

GOALS

If you limit your choices
to what seems possible or reasonable,
you disconnect yourself
from what you truly want,
and all that is left is a compromise.

- Robert Fritz

Gang.....I love this quote.....8 years ago I had limited myself to what I thought seemed "possible".....On January 21, 1994 I made a different choice.....To give myself and my family a "chance" at this "Mary Kay thing" to see "if I could make a go of it.....

8 years later we are enjoying an income of more than \$20,000 per month from this "Mary Kay thing".....Why am I succeeding? Because I CHOSE TO! I chose to do what other successful Mary Kay women told me to do.....did I have cancellations? YES! Did I get my share of No's.....YES! (I still do!).....The difference is:

I made a decision to become a PRO at my classes, to become a PRO at sharing the opportunity.....I didn't wait for "someone else" to teach me to be a pro.....I had all the tools and "how to" I needed in my starter kit! I took personal responsibility to educate MYSELF!! You now have even more resources like my website www.unitnet.com/tammycrayk , the MK website, that we did not have!! Once I was a "PRO".....then and only then would I decide to keep on keepin' on or to quit.

Well....I now consider myself a "PRO".....it took time, gang.....it took being determined NOT TO ALLOW OTHER PEOPLE OR CIRCUMSTANCES to stop me....they were not going to "win".....I WAS!

If you are at a standstill in your business.....do this:

Make a decision TODAY to become a PRO....Stop waiting for "someone else" to teach you.....take responsibility to TEACH YOURSELF!! **Study** your Skin Care Class procedure.....**Study** the tapes that came in your Starter Kit.....make an appointment with the Queen of Sales in your unit to observe her next class.....order the new "FULL CIRCLE SUCCESS" video on Section 2 of the order form.....IT'S PHENOMENAL.....**study it**....become a PRO just like NSD Debi Moore who does the class on the video.....

Success is a single decision away.....I hope you will make that decision right here....right now.

With all my love and TOTAL BELIEF

Tammy