



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

2012 October Director Promotion Packet

We Are
Exploding!!

SNSD Pamela Fortenberry-Slate
Office (910) 798-6094 * Text/Mobile # (910) 262-8723
Email: pfortenberry@ec.rr.com or pamsassistant@ec.rr.com
BB Messenger: pin code 21074C73 * Yahoo Messenger [pamnsd04](https://messenger.yahoo.com/pamnsd04)
Skype: [pam_fortenberry_slate](https://www.skype.com/pam_fortenberry_slate)
NEW WEBSITE!! www.pamslate@qtooffice.com

Congratulations!

Fortenberry-Slate

National Area

#5 Year to Date

Ruby Seminar!

#1 Sales Directors

Across the Globe for August!

USA



**STEPHANIE
LENARD
SENIOR SALES
DIRECTOR**

PHILIPPINES



**MARITES
CENA
EXECUTIVE
SENIOR SALES
DIRECTOR**

MALAYSIA



**NAFISAH
OMAR
EXECUTIVE
SENIOR SALES
DIRECTOR**

INDIA



**TSHERING
DOMA BHUTIA
SALES
DIRECTOR**

**The Fortenberry-Slate Area is in the:
USA, Philippines, Malaysia & India**

Fortenberry-Slate National Area

2012-2013 Inner Circle Goals

Inner Circle National Area

5 New National Sales Directors

10 Executive Senior Sales Directors

30 Senior Sales Directors

50 New Sales Directors

200 Area Sales Directors

25 Pink Car Drivers

10 Circle of Excellence Achievers

20 Circle of Achievement Achievers

50 Director Court of Sales Achievers

50 Director Court of Sharing Achievers

100% of Sales Directors

as 4 QTR Star Consultants

Fortunate 500 - Area Wide Seminar Court Slots Filled!

Monthly Power Plan Sheet

Name: _____
 Month of: _____
 Unit Production Goal: _____
 Unit recruiting Goal: _____
 Interview Goal: _____
 Personal Sales Goal: _____
 Personal Recruiting Goal: _____
 Number of Faces Goal: _____

5 People to Move up this month:

1. _____
2. _____
3. _____
4. _____
5. _____

Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Prizes I am promoting this month:

Why listen to Marketing? _____
 Why come to event? _____
 Why sign on the spot? _____
 Why order? _____
 Why bring guests? _____

**My Area First Line Directors (D),
 DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Complete and turn in your Monthly Plan

Sheet by the 5th of each month for

recognition from your NSD !

Contest Dates: August - December

To be recognized by your National!!

Second Line:

(note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

2012 Contest August - December

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50
or fewer Members

Focus on 30 Interviews
each month

When your Unit has 50
or more Members

Focus on 50 Interviews
each month

1. _____	16. _____		
2. _____	17. _____		
3. _____	18. _____		
4. _____	19. _____	31. _____	41. _____
5. _____	20. _____	32. _____	42. _____
6. _____	21. _____	33. _____	43. _____
7. _____	22. _____	34. _____	44. _____
8. _____	23. _____	35. _____	45. _____
9. _____	24. _____	36. _____	46. _____
10. _____	25. _____	37. _____	47. _____
11. _____	26. _____	38. _____	48. _____
12. _____	27. _____	39. _____	49. _____
13. _____	28. _____	40. _____	50. _____
14. _____	29. _____		
15. _____	30. _____		

Win a Fabulous Prize from your NSD!

Celebrate Mary Kay's 50th Anniversary
with the Asia Pacific NSD's on the
2013 Top Sales Director Trip
Cape Town & Sun City, South Africa





Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

Inner Circle Participants

August - December Contest

Name	Prize Goal	Months	Name	Prize Goal	Months
Afarina Ahmad Ripaee	Pin		Noraniza Mohtar	Charm	
Aina Marohtah bt Ali	Pin		Nordiyana Binti Osman	Pin	
Aishah Binti Khairudin	Charm	*	Norfazila Abdul Aziz	Pin	
Azizah Jainaz	Pin	*	Norfiza bt Mahput @ Sahir	Charm	*
Carmen Hogan	Charm		Norhanim bt Hhnin @ Maon	Pin	
Chan Leng Aai	Charm	*	Norhayati Razali	Pin	
Dewi Farah Zulkarnain	Pin		Norizan Azizan	Charm	
Dolores Gaceta Lazarus	Charm		Normie Binti Hanafiah	Charm	
Edawati Sulaman	Pin		Norsilawati Bt Ahmad	Pin	*
Fadillah Abdul Zahman	Pin		Nur Atiqah Gadong	Charm	
Fadzirah Mohd Au	Pin		Nur Hayati Saknal	Charm	
Fatin Osman	Pin	*	Nur insyirah binti Zulketli	Pin	
Farrah Ellya Farressa	Pin	*	Nur Sabarina Br Rozali	Pin	*
Fauzidah Ad Khalid		**	Nur Syawalia Binti Zakariah	Pin	*
Gahliyah BT Arpan	Charm		Nurazrena Bt Mohamad Rofi	Pin	
Haidah Rosly	Pin		Nurhaslinda Mohamad	Pin	
Hanifah Tay	Pin	**	Nurul Ain Syazwi Bte Harun	Pin	*
Hasnah Bt Muhamad			Nurul Aini Binti Husin	Pin	
Daud	Charm		Nurul Shakirini Lewis	Charm	
Hasni Muhamad Daud	Charm		Nurulhuda bt Mohamad Nor	Pin	*
Hazel Bongcawel Nacion	Pin		Puteri Rabiatal ad awiyah	Pin	**
Ida Syafinaz Ibrahim	Pin		Rabetah Johari	Charm	
Ida Syuznha Ibrehim	Pin		Raja Mastura	Pin	*
Ilya Izana Bt Idrus	Pin		Rajeswari Maniam	Charm	
Inzan Zaworeah Bt Zainm			Robiah Bt Huri	Charm	
Abidin	Pin		Rokiah Arifin	Charm	*
Issy Aryani BT Alisa@			Rosfinah by Abdul	Pin	
Ismail	Pin		Rosima Jaafor	Charm	
Jacki Wong	Pin		Roszaidah Husman	Pin	
Jayanthi A/P Chanderan			Rozila Md Repin	Charm	*
Mohan	Pin	*	Salamiah Latip	Charm	*
Jumiati Binti Asis	Pin		Sameah Abu Bauar	Pin	
Jumirdah Bahtiar	Charm	*	Shahdunita bt Mohamed Salleh	Pin	
Juvy Jusa Espinosa	Pin		Shahnaz Zainuddin	Charm	
Karthini Munusany	Pin		Sharifah Binti Seman	Pin	
Khairunisa	Pin		Sharufah Nur Adlina Hanis BT		
Lisa Islant	Pin	*	Jaafar	Pin	
Mai Noor Asiah Tan Zali-			Shorba Martin	Charm	
lah	Pin		Shukria bt Aziz	Pin	
Maisatul Hanim Bt Mo-			Siti Fatimah Isak		**
hamed	Pin		Siti Masmra Bt As Rahman	Pin	
Mas Esayu Hamdan	Pin	*	Siti Norazlina	Pin	
Mawariah Bt Mohd Zam			Siti Norhafizah	Pin	
Zam	Pin	**	Siti Norizan Bt Amohamd Ramli	Pin	
Nadiatul Syahirah Seman	Charm		Siti Suryani Misnan	Pin	*
Nanita Yusof	Pin		Sofuriah Binti Mohamad		
Nashirah Binti Yahaya	Pin		Hashim	Charm	
Nik Johana	Pin		Suraide Rahmet	Charm	
Noora Abdul Shukor	Charm	**	Suzana Abidin	Charm	
Noorayn Zamani	Pin		Waheedah bt Syed Sultan	Charm	*
Nor Azlinda Ahmad	Charm		Wan Shahiratul Nattran	Pin	
Nor Baaiah Hassan	Charm		Wan Sharfizatul Nafizah	Pin	
			Yurfarahin Hanar	Pin	
			Yusrina Hanafi		**