Rafidah ABD Rhsid
Nohayati Razali (Nora)*
Siti Roziah Binti Sarudin
Jumirdah Bahtiar
Suzana Abidin*

Malaysia Area on the Go!

Inner Circle Contest! February-July

Jaklin Juanis	Carmen Hogan***
Ida Syafinaz Ibrahim	Zaiti Azila AB Rahim*
Haslinda Sulaiman*	Nor Hamizah BT As'Ari
Nur Atiqah Gadong Binti Abdullah	Norfarizan Ahmad Puzi
Nur Hayati Sakinah Binti Che Mazelan	Rozita Johari**
Rajeswari Maniam @ Rajes****	Carolin Ramadas****
Iza Adora Modh Sanusi*	Roselle Rabaya*
Suraida Binti Rahmat	Siti Norizan Bm Ramli*
Hasni Muhamad Daud****	Wan Zainuriah Bt Wan Ramli**
Nor Saadah Bt Sulaiman*	Waheedan Bt Syel Sultan
Fauziah Hanim Ismail**	Laila Binti Abdul*
Siti Masnira Bt Ab Rahman**	Nur Syawalia Zakariah **
Nur Azura Mohd Najib	Rokiah Arifin****
Shahanaz Roqayah Zainuddin	Wan Sharfizatul Nafiza bt Wan Zin
Siti Hafar Binti Mohd Sah	Wan Suhaila bt Wan Abdul Malek*
Wan Suhaila Bt Wan Abdul Malek***	Iaila Abdul Rahman*
Zuriana Amat*	Nashirah bt Yahaya**
Wan Baidura Bt Wan Abdul Malik***	Norhayati Yusop*
Aishah Khairudin***	Azma bt Muhammad*
Rozaini Jaafar**	Noriah Bt Azehari*
Iryani Diyana Binti Mohd Idras*	Wan Nur Aida*
Faizah Khairudin*	Ruzieta Bt Ruzlan***
Nurul Shakirin @ Sharon Lewis	Dolly Lazarus***
Carol Dass	Nashuah***
Sharifah Binti Seman*	Wawa***
Dolores Gaceta Lazarus*	Norazin*
Syiffa Syafina BT Amir Hussin	Nurul Ain *
Siti Mariam Mahat	Salamiah*
Shorbana Martin**	
Jaqueline Wong*	
Norizan Azizan	
Amu Krishnan*	
Hasnah Bt Muhamad Daud*	
Nor Baaiah Hassan	
Nor Azlinda Bt Ahmad*	

Malaysia Area on the Go!

Power Plans

February—July
Shorba Martin *
Dolly Lazarus ***
Aisha Khairudin *
Rozita Johari *
Rokiah Arifin ****
Hasnah Daud *
Hasni Daud ***
Noora Wawa **
Nor Azlinda Ahmad *
Suzana Abidin *

Interview Contest!

February—July

Dolly Lazarus ***
Suzana Abidin***

Happy Birthday!!
Aishah Khairudin~
June 17th!

*It is very important to send
your information to me at
Pam's office pamsassistant@ec.rr.com
Hugs, Tammy*

Happy Anniversary!!
Nor Baiah Hassan ~ 3 yrs
Salamiah Latip Unit ~ 1 yr
Nurhafizah Zulpi Unit ~ 1 yr



Make Your Business Smile!

The new Botanical Effects™ Skincare will open doors for you to reach out to new customers and enhance your business with your current customers. This selling challenge is open to all sales force and is divided into two challenge categories; by individuals and by units.

Botanical Effects™
Selling Challenge Period:
16 April to 15 June 2012

Top Challenge Winner

- Stage recognition at Seminar 2012
- Selling Challenge Certificate
- Product hamper worth **RM1,000**

2nd Challenge Winner

- Stage recognition at Seminar 2012
- Selling Challenge Certificate
- Product hamper worth **RM500**

3rd Challenge Winner

- Stage recognition at Seminar 2012
- Selling Challenge Certificate
- Product hamper worth **RM300**

The Fortenberry Slate Area is

EXPLODING!!

with New Sales Directors!!



New Sales Directors &
their Seniors will

receive a Beautiful BLING RING!!

When they Debut as a Sales Director from
January 1st, 2012 - July 31st, 2012!!

*Rings will be awarded at Seminar by NSD Pam Fortenberry-Slate
Styles may vary based on availability.*

The Fortenberry Slate Area is

Stretching!!

April's Achievers

Norizan Azizan

Sharon Lewis

Shahanaz Zainudin

Dolly Lazarus

Nafisah Omar

Noora bt Abdul Shukor

Nor Azlinda Ahmad

Nor Baaiyah Hassan

Salamiah Latip

Aishah Khairudin

April's Achievers

Bazaiti Baharudin

Hasni M Daud

Noraniza Mohtar

Norfiza Mahput

Rokiah Arifin

Roseleza Mohamed

Sabariyah Harun

Suzana Abidin

April, May, June & July 2012

Production Levels:

8,000 points

When your Unit reaches production OR you have
5 Personal New Active Recruits

Each Month

**Styles May Vary Based on Availability.

Bonus! Earn All 4 months and receive a 5th Bracelet!!

*Bracelets will be awarded at Seminar by NSD Pam Fortenberry-Slate
Styles may vary based on availability.*

Join the Fortenberry National Family



Pat Fortenberry
EENSND Emeritus

as we grow to
**5 NSD's by Mary Kay's
50th Anniversary**



Pam Fortenberry-Slate
SNSD



Rhonda Fraczkowski
NSD



**Everything that Glitters
is GOLD!!**

I am a

National Sales Director by:

Month: _____

Year: _____

