



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

Director Recognition September Newsletter ~ July Results

The Fortenberry-Slate
National Area is
ON FIRE
in 2013!!

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Seminar 2013

Achievers!!

"Queens of Unit Retail Sales"

Stephanie Lenard
United States

Virgie Estepa
Philippines

Nafisah Omar
Malaysia

"Queens of Personal Recruiting Court"

Lisa Zimmerman
United States

Virgie Estepa
Philippines

Hasni M Daud
Malaysia

"Queens of Personal Sales Court"

Cathy Breslin
United States

Josie Riordan
Philippines

Hasni M Daud
Malaysia

"National Court of Sales Achievers"

US~ Cathy Breslin

Malaysia ~ Hasni M Daud, Norizan Azizan, Nafisah Omar, Noora Abdul Shukor, Rokiah Arifin, Shahanaz Zainuddin, Nurul Shakirin Lewis

"National Court of Recruiting Achievers"

US~ Lisa Zimmerman, Karyz Figueroa, Montanna Elliott

Philippines~ Virgie Estepa

Malaysia~ Hasni M Daud, Rokiah Arifin, Aishah Khairudin, Nafisah Omar, Wan Maizawati Wan Nong, Suzana Abidin, Nor Haslinda Suaat

Seminar 2013

Achievers!!

"Circle of Excellence" Achievers!

Virgie Estepa ~ Philippines
Marites Cena ~ Philippines
Gayle Guerreo ~ Philippines
Freda Linsangan ~ Philippines

"Most Improved Sales Directors"

Hasni M Daud ~ Malaysia
Lisa Zimmerman ~ United States
Freda Linsangan ~ Philippines

"Circle of Achievement" Achievers!

Freda Linsangan ~ Philippines
Melany Banto ~ Philippines
Stephanie Lenard ~ United States
Nafisah Omar ~ Malaysia
Hasni M Daud ~ Malaysia
Rokiah Arifin ~ Malaysia
Nor Azlinda Ahmad ~ Malaysia
Nurul Shakirin Lewis ~ Malaysia
Suzana Abidin ~ Malaysia
Roseleza Mohamed ~ Malaysia
Noora Abdul Shukor ~ Malaysia
Dolores Lazarus ~ Malaysia

"Ms Go-Give"

Nafisah Omar ~ Malaysia
Lisa Warrington ~ United States
Virgie Estepa ~ Philippines

"Double Star" Achievers!

Virgie Estepa ~ Philippines
Suzana Abidin ~ Malaysia
Noora Abdul Shukor ~ Malaysia
Nurul Shakirin Lewis ~ Malaysia

"Triple Star" Achievers!

Nafisah Omar ~ Malaysia
Rokiah Arifin ~ Malaysia
Hasni M Daud ~ Malaysia

Fortenberry-Slate Area Car Drivers



Ann
Alexis-Hamilton



Karyz
Figueroa



Shawn
Lamb



Stephanie
Lenard



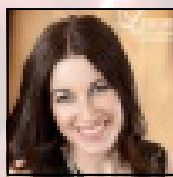
Julie
Metz



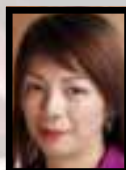
Michele
Ramirez



Lisa
Warrington



Lisa
Zimmerman



Melany
Banto



Nanette
Bondoc



Marites
Ceña



Virgie
Estepa



Gayle
Guerrero



Marissa
Magtoto



Marilou
Manalo



Freda
Linsangan



Olivia
Pambid



Josephine
Silva



Nor Azlinda
Ahmad



Rokiah
Arifin



Hasni M
Daud



Nurul Shakin
Lewis



Norfiza
Mahput



Nafisah
Omar



Congratulations New Sales Directors!

Farrah E Farressa

Malaysia

Sharon Lewis Unit

Issy Alias Ismail

Malaysia

Nor Azlinda
Ahamad Unit

Nor Haslinda Suaat

Malaysia

Nafisah Omar Unit

Norizan Samsudin

Malaysia

Robiah Huri Unit

Zabrina Mohamad

Malaysia

Rokiah Arifin Unit

Kathleen Gemoto

Philippines

Gayle Guerrero
Unit

Imelda Rosin

Philippines

Freda Linsangan
Unit

Rosalie Doctolero

Philippines

Zenaida Malvar
Unit

**Congratulations
New Sales Directors!**

Our Growing Area

★ Congratulations ★ ★ Directors in Qualification

Cournei McWilliams	USA	M. Ramirez Unit	micheleramirez1@hotmail.com
Brenda Lab	USA	S. Lamb Unit	shawnrena28@yahoo.com
Aimi Amirah Bt Adanan	Malaysia	A. Khairudin Unit	aishahbeauty@gmail.com
Nazratul Ain Binti Nordin	Malaysia	H. Daud Unit	haslanml@gmail.com
Azmarizan Bt Abu Salim	Malaysia	N. Omar Unit	Nafisah2010@yahoo.com
Nur Farahin Binti Harapi	Malaysia	R. Jaafar Unit	izudin707@yahoo.com.my
Joanna Laguipo	Philippines	G Guerrero Unit	Gayleinaction@yahoo.com
Minerva Ruiz	Philippines	M Cena Unit	mpcena2005@gmail.com
Prim Rose Autor	Philippines	M Cena Unit	mpcena2005@gmail.com
Karolyn Belingon	Philippines	F Linsangan Unit	fredalinsangan@yahoo.com.ph

**Area Goal ~
25 DIO's**

**Support our Area DIO's—Send a Note of Encouragement via their Sales Director!*

Year to Date Scoreboard

July 1st, 2013 through August 31st, 2013

Top in Unit-Retail Sales



Stephanie Lenard
Year to Date
Queen of Unit
Retail Sales

1.	Stephanie Lenard	\$58,770
2.	Shawn Lamb	\$30,830
3.	Michele Ramirez	\$19,447
4.	Ann Alexis-Hamilton	\$18,284
5.	Lisa Warrington	\$16,348
6.	Patricia Matthews	\$15,849
7.	Julie Metz	\$15,462
8.	Karyz Figueroa	\$13,664
9.	Cathy Breslin	\$13,422
10.	Lisa Zimmerman	\$11,258

Top in Unit Recruiting



Stephanie Lenard
Year to Date
Queen of Unit
Recruiting

		SQ	YTD
1.	Stephanie Lenard	7	15
2.	Shawn Lamb	3	11
3.	Karyz Figueroa	3	8
4.	Julie Metz	1	8
5.	Lisa Zimmerman	1	6
6.	Ann Alexis-Hamilton	1	6
7.	Michele Ramirez	1	4
8.	Montanna Elliott	1	1
9.	Patricia Matthews		2
10.	Cathy Breslin		1

Top in Directors Personal Retail Sales



Stephanie Lenard
Year to Date
Queen of Personal
Retail Sales

1.	Stephanie Lenard	\$7,286.00
2.	Cathy Breslin	\$5,009.00
3.	Michele Ramirez	\$3,558.00
4.	Lisa Warrington	\$2,673.00
5.	Karyz Figueroa	\$2,313.00
6.	Lisa Zimmerman	\$2,207.00
7.	Ann Alexis-Hamilton	\$2,157.00
8.	Julie Metz	\$2,005.00
9.	Patricia Matthews	\$1,362.00
10.	Shawn Lamb	\$1,301.00

Top in Directors Personal Recruiting



Karyz Figueroa
Year to Date
Queens of Personal
Recruiting

	Qualified Total	
1.	Karyz Figueroa	4
2.	Shawn Lamb	3
3.	Lisa Zimmerman	2
4.	Stephanie Lenard	1

Philippines

July Results

Top 10 Unit Sales



Marites Cena

July Queen of
Unit Sales

1.	Marites Cena	1692655
2.	Gayle Guerrero	1353079
3.	Virgie Estepa	1296155
4.	Freda Linsangan	788539
5.	Melany Banto	771430
6.	Marissa Magtoto	673485
7.	Vanessa Roces	619484
8.	Zenaida Malvar	574915
9.	Olivia Pambid	498445
10.	Josephine Silva	489192

Top 10 Unit Recruiting



Marites Cena

July Queen of
Unit Recruits

1.	Marites Cena	74
2.	Virgie Estepa	72
3.	Melany Banto	32
4.	Vanessa Roces	29
5.	Gayle Guerrero	26
5.	Freda Linsangan	26
6.	Zenaida Malvar	21
7.	Michiko Balbuena	16
7.	Alicia Cabatuan	16
8.	Marissa Magtoto	15

Top 10 Personal Sales

Marissa Magtoto



July Queen of
Personal Sales

1.	Marissa Magtoto	69375
2.	Josie Riordan	33440
3.	Freda Linsangan	30410
4.	Marilou Manalo	25420
5.	Imelda Rosini	25195
6.	Elena Jose	24585
7.	Melany Banto	24520
8.	Virgie Estepa	24280
9.	Alicia Cabatuan	24270
10.	Vanessa Roces	24200

Top 10 Personal Recruits

Virgie Estepa



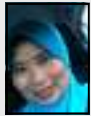
July Queen of
Personal Sharing

1.	Virgie Estepa	46
2.	Melany Banto	12
3.	Marites Cena	11
4.	Olivia Pambid	10
4.	Josephine Silva	10
5.	Marissa Magtoto	9
6.	Gina Cadiogan	8
7.	Freda Linsangan	7
7.	Vanessa Roces	7
7.	Alicia Cabatuan, Imelda Rosini	7

Malaysia

July Results

Top in Unit Production



Hasni M Daud
July Queen of
Unit Sales

1.	Hansi M Daud	34650
2.	Nafisah Omar	31761
3.	Rokiah Arifin	28524
4.	Nurul Shakirin Lewis	20987
5.	Suzana B Abidin	20423
6.	Robiah Huri	20064
7.	Aishah Khairudin	18567
8.	Nor Azlinda Ahmad	17429
9.	Noora Abdul Shukor	15254
10.	Roseleza Mahamed	14402

Top in Unit Recruiting



Robiah Huri
July Queen of
Unit Recruiting

1.	Robiah Huri	26
2.	Nafisah Omar	21
3.	Nurul Sharon Lewis	15
3.	Nor Azlinda Ahmad	15
4.	Roseleza Mohamed	14
5.	Noora Abdul Shukor	13
6.	Normie Hanafiah	12
7.	Rokiah Arifin	11
8.	Nadiatul Seman	9
8.	Suzana Abidin	9

Top in Personal Production



Nurul Sharon Lewis
July Queen of
Personal Sales

1.	Nurul Shakirin Lewis	4120
2.	Dolores Lazarus	3214
3.	Rokiah Arifin	2767
4.	Noora "Wawa" Shukor	2697
5.	Norizan Azizan	1783
6.	Azlinah Hamzah	1472
7.	Hasni M Daud	1216
8.	Nafisah Omar	1205
9.	Nadiatul Seman	1155
10.	Rosima Jaafor	916

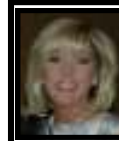
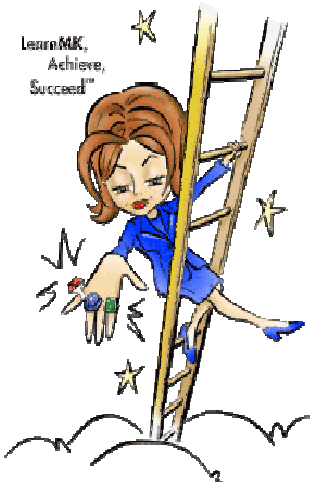
Top in Personal Recruiting



Nor Mizan Che Embi
July Queen of
Personal Recruiting

1.	Nor Mizan Che Embi	7
2.	Normie Hanafiah	6
3.	Noraishah Idris	4
3.	Norhafidzah Ali	4
3.	Suzana Abidin	4
4.	Aishah Khairudin	3
4.	Roseleza Mohamed	3
4.	Wan Maizawati Wan Nong	3

Stairway to National



Sr. National Sales Director
Pam Fortenberry-Slate



National Sales Director
Rhonda Fraczkowski

Elite Executive Sr. Directors 8+ Offspring



Nafisah Omar—9



Marites Ceña~ 8

Executive Sr. Directors~ 5-7 Offspring



Nurul Shakirin Lewis—7



Nor Azlinda Ahmad—5

Future Executive Senior Director~ 3-4 Offspring



Rokiah Arifin



Marilou Manalo



Stephanie Lenard



Norfiza Mahput



Virgie Estepa



Norizan Azizan

Senior Directors 1-2 Offspring

Ann Alexis-Hamilton	Karyz Figueroa	Dolores G. Lazarus	Zenaida Malvar	Olivia Pambid	Noora Shukor
Vanessa Roces	Nor Mizan Embi	Mintzie Santos	Freda Linsangan	Robiah Huri	Shahanaz Zainuddin
Gayle Guerrero	Haidah Rosly				

Directors

Cathy Breslin	Sheryl Sellers	Lisa Warrington	Patsy Matthews	Julie Metz
Lisa Zimmerman	Michele Ramirez	Shawn Lamb	Montanna Elliott	Shorbana Martin
Krisnanette Bondoc	Carina Polea	Fatin Osman	Imelda Rosini	Marissa Long
Roseleza Mohamed	Aishah Khairudin	Salamiah Latip	Hasnah Daud	Josie Riordan
Nor Baaiah Hassan	Suzette Mallari	Elena Jose	Azlinah Hamzah	Anita Alias
Nadiatul Seman	Noraniza Mohtar	Suzana Abidin	Hasni Daud	Josephine Silva
Gina Cadiogan	Noraishah Idris	Roszaidah Othman	Sharon De Guzman	Melany Banto
Wan Maizawati Wan Nong	Elenita Manuel	Rosima Jaafor	Michiko Balbuena	Siti Norizan Ramli
Maidiatulhanim Mohamed	Norhafidzah Ali			