

# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

**5 People to Move up this month:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Monthly Recruiting events Planned**

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Prizes I am promoting this month:**

Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

***My Area First Line Directors (D),  
DIQ's and Director Intenders (DI)***

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

***Complete and turn in your Monthly Plan***

***Sheet by the 5th of each month for  
recognition from your NSD !***

***Contest Dates: February - July***

***To be recognized by your National!!***

***Second Line:***

*(note same as above)*

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

# 2012 Contest February - July

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50  
or fewer Members

Focus on 30 Interviews  
each month

When your Unit has 50  
or more Members

Focus on 50 Interviews  
each month

1. _____	16. _____		
2. _____	17. _____		
3. _____	18. _____		
4. _____	19. _____	31. _____	41. _____
5. _____	20. _____	32. _____	42. _____
6. _____	21. _____	33. _____	43. _____
7. _____	22. _____	34. _____	44. _____
8. _____	23. _____	35. _____	45. _____
9. _____	24. _____	36. _____	46. _____
10. _____	25. _____	37. _____	47. _____
11. _____	26. _____	38. _____	48. _____
12. _____	27. _____	39. _____	49. _____
13. _____	28. _____	40. _____	50. _____
14. _____	29. _____		
15. _____	30. _____		

Win a Fabulous Prize from your NSD!

# Fortenberry-Slate Area

## Asia Pacific

### Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 100 D.I.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

**Dates:** Feb.—July (complete 5 out of 6 months)

**Cost:** MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

ELITE INNER CIRCLE

**100% ATTENDANCE**  
(MEETINGS, ETC.)

**5-5-5 PER WEEK**

5 SELLING APPTS.  
5 INTERVIEWS  
500 POINTS RETAIL—MAL.  
P5000 SALES—PHILIPPINES

UPPER INNER CIRCLE

**100% ATTENDANCE**  
(MEETINGS, ETC.)

**3-3-3 PER WEEK**

3 SELLING APPTS.  
3 INTERVIEWS  
300 POINTS RETAIL—MAL.  
P4000 SALES—PHILIPPINES

INNER CIRCLE

**100% ATTENDANCE**  
(MEETINGS, ETC.)

**2-2-2 PER WEEK**

2 SELLING APPTS.  
2 INTERVIEWS  
200 POINTS RETAIL—MAL.  
P3000 SALES—PHILIPPINES

*Graduates Will Receive: (Consultants & Directors)*

*Inner Circle Pin or Charm, (when you already have a pin) presented to you at by Pam.*

***I cannot wait to celebrate your success!!!!***

*Love & Belief,*

**Pam**

To complete your assignment this month you must return this sheet by the 6th. of the next month.  
 (E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

# Inner Circle Form

<b>Elite:</b>	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month 5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
<b>Upper:</b>	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month 3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
<b>Inner:</b>	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month 2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

## Success Meeting Attendance

Date: \_\_\_\_\_ # of Guests \_\_\_\_\_ Name: \_\_\_\_\_

1. \_\_\_\_\_ Directors Name: \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

## Selling Appointments

<b>Week One</b>	<b>Week Two</b>	<b>Week Three</b>	<b>Week Four</b>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

<b>Week One</b>	<b>Week Two</b>	<b>Week Three</b>	<b>Week Four</b>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## **Retail Sales:**

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## **Totals For Month:**

Retail Sales \_\_\_\_\_

Selling Appt. \_\_\_\_\_

Interviews \_\_\_\_\_

Wholesale Order \_\_\_\_\_

New Recruits \_\_\_\_\_

Appt. on Books \_\_\_\_\_



*Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.*

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

IBC Name: \_\_\_\_\_  
*Email*  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

# Philippine ~New Director Tracking For Success

In Your first Three Months do:

*ON THE MOVE*

1. 6 Personal Team Members w/P16,000 each
2. P800,000 Unit Production
3. 30 Active Unit Members

**OTRT Pin  
Printer  
Photo Recognition**



**1st Step**  
\$

In your first Six Months do:

*FABULOUS 50's*

1. 50/> Non Terminated Unit Members
2. P2,000,000 Unit Production

**Fab 50 Pin  
Mini Laptop  
Photo Recognition**



**2nd Step**  
\$

In your first Twelve Months do:

*HONORS SOCIETY*

1. 20 New Personal Team Members w/P16,000 each
2. 50/> Non Terminated Unit Members
3. P4,000,000 Unit Production

**LCD Projector  
Photo Recognition**



**3rd Step**  
\$

*See Who's tracking Their Success!*

*Check out the Fortenberry-Slate Global Newsletter!*

# *Philippines Area on the go!*

*February, March, April, May,  
June & July*

## *Power Plans*

*Malou Manalo \*\*\**

*Marissa Magtoto \*\*\**

*Marites Cena \**

*Marita Del Corro \*\*\*\**

*Virgie Estepa \*\**

## *Interview Contest*

*Malou Manalo \*\*\**

*Marissa Magtoto \*\**

*Marites Cena \**

*Virgie Estepa \*\**

## *Happy Anniversary*

*Marissa Magtoto ~ 11 yrs*

*Virgie Estepa ~ 4 yrs*

*Vanessa Roces ~ 4 yrs*

*Diana Tanguilig ~ 2 yrs*

*Suzette Mallari ~ 1 yr*

*Melany Banto Unit ~ 1 yr*

*Diana Tanguilig Unit ~ 1yr*



## *Happy Birthday*

*Clarita Dontogan ~ June 14th*

*Marites Cena ~ June 16th*

JOIN MARY KAY'S

# *Top Directors' Trip 2012*

Achieve at least **P16 million** retail unit sales from August 2011 - July 2012 and have a fabulous trip with your spouse to **Paris, France.**



For more information about the Top Directors' Trip 2012, please contact the Sales Development and Education Team.



# Inner Circle Participants

*These Inner Circle Participants have registered for the  
New Inner Circle Program!!*



<i>Suzette Mallari*</i>	<i>Elena Jose*</i>	<i>Virginita Uy</i>
<i>Bleshilda T. Roxas</i>	<i>Marites Antonio*</i>	<i>Dianna Rose De Torres</i>
<i>Janice Calderon</i>	<i>Arcadia Silva</i>	<i>Joanna Rose Gonzales*</i>
<i>Vanessa Rocas</i>	<i>Marita Del Corro*****</i>	<i>Ma. Teresa Basas</i>
<i>Rufina Osorio</i>	<i>Kristen Eden</i>	<i>Edelyn Botecario</i>
<i>Marjorie Manalo</i>	<i>Rubia Ferino***</i>	<i>Luz Melo</i>
<i>Marites Cena*</i>	<i>Eliza Meron</i>	<i>Anna Gayle Guerrero</i>
<i>Precila O'Donell</i>	<i>Ailyn R. Acopicop**</i>	<i>Myrna Chua*</i>
<i>Cristita Schranz</i>	<i>Jennifer Guzman***</i>	<i>Amelia Sardea*</i>
<i>Vivian Tayag</i>	<i>Charlene Segura**</i>	<i>Charito Dargantes</i>
<i>Lorelie Diaz</i>	<i>Elsa Galvez</i>	<i>Virginia Ramones</i>
<i>Nimfa Montes</i>	<i>Adora Argueza</i>	<i>Dori Antonio *</i>
<i>Rosemary Castro</i>	<i>Lorna Rimando</i>	<i>Joubeth Ema</i>
<i>Shyrene April Mangahas</i>	<i>Krisnanette Bondoc</i>	<i>Ma. Kristina Martinez</i>
<i>Jassleen Torres*</i>	<i>Anabelle Asquero</i>	<i>Frances Sta. Maria</i>
<i>Michelle Coronel</i>	<i>Mary Joy Serrano</i>	<i>Yvette Salcedo *</i>
<i>Ethel Crisostomo</i>	<i>Ma. Nina Matias**</i>	<i>Maribeth Pedron</i>
<i>Rosalie Torres**</i>	<i>Marissa Magtoto**</i>	<i>Jennifer Tan</i>
<i>Kareen Palad</i>	<i>Marina Isles</i>	<i>Purificacion Rioja</i>
<i>Rosalinda Velasquez</i>	<i>Miaflor Tongol</i>	<i>Ma. Evelyn Durusan**</i>
<i>Jocelyn Forteza</i>	<i>Emily Genova*</i>	<i>Ma. Olvina Gumabol</i>
<i>Joy Tamayo</i>	<i>Freda Linsangan***</i>	<i>Fe Maliwat</i>
<i>Virginia Estepa***</i>	<i>Maria Fe Aliba</i>	<i>Olivia Pambid</i>
<i>Marilou Manalo*****</i>	<i>Marychiles Mendoza***</i>	<i>Jogie Chu***</i>
<i>Kristine Kay Perez*</i>	<i>Marinet Reyes</i>	<i>Rowena Ferrer</i>
<i>Cristina Sanchez*</i>	<i>Didith Buella</i>	<i>Ma Divina *</i>



The Fortenberry Slate Area is

EXPLODING!!

with New Sales Directors!!



New Sales Directors &  
their Seniors will

receive a Beautiful BLING RING!!

When they Debut as a Sales Director from  
January 1st, 2012 - July 31st, 2012!!

*Rings will be awarded at Seminar by NSD Pam Fortenberry-Slate  
Styles may vary based on availability.*

# The Fortenberry Slate Area is

## Stretching!!

**April Achievers**  
**Gayle Guerrero**  
**Marissa Magtoto**  
**Marilou Manalo**  
**Marites Cena**  
**Melany Banto**  
**Virgie Estepa**  
**Freda Linsangan**  
**Suzette Mallari**  
**Olivia Pambid**

April, May, June & July 2012

Production Levels:

Up to 50 Unit Members— 300,000

51 Unit Members and UP— 500,000

When your Unit reaches production OR you have

5 Personal New Active Recruits

Each Month

\*Styles May Vary Based on Availability.

## Bonus! Earn All 4 months and receive a 5th Bracelet!!

*Bracelets will be awarded at Seminar by NSD Pam Fortenberry-Slate  
Styles may vary based on availability.*