



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

Director Recognition November Newsletter ~ September Results

The Fortenberry-Slate
National Area is
ON FIRE!!



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Skype: [pam_fortenberry_slate](https://www.skype.com/user/pam_fortenberry_slate)

Elite Rock Star Sales Director

\$24,000 Wholesale and 18 New Unit Recruits



**Marites
Ceña**
1154250
25 New
Recruits
~Philippines



**Suzana
Abidin**
27162
15 New
Recruits
~Malaysia



**Nafisah
Omar**
25199
13 New
Recruits
~Malaysia



**Hasni M
Daud**
24770
10 New
Recruits
~Malaysia

Super Rock Star Director

\$16,000 Wholesale and 10 New Unit Recruits



**Gayle
Guerrero**
932410
10 New
Recruits
~Philippines



**Stephanie
Lenard**
\$17,798
8 New
Recruits
~United States



**Roseleza
Mohamed**
20596
23 New
Recruits
~Malaysia



**Rokiah
Arifin**
16574
9 New
Recruits
~Malaysia



**Year to Date
Most Improved
Sales Director
Vanessa Rocés**

1. Vanessa Rocés— Philippines
2. Alicia Cabatuan—Philippines
3. Robiah Huri—Malaysia
4. Elena Jose—Philippines
5. Sharon De Guzman—Philippines
6. Freda Linsangan—Philippines
7. Lisa Zimmerman—USA
8. Ann Alexis-Hamilton—USA
9. Hasni M Daud—Malaysia
10. Stephanie Lenard—USA



**Year to Date
Rookie of the Year
Sales Director
Josephine Silva**

1. Josephine Silva—Philippines
2. Shawn Lamb—USA
3. Rosima Jaafor—Malaysia
4. Michiko Balbuena—Philippines
5. Josie Riordan—Philippines
6. Norhafidzah Ali—Malaysia
7. Kathleen Gemoto—Philippines
8. Nadiatul Seman—Malaysia
9. Haidah Rosly—Malaysia
10. Normie Hanafiah—Malaysia

Rock Star Sales Director

\$8000 and 8 New Unit Recruits



Shawn Lamb
\$8,354.75
3 New Recruits
~USA



Vanessa Roces
680740
34 New Recruits
~Philippines



Marissa Magtoto
540045
10 New Recruits
~Philippines



Melany Banto
540385
11 New Recruits
~Philippines



Virginia Estepa
525925
14 New Recruits
~Philippines



Kathleen Gemoto
509350
22 New Recruits



Aishah Khairudin
23089
6 New Recruits
~Malaysia



Robiah Huri
15582
13 New Recruits
~Malaysia

On-Target Rock Star Sales Director

\$5000 and 5 New Unit Recruits



Freda Linsangan
423550
8 New Recruits
~Philippines



Minerva Ruiz
349280
5 New Recruits
~Philippines



Olivia Pambid
347600
15 New Recruits
~Philippines



Lisa Warrington
\$5,204.00
1 New Recruit
~USA



Montanna Elliott
\$5,007.00
2 New Recruits
~USA



Noraniza Mohtar
15220
6 New Recruits
~Malaysia



Normie Hanafiah
10071
5 New Recruits
~Malaysia



Norizan Samsudin
8818
7 New Recruits
~Malaysia



Norhafidzah Ali
7580
8 New Recruits
~Malaysia

Who is moving up to Rock Star Club?



Karolyn Belingon
454555
4 New Recruits
~Philippines



Josephine Silva
379765
2 New Recruit
~Philippines



Rosima Jaafor
12408
3 New Recruits
~Malaysia



Noora Abdul Shukur
8568
2 New Recruits
~Malaysia



YOU!

Fortenberry-Slate Area Car Drivers



Karyz
Figueroa



Shawn
Lamb



Stephanie
Lenard



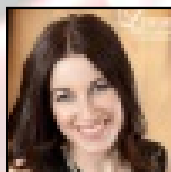
Julie
Metz



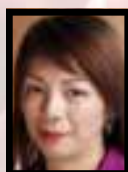
Michele
Ramirez



Lisa
Warrington



Lisa
Zimmerman



Melany
Banto



Nanette
Bondoc



Marites
Ceña



Virgie
Estepa



Gayle
Guerrero



Marissa
Magtoto



Marilou
Manalo



Freda
Linsangan



Olivia
Pambid



Josephine
Silva



Nor Azlinda
Ahmad



Rokiah
Arifin



Hasni M
Daud



Nurul Shkrin
Lewis



Norfiza
Mahput



Nafisah
Omar



YOU!



Congratulations New Sales Directors!

Minerva Ruiz

Philippines M Cena Unit

mpcena2005@gmail.com

Prim Rose Autor

Philippines M Cena Unit

mpcena2005@gmail.com

Karolyn Belingon

Philippines F Linsangan Unit

fredalinsangan@yahoo.com.ph



Congratulations
New Sales Directors!

Our Growing Area

★ Congratulations ★ ★ Directors in Qualification ★

Brenda Lab	USA	S. Lamb Unit	shawnrena28@yahoo.com
Aimi Amirah Bt Adanan	Malaysia	A. Khairudin Unit	aishahbeauty@gmail.com
Nazratul Ain Binti Nordin	Malaysia	H. Daud Unit	haslanml@gmail.com
Asmarizan Bt Abu Salim	Malaysia	N Omar Unit	nafisah2010@yahoo.com
Nur Farahin Bt Hanapi	Malaysia	R. Jaafor Unit	izudin707@gmail.com
Ria Reyes	Philippines	V Roces Unit	vmappala@yahoo.com
Elenor M Hao	Philippines	G.Guerrero Unit	Gayleinaction@yahoo.com
Rhodora Antonio	Philippines	G Guerrero Unit	Gayleinaction@yahoo.com
Virginia Ramones	Philippines	G Guerrero Unit	Gayleinaction@yahoo.com
Mary Ann Asis	Philippines	K Gemoto Unit	Gayleinaction@yahoo.com
Emmalyn Colansong	Philippines	V Estepa Unit	virgie_estepa2008@yahoo.com
Janice Flores	Philippines	M Cena Unit	mpcena2005@gmail.com
Lilibeth Zambrano	Philippines	M Banto Unit	virgie_estepa2008@yahoo.com
Maria Elena Macapagal	Philippines	E Jose Unit	elenajose09@yahoo.com
Ruby Ann Manayao	Philippines	V Roces Unit	vmappala@yahoo.com
Wenddy Pigoh	Philippines	A Cabatuan Unit	Alicecabatuan_jil@yahoo.com

**Area Goal ~
25 DIO'S**

**Support our Area DIO's—Send a Note of Encouragement via their Sales Director!*

Year to Date Scoreboard

July 1st, 2013 through October 31st, 2013

Top in Unit-Retail Sales



Stephanie Lenard
Year to Date
Queen of Unit
Retail Sales

1.	Stephanie Lenard	\$129,546.00
2.	Shawn Lamb	\$73,866.00
3.	Lisa Zimmerman	\$42,762.00
4.	Lisa Warrington	\$42,722.00
5.	Patricia Matthews	\$36,849.00
6.	Ann Alexis-Hamilton	\$36,505.00
7.	Julie Metz	\$32,253.00
8.	Michele Ramirez	\$31,057.00
9.	Karyz Figueroa	\$28,031.00
10.	Cathy Breslin	\$27,536.00

Top in Unit Recruiting



Stephanie Lenard
Year to Date
Queen of Unit
Recruiting

		SQ	YTD
1.	Stephanie Lenard	15	30
2.	Lisa Zimmerman	8	19
3.	Shawn Lamb	7	17
4.	Karyz Figueroa	6	8
5.	Michele Ramirez	3	7
6.	Montanna Elliott	3	4
7.	Patricia Matthews	2	4
8.	Julie Metz	1	11
9.	Ann Alexis-Hamilton	1	7
10.	Lisa Warrington	1	2

Top in Directors Personal Retail Sales



Stephanie Lenard
Year to Date
Queen of Personal
Retail Sales

1.	Stephanie Lenard	\$12,484.00
2.	Cathy Breslin	\$9,683.00
3.	Julie Metz	\$6,779.00
4.	Lisa Zimmerman	\$6,051.00
5.	Ann Alexis-Hamilton	\$5,855.00
6.	Lisa Warrington	\$5,688.50
7.	Michele Ramirez	\$5,496.50
8.	Shawn Lamb	\$4,925.00
9.	Patricia Matthews	\$4,732.50
10.	Karyz Figueroa	\$4,652.50

Top in Directors Personal Recruiting



Karyz Figueroa
Year to Date
Queens of Personal
Recruiting

		Qualified Total	
1.	Karyz Figueroa	10	8
2.	Lisa Zimmerman	7	13
3.	Stephanie Lenard	2	7
4.	Patricia Matthews	2	3
5.	Shawn Lamb	2	3
6.	Michele Ramirez	2	3
7.	Ann Alexis-Hamilton		3
8.	Montanna Elliott	1	2
9.	Lisa Warrington	1	1
10.	Julie Metz		1

Philippines

September Results

Top 10 Unit Sales



Marites Cena

September Queen of
Unit Sales

1.	Marites Cena	1154250
2.	Gayle Guerrero	932410
3.	Vanessa Rocas	680740
4.	Melany Banto	540385
5.	Marissa Magtoto	540045
6.	Virgie Estepa	525925
7.	Kathleen Gemoto	509350
8.	Elena Jose	495450
9.	Karolyn Belingon	454555
10.	Freda Linsangan	423550

Top 10 Unit Recruiting



Vanessa Rocas

September Queen of
Unit Recruits

1.	Vanessa Rocas	71
2.	Marites Cena	45
3.	Kathleen Gemoto	41
4.	Elena Jose	33
5.	Josie Riordan	25
6.	Olivia Pambid	22
7.	Virgie Estepa	18
8.	Melany Banto	13
9.	Marissa Magtoto	13
9.	Gayle Guerrero	12

Top 10 Personal Sales



Marites Cena

September Queen of
Personal Sales

1.	Marites Cena	72610
2.	Kathleen Gemoto	60145
3.	Marissa Magtoto	38720
4.	Gayle Guerrero	36950
5.	Melany Banto	36640
6.	Karolyn Belingon	36550
7.	Olivia Pambid	36125
8.	Freda Linsangan	36080
9.	Gina Cadiogan	36005
10.	Alicia Cabtuan	26070

Top 10 Personal Recruits Olivia Pambid



September Queen of
Personal Sharing

1.	Olivia Pambid	6
2.	Katleen Gemoto	5
3.	Melany Banto	4
4.	Vanessa Rocas	3
4.	Marites Cena	3
5.	Alicia Cabatuan	2
5.	Gina Cadiogan	2
5.	Josie Riordan	2
5.	Minerva Ruiz	2
5.	Josephine Silva	2

Malaysia

September Results

Top in Unit Production

Suzana Abidin

September Queen of
Unit Sales



1.	Suzana B Abidin	17039
2.	Nafisah Omar	16670
3.	Hansi M Daud	15015
4.	Aishah Khairudin	13564
5.	Roseleza Mahamed	11558
6.	Rokiah Arifin	10435
7.	Robiah Huri	10046
8.	Noraniza Mohtar	9565
9.	Nor Azlinda Ahmad	8659
10.	Rosima Jaafor	8239

Top in Unit Recruiting

Roseleza Mohamed

September Queen of
Unit Recruiting

1.	Roseleza Mohamed	23
2.	Suzana Abidin	15
3.	Dolores G Lazarus	13
3.	Robiah Huri	13
4.	Aishah Khairudin	10
5.	Rokiah Arifin	9
6.	Norhafidzah Ali	8
7.	Norizan Samsudin	7
8.	Noraniza Mohtar	6

Top in Personal Production

Norizan Azizan

September Queen of
Personal Sales



1.	Norizan Azizan	3287
2.	Fatin Osman	3187
3.	Robiah Huri	3007
4.	Shorba Martin	2844
5.	Nafisah Omar	2410
6.	Shahanaz Zainuddin	2364
7.	Hasni M Daud	2304
8.	Nor Azlinda Ahmad	1779
9.	Wan Maizawati Wan Nong	1717
10	Roseleza Mohamed	1610

Top in Personal Recruiting

September Queens of
Personal Recruiting

1.	Rokiah Arifin	5
1.	Nafisah Omar	5
2.	Noraniza Mohtar	4
2.	Roseleza Mohamed	4
3.	Robiah Huri	3
4.	Noora Shukor	4
4.	Normie Hanafiah	4
4	Hasni Muhamed Daud	4

Stairway to National



Sr. National Sales Director
Pam Fortenberry-Slate



National Sales Director
Rhonda Fraczkowski

Elite Executive Sr. Directors 8+ Offspring



Nurul Shakirin Lewis—8



Nafisah Omar—9



Marites Ceña~ 10

Executive Sr. Directors~ 5-7 Offspring



Nor Azlinda Ahmad

Future Executive Senior Director~ 3-4 Offspring



Rokiah Arifin



Marilou Manalo



Stephanie Lenard



Norfiza Mahput



Virgie Estepa



Norizan Azizan

Senior Directors 1-2 Offspring

Ann Alexis-Hamilton	Karyz Figueroa	Dolores G. Lazarus	Zenaida Malvar	Olivia Pambid	Noora Shukor
Vanessa Roces	Nor Mizan Embi	Haidah Rosly	Freda Linsangan	Robiah Huri	Shahanaz Zainuddin
Gayle Guerrero					

Directors

Cathy Breslin	Lisa Warrington	Lisa Zimmerman	Patsy Matthews	Michele Ramirez
Julie Metz	Montanna Elliott	Shawn Lamb	Kathleen Gemoto	Sabariyah Harun
Krisnanette Bondoc	Carina Polea	Fatin Osman	Imelda Rosini	Marissa Long
Roseleza Mohamed	Aishah Khairudin	Salamiah Latip	Hasnah Daud	Josie Riordan
Nor Baaiah Hassan	Zabrina Mohamad	Elena Jose	Azlinah Hamzah	Anita Alias
Nadiatul Seman	Noraniza Mohtar	Suzana Abidin	Hasni Daud	Josephine Silva
Gina Cadiogan	Noraishah Idris	Roszaidah Othman	Sharon De Guzman	Melany Banto
Wan Maizawati Wan Nong	Issy Alias	Rosima Jaafar	Michiko Balbuena	Siti Norizan Ramli
Maidiatulhanim Mohamed	Norhafidzah Ali	Norizan Samsudin	Rosalie Doctolero	Farrah Farressa
Prim Rose Autor	Karolyn Belingon	Minerva Ruiz		