



TRACKING SHEET

EMAIL THIS SHEET BY NOON EVERY MONDAY TO YOUR DIRECTOR!

Name:		Month:	
Phone #:		Intelliverse #:	
Week ending date:		Director:	

1. ACCOUNTABILITY is the key to any leadership success.
2. Activity in the RIGHT areas leads to results.
3. "SUCCESSFUL people do what unsuccessful people don't do." - Unknown
4. "In order to be free enough to find creativity, you have to be DISCIPLINED enough to follow routine." - Ken Banks

WORK YOUR MAGIC ZIPCODE - 52631

MAGIC Zip Code - 52631	SUN	MON	TUE	WED	THU	FRI	SAT
5 Leads Per Day Warm Chatters, Referrals, etc.							
2 Bookings Per Day Facials or Classes							
\$600 in Sales							
3 Interviews Per Week Face-to-Face Interviews							
Yes:	No:	1 Weekly Accomplishment Sheet - Turned in by Monday Noon EST					

# OF FACES PER WEEK			MONTH-TO-DATE TOTALS - ADD IT UP!	
New Faces		Sales		# Total Faces MTD
1.				\$ RETAIL Sales This Week
2.				\$ RETAIL Sales MTD
3.				Wholesale Order This WEEK
4.				Wholesale Order MTD
Place an X by your Star Goal for the Quarter				
6.				Sapphire (1800 Wholesale)
7.				Ruby (2400 Wholesale)
8.				Diamond (3000 Wholesale)
9.				Emerald (3600 Wholesale)
10.				Pearl (4800 Wholesale)
3 PERSONAL INTERVIEWS			TEAM BUILDING MONTH-TO-DATE	
Name		(Results Y, N, Maybe)		# Interviews (Face to Face)
1.				# Guests to Meeting
2.				# Number of New Team Members
3.			NOTES:	
4.				
5.				
6.				

Place an X in the box below as you complete each category!

M	A	G	I	C	6
Meeting Attend 2	Accountability Submit W.A.S.	Glam - 10 New Faces	Interview - Share the opportunity to 6 people	Cash Retail \$1,000	6 \$600 Personal Wholesale