



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate National Area

## Director Recognition October Newsletter ~ August Results

**The Fortenberry-Slate  
National Area is  
ON FIRE!!**



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# Seminar 2013!!

Top Sales Director Trip Achievers!  
South Africa

~ Malaysia ~

Nafisah Omar

Rokiah Arifin

Nor Azlinda Ahmad

~ Philippines ~

Marites Cena

Virgie Estepa

## Elite Rock Star Sales Director

\$24,000 Wholesale and 18 New Unit Recruits



**Marites  
Ceña**  
1853099  
71 New  
Recruits  
~Philippines



**Virginia  
Estepa**  
1291360  
41 New  
Recruits  
~Philippines



**Gayle  
Guerrero**  
1034881  
22 New  
Recruits  
~Philippines



**Melany  
Banto**  
1022600  
33 New  
Recruits  
~Philippines



**Freda  
Linsangan**  
1017654  
25 New  
Recruits  
~Philippines

## Super Rock Star Director

\$16,000 Wholesale and 10 New Unit Recruits



**Vanessa  
Roces**  
857325  
45 New  
Recruits



**Suzana  
Abidin**  
16670  
19 New  
Recruits  
~Malaysia



**Nafisah  
Omar**  
15015  
12 New  
Recruits  
~Malaysia



**Aishah  
Khairudin**  
13564  
14 New  
Recruits  
~Malaysia

## Rock Star Sales Director

\$8000 and 8 New Unit Recruits



**Stephanie  
Lenard**  
\$16,110.00  
7 New  
Recruits  
~USA



**Shawn  
Lamb**  
\$11,386.75  
3 New  
Recruits  
~USA



**Marissa  
Magtoto**  
574945  
10 New  
Recruits  
~Philippines



**Alicia  
Cabatuan**  
498070  
13 New  
Recruits  
~Philippines



**Elena  
Jose**  
454880  
12 New  
Recruits  
~Philippines



**Noraniza  
Mohtar**  
9565  
17 New  
Recruits  
~Malaysia



**Roseleza  
Mohamed**  
8239  
9 New  
Recruits  
~Malaysia

## On-Target Rock Star Sales Director

\$5000 and 5 New Unit Recruits



**Josephine  
Silva**  
406410  
6 New  
Recruit  
~Philippines



**Josie  
Riordan**  
371565  
18 New  
Recruits  
~Philippines



**Olivia  
Pambid**  
364665  
8 New  
Recruits  
~Philippines



**Kathleen  
Gemoto**  
324270  
8 New  
Recruits  
~Philippines



**Marilou  
Manalo**  
310640  
13 New  
Recruits  
~Philippines



**Nor Azlinda  
Ahmad**  
11558  
5 New  
Recruits  
~Malaysia



**Nurul  
Shakirin Lewis**  
8659  
8 New  
Recruits  
~Malaysia



**Rosima  
Jaafor**  
7692  
3 New  
Recruits

## Who is moving up to Rock Star Club?



**Mintzie  
Santos**  
295940  
7 New  
Recruits  
~Philippines



**Hasni M  
Daud**  
17039  
3 New  
Recruits  
~Malaysia



**Rokiah  
Arifin**  
10046  
4 New  
Recruits  
~Malaysia



**Norizan  
Samsudin**  
6284  
4 New  
Recruits  
~Malaysia



**Sabariyah  
Harun**  
6080  
4 New  
Recruits  
~Malaysia



**Nor Mizan  
Che Embi**  
6008  
3 New  
Recruits  
~Malaysia



**Noora Abdul  
Shukor**  
6006  
3 New  
Recruits  
~Malaysia



**YOU!**

# Fortenberry-Slate Area Car Drivers



Ann  
Alexis-Hamilton



Karyz  
Figueroa



Shawn  
Lamb



Stephanie  
Lenard



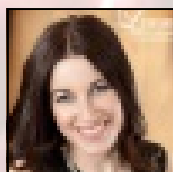
Julie  
Metz



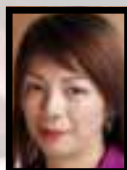
Michele  
Ramirez



Lisa  
Warrington



Lisa  
Zimmerman



Melany  
Banto



Nanette  
Bondoc



Marites  
Ceña



Virgie  
Estepa



Gayle  
Guerrero



Marissa  
Magtoto



Marilou  
Manalo



Freda  
Linsangan



Olivia  
Pambid



Josephine  
Silva



Nor Azlinda  
Ahmad



Rokiah  
Arifin



Hasni M  
Daud



Nurul Shakin  
Lewis



Norfiza  
Mahput



Nafisah  
Omar





# Congratulations New Sales Directors!

Farrah E Farressa

Malaysia

Sharon Lewis Unit

Issy Alias Ismail

Malaysia

Nor Azlinda  
Ahamad Unit

Nor Haslinda Suaat

Malaysia

Nafisah Omar Unit

Norizan Samsudin

Malaysia

Robiah Huri Unit

Zabrina Mohamad

Malaysia

Rokiah Arifin Unit

Kathleen Gemoto

Philippines

Gayle Guerrero  
Unit

Imelda Rosin

Philippines

Freda Linsangan  
Unit

Rosalie Doctolero

Philippines

Zenaida Malvar  
Unit

**Congratulations  
New Sales Directors!**

# Our Growing Area

## ★ Congratulations ★ ★ Directors in Qualification

Cournei McWilliams	USA	M. Ramirez Unit	micheleramirez1@hotmail.com
Brenda Lab	USA	S. Lamb Unit	shawnrena28@yahoo.com
Aimi Amirah Bt Adanan	Malaysia	A. Khairudin Unit	aishahbeauty@gmail.com
Nazratul Ain Binti Nordin	Malaysia	H. Daud Unit	haslanml@gmail.com
Wani Bt Zakaria	Malaysia	R. Mohamed Unit	techsolution@yahoo.com
Elenor M Hao	Philippines	G.Guerrero Unit	Gayleinaction@yahoo.com
Rhodora Antonio	Philippines	G Guerrero Unit	Gayleinaction@yahoo.com
Virginia Ramones	Philippines	G Guerrero Unit	Gayleinaction@yahoo.com
Minerva Ruiz	Philippines	M Cena Unit	mpcena2005@gmail.com
Prim Rose Autor	Philippines	M Cena Unit	mpcena2005@gmail.com
Janice Flores	Philippines	M Cena Unit	mpcena2005@gmail.com
Karolyn Belingon	Philippines	F Linsangan Unit	fredalinsangan@yahoo.com.ph
Maria Elena Macapagal	Philippines	E Jose Unit	elenajose09@yahoo.com
Ruby Ann Manayao	Philippines	V Roces Unit	vmappala@yahoo.com
Wenddy Pigoh	Philippines	A Cabatuan Unit	Alicecabatuan_jil@yahoo.com

**Area Goal ~  
25 DIO'S**

*\*Support our Area DIO's—Send a Note of Encouragement via their Sales Director!*







# Year to Date Scoreboard

July 1st, 2013 through September 30th, 2013

## Top in Unit-Retail Sales



**Stephanie Lenard**  
**Year to Date**  
**Queen of Unit**  
**Retail Sales**

1.	<b>Stephanie Lenard</b>	<b>\$93,078.00</b>
2.	Shawn Lamb	\$56,397.00
3.	Lisa Warrington	\$31,570.00
4.	Michele Ramirez	\$28,774.00
5.	Patricia Matthews	\$28,385.00
6.	Ann Alexis-Hamilton	\$28,036.00
7.	Lisa Zimmerman	\$27,017.00
8.	Julie Metz	\$23,993.00
9.	Karyz Figueroa	\$19,765.00
10.	Cathy Breslin	\$19,258.00

## Top in Unit Recruiting



**Stephanie Lenard**  
**Year to Date**  
**Queen of Unit**  
**Recruiting**

		SQ	YTD
1.	<b>Stephanie Lenard</b>	<b>13</b>	<b>22</b>
2.	Shawn Lamb	5	14
3.	Lisa Zimmerman	5	13
4.	Julie Metz	1	9
5.	Karyz Figueroa	6	8
6.	Michele Ramirez	3	7
7.	Ann Alexis-Hamilton	1	7
8.	Patricia Matthews	1	4
9.	Montanna Elliott	1	2
10.	Cathy Breslin		1

## Top in Directors Personal Retail Sales



**Stephanie Lenard**  
**Year to Date**  
**Queen of Personal**  
**Retail Sales**

1.	<b>Stephanie Lenard</b>	<b>\$9,425.00</b>
2.	Cathy Breslin	\$6,077.00
3.	Michele Ramirez	\$5,206.50
4.	Lisa Zimmerman	\$4,580.00
5.	Ann Alexis-Hamilton	\$4,567.00
6.	Lisa Warrington	\$4,373.50
7.	Patricia Matthews	\$3,902.50
8.	Julie Metz	\$3,586.00
9.	Shawn Lamb	\$3,584.00
10.	Karyz Figueroa	\$2,497.50

## Top in Directors Personal Recruiting



**Karyz Figueroa**  
**Year to Date**  
**Queens of Personal**  
**Recruiting**

		Qualified Total	
1.	<b>Karyz Figueroa</b>	<b>7</b>	<b>8</b>
2.	Lisa Zimmerman	5	9
3.	Michele Ramirez	2	3
4.	Stephanie Lenard	1	5
5.	Shawn Lamb	2	1
6.	Patricia Matthews	1	3
7.	Ann Alexis-Hamilton		3
8.	Montanna Elliott		1

# Philippines

## August Results

### Top 10 Unit Sales



#### Marites Cena

August Queen of  
Unit Sales

1.	<b>Marites Cena</b>	<b>1853099</b>
2.	Virgie Estepa	1291360
3.	Gayle Guerrero	1034881
4.	Melany Banto	1022600
5.	Freda Linsangan	1017654
6.	Vanessa Roces	857325
7.	Marissa Magtoto	574945
8.	Alicia Cabatuan	498070
9.	Elena Jose	454880
10.	Josephine Silva	406410

### Top 10 Unit Recruiting



#### Marites Cena

August Queen of  
Unit Recruits

1.	<b>Marites Cena</b>	<b>71</b>
2.	Vanessa Roces	45
3.	Virgie Estepa	41
4.	Melany Banto	33
5.	Freda Linsangan	25
6.	Gayle Guerrero	22
7.	Josie Riordan	18
8.	Marilou Manalo	13
8.	Alicia Cabatuan	13
9.	Elena Jose	12

### Top 10 Personal Sales

#### Melany Banto



August Queen of  
Personal Sales

1.	<b>Melany Banto</b>	<b>49700</b>
2.	Marites Cena	43755
3.	Marissa Magtoto	32445
4.	Freda Linsangan	29240
5.	Rosalie Doctolero	25715
6.	Marilou Manalo	24530
7.	Josephine Silva	24450
8.	Olivia Pambid	24410
9.	Josie Riordan	24265
10.	Virgie Estepa	24105

### Top 10 Personal Recruits

#### Virgie Estepa



August Queen of  
Personal Sharing

1.	<b>Virgie Estepa</b>	<b>17</b>
2.	Marilou Manalo	8
2.	Marites Cena	8
2.	Gina Cadiogan	8
3.	Sharon De Guzman	5
3.	Rosalie Doctolero	5
4.	Michiko Balbuena	4
4.	Melany Banto	4
4.	Olivia Pambid	4
4.	Krisnanette Bondoc	4

# Malaysia

## August Results

### Top in Unit Production



**Hasni M Daud**  
August Queen of  
Unit Sales

1.	<b>Hansi M Daud</b>	<b>17039</b>
2.	Suzana B Abidin	16670
3.	Nafisah Omar	15015
4.	Aishah Khairudin	13564
5.	Nor Azlinda Ahmad	11558
6.	Rokiah Arifin	10435
7.	Noraniza Mohtar	10046
8.	Roseleza Mahamed	9565
9.	Nurul Shakirin Lewis	8659
10.	Robiah Huri	8239

### Top in Unit Recruiting



**Suzana Abidin**  
August Queen of  
Unit Recruiting

1.	<b>Suzana Abidin</b>	<b>19</b>
2.	Roseleza Mohamed	17
3.	Aishah Khairudin	14
4.	Nafisah Omar	12
5.	Robiah Huri	9
6.	Dolores G Lazarus	7
7.	Nor Azlinda Ahmad	5
7.	Anita Alias	5
7.	Rosima Jaafor	5

### Top in Personal Production



**Hasnah M Daud**  
August Queen of  
Personal Sales

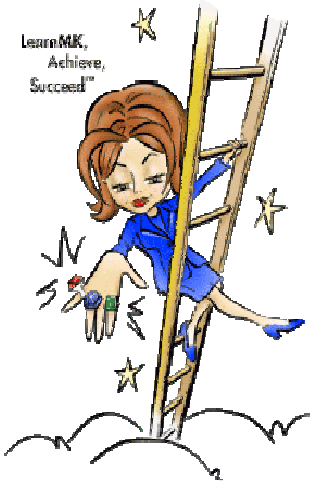
1.	<b>Hasnah M Daud</b>	<b>4120</b>
2.	Hasni M Daud	3214
3.	Rokiah Arifin	2767
4.	Robiah Huri	2697
5.	Nafisah Omar	1783
6.	Noora Abdul Shukor	1472
7.	Salamiah Latip	1216
8.	Nor Mizan Che Embi	1205
9.	Suzana Abidin	1155
10.	Nurul Shakirin Lewis	916

### Top in Personal Recruiting

August Queen of  
Personal Recruiting

1.	Aishah Khairudin	5
1.	Nafisah Omar	5
1.	Robiah Huri	5
1.	Roseleza Mohamed	5
1.	Suzana Abidin	5
2.	Nor Haslinda Suaat	3
2.	Nor Mizan Che Embi	3

# Stairway to National



**Sr. National Sales Director**  
Pam Fortenberry-Slate



**National Sales Director**  
Rhonda Fraczkowski

## Elite Executive Sr. Directors 8+ Offspring



Nurul Shakirin Lewis—8



Nafisah Omar—10



Marites Ceña~ 8

## Executive Sr. Directors~ 5-7 Offspring

## Future Executive Senior Director~ 3-4 Offspring



Nor Azlinda Ahmad



Rokiah Arifin



Norfiza Mahput



Marilou Manalo



Virgie Estepa



Stephanie Lenard



Norizan Azizan

## Senior Directors 1-2 Offspring

Ann Alexis-Hamilton	Karyz Figueroa	Dolores G. Lazarus	Zenaida Malvar	Olivia Pambid	Noora Shukor
Vanessa Rocas	Nor Mizan Embi		Freda Linsangan	Robiah Huri	Shahanaz Zainuddin
Gayle Guerrero	Haidah Rosly				

## Directors

Cathy Breslin	Sheryl Sellers	Lisa Warrington	Patsy Matthews	Julie Metz
Lisa Zimmerman	Michele Ramirez	Shawn Lamb	Montanna Elliott	Sabariyah Harun
Krisnanette Bondoc	Carina Polea	Fatin Osman	Imelda Rosini	Marissa Long
Roseleza Mohamed	Aishah Khairudin	Salamiah Latip	Hasnah Daud	Josie Riordan
Nor Baaiah Hassan	Zabrina Mohamad	Elena Jose	Azlinah Hamzah	Anita Alias
Nadiatul Seman	Noraniza Mohtar	Suzana Abidin	Hasni Daud	Josephine Silva
Gina Cadiogan	Noraishah Idris	Roszaidah Othman	Sharon De Guzman	Melany Banto
Wan Maizawati Wan Nong	Elenita Manuel	Rosima Jaafar	Michiko Balbuena	Siti Norizan Ramli
Maidiatulhanim Mohamed	Norhafidzah Ali	Kathleen Gemoto	Rosalie Doctolero	Farrah Farressa
Norizan Samsudin				Nor Haslinda Suaat