

# **Fortenberry-Slate National Area**



**2013 This Area is on FIRE!!  
Aug. Promotion Packet**

**SNSD Pamela Fortenberry-Slate  
Office (910) 798-6094 \* Text/Mobile # (910) 262-8723  
Pam's Email: [pfortenberry@ec.rr.com](mailto:pfortenberry@ec.rr.com)  
Office Email: [pamsassistant@ec.rr.com](mailto:pamsassistant@ec.rr.com)  
BB Messenger: pin code 29D00D16\* Yahoo Messenger [pamnsd04](https://www.yahoo.com/messages/pamnsd04)  
Skype: [pam\\_fortenberry\\_slate](https://www.skype.com/people/pam_fortenberry_slate)**

# **Fortenberry-Slate National Area 2012-2013 Inner Circle Goals**

**Inner Circle National Area**  
**5 New National Sales Directors**  
**10 Executive Senior Sales Directors**  
**30 Senior Sales Directors**  
**50 New Sales Directors**  
**200 Area Sales Directors**  
**25 Pink Car Drivers**  
**10 Circle of Excellence Achievers**  
**20 Circle of Achievement Achievers**  
**50 Director Court of Sales Achievers**  
**50 Director Court of Sharing Achievers**  
**100% of Sales Directors**  
**as 4 QTR Star Consultants**

**Fortunate 500 - Area Wide Seminar Court Slots Filled!**

# **Fortenberry-Slate Area Seminar Recognition!!**

## **Area Awards:**

**DIQ's**

**Executive Senior Sales Directors**

**New Sales Directors**

**Stretch Challenge Achievers**

**Car Achievers**

**Most Inner Circle Registrations**

**Star Consultants**

**4 Quarter Star Consultants**

**Inner Circle Achievers**

**Interview Challenge Achievers**

**Power Plan Achievers**

**Rookie of the Year**

**Most Improved Sales Director**

**Trip Achievers**

**Ms. Go-Give**

**Top 10 IBC Personal Sales**

**Top 10 IBC Personal Recruiting**

**Top 10 SD Personal Sales**

**Top 10 SD Personal**

**Recruiting**

**Top 5 Unit Recruiting**

**Top 5 Unit Retail Sales**

**Double & Triple Star Achievers**

## **Directors Meeting:**

**Sales Directors with the Most:**

**DIQ's**

**Star Consultants**

**Offspring SD**

**Inner Circle Registrations**

**Monthly Recognition:**

**Top 3 Personal Sales**

**Top 3 Personal Recruiting**

**Top 3 Unit Recruiting**

**Top 3 Unit Retail Sales**



**Our Area Goal is to have  
500 National Court Achievers at  
Mary Kay's 2013  
50th Anniversary Seminar  
Celebration!**

*Commit NOW to One, Two or Three Courts  
on the  
National Seminar Stage!*

# The Fortenberry Slate Area is Stretching to finish a Strong Seminar Year!!

May, June & July 2013

Production Levels:

Up to 50 Unit Members— 8,000 points

51 Unit Members and UP— 12,000 points

When your Unit reaches production OR you have  
5 Personal New Active Recruits  
Each Month

May & June Achievers!!

Nurul Shakirin Lewis, Nafisah Omar,  
Nor Azlinda Ahmad, Aishah Khairudin, Hasni M Daud,  
Noraniza Mohtar, Robiah Huri, Rokiah Arifin,  
Suzana Abidin



**Bracelets will be awarded at Seminar by NSD Pam Fortenberry-Slate  
Styles may vary based on availability.**

# Director's Monthly Checklist

E-mail the following to Pam Fortenberry-Slate by the 5th of each Month

E-mail address: pamsassistant@ec.rr.com

Your Name: \_\_\_\_\_

Your Current Level: \_\_\_\_\_

New Offspring (include name, mobile # & e-mail id):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

New DIQ's (include name, mobile # & e-mail id):  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Totals:

Personal Sales Total : \_\_\_\_\_

Personal Recruiting Total : \_\_\_\_\_

Unit Sales Total : \_\_\_\_\_

Unit Recruiting Total New: \_\_\_\_\_

Power Plan Sent in YES / NO

Interview Contest Total Interviewed: \_\_\_\_\_

# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

## 5 People to Move up this month:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

## Prizes I am promoting this month:

Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

## My Area First Line Directors (D), DIQ's (DIQ) & Director Intenders (DI)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

**Complete and turn in your Monthly Plan Sheet by the 5th of each month for recognition from your NSD !**

**Contest Dates: February - August  
 To be recognized by your National!!**

## **Second Line:**

(note same as above)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_

# 2013 Contest February - August

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50  
or fewer Members

Focus on 30 Interviews  
each month

- |           |           |
|-----------|-----------|
| 1. _____  | 16. _____ |
| 2. _____  | 17. _____ |
| 3. _____  | 18. _____ |
| 4. _____  | 19. _____ |
| 5. _____  | 20. _____ |
| 6. _____  | 21. _____ |
| 7. _____  | 22. _____ |
| 8. _____  | 23. _____ |
| 9. _____  | 24. _____ |
| 10. _____ | 25. _____ |
| 11. _____ | 26. _____ |
| 12. _____ | 27. _____ |
| 13. _____ | 28. _____ |
| 14. _____ | 29. _____ |
| 15. _____ | 30. _____ |

When your Unit has 50  
or more Members

Focus on 50 Interviews  
each month

- |           |           |
|-----------|-----------|
| 31. _____ | 41. _____ |
| 32. _____ | 42. _____ |
| 33. _____ | 43. _____ |
| 34. _____ | 44. _____ |
| 35. _____ | 45. _____ |
| 36. _____ | 46. _____ |
| 37. _____ | 47. _____ |
| 38. _____ | 48. _____ |
| 39. _____ | 49. _____ |
| 40. _____ | 50. _____ |

Win a Fabulous Prize from your NSD!



**Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.**

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





# Fortenberry-Slate Area Malaysia

## Directors Pacesetter Class

### For the Month Of

# March

THE EXCITEMENT OF THE YEAR IS STARTING TO BUILD--- THIS TRULY CAN BE "YOUR" YEAR TO HAVE UNIT GROWTH!!! THIS CLASS WILL ASSURE YOU OF GETTING YOUR UNIT EXPLODING FOR THE NEW YEAR!!!

### WINNERS: TOP 3

1. Picture in Newsletter
2. Great Gift from NSD

### GUIDELINES TO GRADUATE:

1. Sign up at Director's Meeting!
2. March newsletter Emailed, or Faxed by March 30, 2013
3. To participate. You must hold a Pacesetters Class or Red Jacket Class for your own unit during March. (NO EXCEPTIONS)
4. E-Mail, or Fax me the NAMES and EMAIL ID'S of the consultants who graduated from your class and I will send them a personal note!!!
5. E-Mail, or Fax me a copy of your personal goals & your unit goals -POWER PLAN!!! March 10th, 2013.

The Guidelines  
ate are a

**Last Chance!!**  
**Time to send in your Results!!**  
**100%.** must!!! to gradu-

All 5 must be done to Graduate!!! We will be

*Dear Sales Director,*

*This class has been designed for you to receive points from inspiring your unit but, also, there are several categories for you to accumulate points for your personal activity! One month of discipline can build your personal and unit momentum so you can receive recognition in front of your husband and sister Directors at Seminar!!!!*

**This class will make the difference!**

**Give it everything you have!**

You may do any of the following to accumulate your points! Those who accumulate the most points "wins". IT CAN BE YOU.

- 50,000 pts 5 PERSONAL RECRUITS \_\_\_\_\_
- 30,000 pts 4 PERSONAL RECRUITS \_\_\_\_\_
- 20,000 pts 3 PERSONAL RECRUITS \_\_\_\_\_
- 20,000 pts 5 UNIT RECRUITS (49 UNIT MEMBERS OR LESS) \_\_\_\_\_
- 20,000 pts 10 UNIT RECRUITS (50 UNIT MEMBERS OR MORE) \_\_\_\_\_
- 20,000 pts EACH PERSONAL QUALIFIED RECRUIT (600pts) \_\_\_\_\_
- 20,000 pts 10 PERSONAL CLASSES \_\_\_\_\_
- 1,000 pts EACH SKINCASE CLASS HELD IN UNIT \_\_\_\_\_
- 5,000 pts 300 pts WEEK (PERSONAL SALES) \_\_\_\_\_  
4 WEEKS ADDITIONAL 5,000 PTS \_\_\_\_\_
- 5,000 pts EACH CONSULTANT WHO HAS 800psp MONTH \_\_\_\_\_
- 15,000 pts YOU ARE A DIAMOND STAR DIRECTOR \_\_\_\_\_
- 10,000 pts YOU ARE A RUBY STAR DIRECTOR \_\_\_\_\_
- 5,000 pts YOU ARE A SAPPHIRE STAR DIRECTOR \_\_\_\_\_
- 15,000 pts YOU ARE AN EMERALD STAR CONSULTANT THIS QRT \_\_\_\_\_
- 11,000 pts YOU ARE A DIAMOND STAR CONSULTANT THIS QRT \_\_\_\_\_
- 8,000 pts YOU ARE A RUBY STAR CONSULTANT THIS QRT \_\_\_\_\_
- 5,000 pts YOU ARE A SAPPHIRE STAR CONSULTANT THIS QRT \_\_\_\_\_
- 2,000 pts EACH UNIT RECRUIT (150pts and above) \_\_\_\_\_
- 8,000 pts EACH EMERALD STAR CONSULTANT THIS QUARTER \_\_\_\_\_
- 5,000 pts EACH DIAMOND STAR CONSULTANT THIS QUARTER \_\_\_\_\_
- 2,000 pts EACH RUBY STAR CONSULTANT THIS QUARTER \_\_\_\_\_
- 1,000 pts EACH SAPPHIRE STAR THIS QUARTER \_\_\_\_\_
- 10,000pts EACH UNIT GOLD MEDAL IN MARCH \_\_\_\_\_
- 5,000 pts EACH UNIT SILVER MEDAL IN MARCH \_\_\_\_\_
- 3,000 pts EACH UNIT BRONZE MEDAL IN MARCH \_\_\_\_\_
- 6,000 pts 6,000 UNIT PRODUCTION POINTS \_\_\_\_\_
- 8,000 pts 8,000 UNIT PRODUCTION POINTS \_\_\_\_\_
- 10,000pts 10,000 UNIT PRODUCTION POINTS \_\_\_\_\_
- 15,000pts 12,000 UNIT PRODUCTION POINTS \_\_\_\_\_
- 25,000pts 18,000 UNIT PRODUCTION POINTS AND ABOVE \_\_\_\_\_
- 20,000pts HOLD 10 OR MORE RECRUITING FUNCTIONS \_\_\_\_\_
- 2,000 pts EACH ADDITIONAL FUNCTION \_\_\_\_\_
- 10,000pts EACH NEW RED JACKET APRIL 1 \_\_\_\_\_
- 10,000pts EACH NEW TEAM LEADER APRIL 1 \_\_\_\_\_
- 10,000pts EACH NEW FUTURE DIRECTOR APRIL 1 \_\_\_\_\_
- 20,000pts EACH NEW DIQ APRIL 1 \_\_\_\_\_
- 20,000pts EACH NEW DIRECTOR APRIL 1 \_\_\_\_\_

**TOTAL POINTS** \_\_\_\_\_

Please check off the following when completed

GUIDELINES: (MUST DO ALL OF THESE TO GRADUATE)

- \_\_\_\_\_ Sign up with Pam
- \_\_\_\_\_ E-Mail, Fax or Mail March Newsletter
- \_\_\_\_\_ Hold a Pacesetter or Red Jacket Class in March
- \_\_\_\_\_ E-Mail, Fax or Mail me names and e-mail addresses of participants
- \_\_\_\_\_ E-Mail, Fax or Mail personal, unit goals & this score sheet by ...

April 10th, 2013

# Inner Circle Participants

## March - August Contest

Name	Prize Goal	Months Completed	Name	Prize Goal	Months Completed
Afarina A Ripaee	NS/Charm		Nafisah Omar	SD/Charm	
Aimi A Binti Adanan	AK/Pin		Nanita Yusof	NMa/Pin	*
Aishah Khairudin	SD/Charm	***	Nashatul Naharuddin	AK/Pin	*
Amalina Shuhaimi	RH/Pin		Naziha	NS/Pin	
Amirah Bt Shuhaimi	RH/Pin	**	Nik Johana	NS/Pin	
Anisah Binti Sennyang	NMa/Pin		Noor Ashikin Mohd Nasir	NBH/Pin	
Apsah Ahmad	Go/Pin		Noor Diana Bt Yaakop	NMCE/Pin	
Asndrasoleha Hayat	NS/Pin		Noor Haslinda Arshad	SL/Pin	
Chan Leng Aai	RA/Charm	*****	Noor Sheilawaty Bt Roslan	NM/Pin	
Dolores G Lazarus	SD/Charm	***	Noora Abdul Shukor	SD/Charm	***
Edawati Sulaiman	SA/Pin		Norizan Azizan	SD/Charm	
Emelia Binti Abdul Hadi	NO/Pin		Nor Baaiah Hassan	SD/Charm	
Ez Zul Ezzati Osman	SA/Pin		Nor Maizatul Khalid	NS/Pin	
Fadzirah Mohd Au	NS/Pin		Nor Mizan Che Embi	SD/Pin	
Faizah Kharirudin	AK/Charm	*	Nor Rahimi Binti Khedir	NMo/Pin	
Farah Maria Repin	NS/Pin		Nor Zaila Bt Ngadman	NMo/Pin	
Farrah E Farressa	SL/Pin		Nora Abu hanafiah	NMCE/Pin	*
Fatin Osman	SL/Pin	****	Noraniza Mohtar	SD/Charm	
Fauzidah Khalid	AK/Charm		Norazlinda Binti Suliman	NO/Charm	
Halimatun Saadiah	NS/Pin		Nordiyana B Osman	NMa/Pin	
Hanifah Tay	SL/Pin		Norhafizah Nicoll	DL/Pin	
Hanim Suzliana B Ahmad	NMo/Pin	**	Norhayati Bt Jamil	SL/Pin	
Hanis Abdullah	SL/Pin		Norhayati M Dawam	SL/Pin	
Hanum Bt Abu Vuhar	NM/Pin		Norziah Binti Mamai	NA/Pin	
Haslinda Sulaiman	SA/Charm		Norliana Binti Chemingun	NMa/Pin	*
Hasnah Bt M Daud	SD/Charm		Normie Binti Hanafiah	RH/Charm	
Hasni M Daud	SD/Charm		Norsilawati Bt Ahmad	NMo/Pin	*
Ima Saliza Ghazali	SL/Pin		Norulaini Binti Abd Aziz	NMa/Pin	*
Intan Jufflisa Binti Alias	RA/Pin		Norulhuda Zaidi	AK/Pin	
Juliana Suhaila	SA/Pin		Nur Anis Mohd Zais	RH/Pin	**
Juvy Jusa Espinosa	DL/Pin		Nur Fatin Ameira Ramli	NMa/Pin	*
Kamalia Aini Khamis	SL/Pin	*	Nur Hayati Sakinah		
Karthini Munusany	SL/Pin		Che Man	SA/Charm	
Koh Ai Li	SL/Pin		Nur Isyirah Binti Zilkefu	NBH/Pin	
Koshida Yusoff	SA/Pin		Nur Rashidah B M Saat	NMa/Pin	
Lili Suraini Bt Abdul Latif	JB/Pin		Nurazrena Binti		
Lola B S@ ABD Rahman	NBH/Pin		Mohamad Rofi	RH/Pin	
M N Asiah T Zalilah	NMa/Pin	*	Nur Dian Ismail	NS/Pin	*
Mas Edayu Hamdah	NS/Pin	**	Nurul Aini Binti Husin	NMa/Pin	
Masetma Masdon	Go/Pin		Nurul Bt Jazam	SL/Pin	
Mawariah Bt Mohd			Nurul Halyah Bt		
Zam Zam	NS/Pin		Kamal Natib	AK/Pin	
Muedayat Danny	NS/Pin	**	Nurul Hamidatul Hamda		
Nabila Husna Bt M Laili	NMCE/Pin		Mohd Zaki	NBH/Pin	
Nadiatul S Seman	RA/Charm		Nurul Liyana Bt Burhan- nuddin	NBH/Pin	
			Nurul Shakirin Lewis	SD/Charm	***

Please send in your completed Inner Circle Forms each month.

Email to ~ pamsassistant@ec.rr.com

These forms must be received to be awarded the prize.

# Inner Circle Participants

## March - August Contest

Name	Prize Goal	Months Completed	Name	Prize Goal	Months Completed
Nwan Rozita	JB/Pin		Hazlinda Bt Samsudin		*
Puteri Rabiatal ad awiyah	NS/Pin		Hani Bur Elliana Ahman		***
Rabetah Johari	NMa/Charm	*	Norfizah Mahput		*
Raja Mastura	NS/Pin	***	Normaizatul Khalid		**
Robiah Bt Huri	SD/Charm	**	Salamiah Latip		*
Robiah Othman	Go/Pin				
Rodziah Bt Arsad	SH/Pin	*			
Rodziah Mohamed Nor @ Gee	SL/Pin				
Rokiah Arifin	SD/Charm	*****			
Roseleza Bt Mohamed	NO/Charm				
Rosnee	NS/Pin	*			
Roszaidah Husman	SZ/Pin				
Rozila Md Repin	NS/Charm	****			
Sabariyah Bt Harun	SD/Pin				
Sarhriah Shamsuddin	NMo/Pin				
Sariful Aniqah Bt Rozali	NS/Pin				
Sarini Ab Rahman	AK/Pin				
Shahanaz Zainuddin	SZ/Charm				
Sharifah Nur Adlina					
Hanis BT Jaafar	NBH/Pin				
Shorba Martin	SD/Charm	*			
Siti Amamah Bt Shariae	NMo/Pin				
Siti Fatimah Ishak	SL/Pin				
Siti Noramira Bt A razak	RH/Pin				
Siti Suryani Misnan	SL/Pin				
Siti Zaleha Bt Mohd Bakri	SH/Pin	*			
Sofuriah B M Hashim	NMa/Charm	*			
Suhaida Bt Sarif	Go/Pin				
Suhaila Bt Soeid	NM/Pin	*			
Suhana Binti Soeid	NM/Pin	*			
Suriya Mohamed Daud	NMa/Pin	**			
Suriyanti Hamzah	NS/Pin				
Suzana Abidin	SD/Pin				
Waheedah bt Syed Sultan	SL/Charm	*			
Wan Maizawati Bt Wan	NMCE/Pin				
Yusrina Hanafi	AK/Pin	*			
Zabrina Mohamad	RA/Pin				
Zainon Bt Shoib	Go/Pin				
Zarinah Bt Kahar	NBH/Pin				
Zeti Noorshila Binti Zakaria	SL/Pin				
Zunita Zubir	Go/Pin				
Zurina Bt Alias	SH/Pin	*			

# Fortenberry-Slate Area



Pamela Fortenberry-Slate  
Global Senior National  
Sales Director

## Asia Pacific Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 200 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

**Dates:** Mar. - Aug. (complete 5 of 6 months)

**Cost:** MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

### ELITE INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 5-5-5 PER WEEK

5 SELLING APPTS.  
5 INTERVIEWS  
500 POINTS RETAIL—MAL.  
P5000 SALES—PHILIPPINES

### UPPER INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 3-3-3 PER WEEK

3 SELLING APPTS.  
3 INTERVIEWS  
300 POINTS RETAIL—MAL.  
P4000 SALES—PHILIPPINES

### INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 2-2-2 PER WEEK

2 SELLING APPTS.  
2 INTERVIEWS  
200 POINTS RETAIL—MAL.  
P3000 SALES—PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

**I cannot wait to celebrate your success!!!!**

Love & Belief,

*Pam*

To complete your assignment this month you must return this sheet by the 6th. of the next month.  
 (E-mail: (pfortenberry@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

# Inner Circle Form

<b>Elite:</b>	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month 5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
<b>Upper:</b>	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month 3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
<b>Inner:</b>	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month 2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

## Success Meeting Attendance

Date: \_\_\_\_\_ # of Guests \_\_\_\_\_ Name: \_\_\_\_\_

1. \_\_\_\_\_ Directors Name: \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

## Selling Appointments

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## **Retail Sales:**

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## **Totals For Month:**

**Retail Sales** \_\_\_\_\_

**Selling Appt.** \_\_\_\_\_

**Interviews** \_\_\_\_\_

**Wholesale Order** \_\_\_\_\_

**New Recruits** \_\_\_\_\_

**Appt. on Books** \_\_\_\_\_

