



July 1 –  
Nov. 30, 2012



### **The Challenge to Grow Your Unit Is On!**

Independent Sales Directors and Independent Beauty Consultants can be rewarded for increasing their units' size by 10 new qualified\* (A+1) unit members during the contest period from July 1 through Nov. 30, 2012.

### **Rewards for Independent Sales Directors**

Each Independent Sales Director who completes her unit's *Race for the Gold* goal of adding 10 new qualified\* (A+1) unit members will receive an invitation to the fabulous Universal Studios party at Leadership Conference 2013.

### **Bangle Bracelet Rewards**

Each Independent Sales Director – *and each contributing member* – will receive a bangle bracelet for every new qualified\* (A+1) team member personally added during the contest period once the unit goal of 10 new qualified\* (A+1) unit members is reached.

For example, if a unit member adds three new qualified\* (A+1) team members from July 1 through Nov. 30, and the unit has reached a total of 10 new qualified\* (A+1) team members, she'll receive all three bracelets. Add more team members and receive more bracelets! The bracelets come in three coordinating designs that can be worn alone or together for maximum impact. Note: Bracelets will be earned and received in this order: 1) dark champagne and gold, 2) black gemstones and gold, 3) light champagne and gold. The pattern will repeat as more bracelets are earned.

### **New Independent Sales Directors**

All new Independent Sales Directors who debut during the contest period will automatically receive an invitation for the Universal Studios Party at Leadership 2013. A new Independent Sales Director can qualify to receive bracelets for any qualified\* (A+1) team member she personally adds during the contest period when either her Independent Senior Sales Director meets the unit challenge or when she as the new Independent Sales Director achieves the unit challenge.

\*For contest purposes, a qualified new team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products and is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company. See MK In touch for Time Frame Examples.