



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate National Area

## Director Recognition January Newsletter ~ November Results

Hear our **ROAR!!**



*Reaching Over & Above Reality*

SNSD Pamela Fortenberry-Slate  
Office (910) 798-6094 \* Text/Mobile # (910) 262-8723  
**NEW** Email: [pamnsd@gmail.com](mailto:pamnsd@gmail.com) or [pamnsdoffice@gmail.com](mailto:pamnsdoffice@gmail.com)  
Yahoo Messenger [pamnsd04](https://messenger.yahoo.com/pamnsd04)  
Skype: [pam\\_fortenberry\\_slate](https://www.skype.com/pam_fortenberry_slate)  
Website: [www.pamslate.com](http://www.pamslate.com)

# Elite Rock Star Sales Director

\$24,000 Wholesale and 18 New Unit Recruits



**Suzana  
Abidin  
25436  
14 New  
Recruits  
~Malaysia**

## Super Rock Star Director

\$16,000 Wholesale and 10 New Unit Recruits



**Stephanie  
Lenard  
\$20,545.25  
15 New  
Recruits  
~United States**



**Kathleen  
Gemoto  
824553  
31 New  
Recruits  
~Philippines**



**Gayle  
Guerrero  
808107  
13 New  
Recruits  
~Philippines**



**Nafisah  
Omar  
20035  
14 New  
Recruits  
~Malaysia**



**Robiah  
Huri  
18129  
20 New  
Recruits  
~Malaysia**

## Rock Star Sales Director

\$8000 and 8 New Unit Recruits



**Virginia Estepa**  
627377  
30 New Recruits  
~Philippines



**Marites Ceña**  
623133  
12 New Recruits  
~Philippines



**Marissa Magtoto**  
619816  
10 New Recruits  
~Philippines



**Melany Banto**  
485134  
18 New Recruits  
~Philippines



**Elena Jose**  
469043  
8 New Recruits  
~Philippines



**Hasni M Daud**  
17652  
5 New Recruits  
~Malaysia



**Aishah Khairudin**  
15093  
5 New Recruits  
~Malaysia



**Roseleza Mohamed**  
14258  
19 New Recruits  
~Malaysia



**Noora Shukor**  
12661  
9 New Recruits  
~Malaysia



**Noraniza Mohtar**  
14050  
7 New Recruits  
~Malaysia



**Rokiah Arifin**  
11800  
11 New Recruits  
~Malaysia



**Norizan Samsudin**  
11779  
12 New Recruits  
~Malaysia



**Nor Azlinda Ahmad**  
8003  
8 New Recruits  
~Malaysia

## On-Target Rock Star Sales Director

\$5000 and 5 New Unit Recruits



**Lisa Warrington**  
\$8,687.00  
3 New Recruits  
~USA



**Shawn Lamb**  
\$5,593.50  
5 New Recruits  
~USA



**Freda Linsangan**  
440737  
3 New Recruits  
~Philippines



**Josephine Silva**  
426947  
3 New Recruits  
~Philippines



**Minerva Ruiz**  
359479  
5 New Recruits  
~Philippines



**Normie Hanafiah**  
12532  
4 New Recruits  
~Malaysia



**Rosima Jaafor**  
8305  
4 New Recruits  
~Malaysia



**Anita Alias**  
7990  
11 New Recruits  
~Philippines



**Sharon Lewis**  
7100  
5 New Recruits  
~Malaysia



**Issy Ismail**  
6728  
8 New Recruits  
~Malaysia



**Sabariyah Harun**  
6692  
9 New Recruits  
~Malaysia



**Farrah Farressa**  
6488  
3 New Recruits  
~Malaysia



**Siti Norizan Ramli**  
6157  
6 New Recruits  
~Malaysia

## Who is moving up to Rock Star Club?

Julie Metz ~ USA  
Karolyn Belingon ~ Philippines  
Norfiza Mahput ~ Malaysia  
Hasnah M Daud ~ Malaysia  
YOU!!

# Fortenberry-Slate Area Car Drivers



Karyz  
Figueroa



Shawn  
Lamb



Stephanie  
Lenard



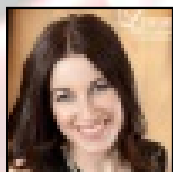
Julie  
Metz



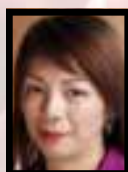
Michele  
Ramirez



Lisa  
Warrington



Lisa  
Zimmerman



Melany  
Banto



Nanette  
Bondoc



Marites  
Ceña



Virgie  
Estepa



Gayle  
Guerrero



Marissa  
Magtoto



Marilou  
Manalo



Freda  
Linsangan



Olivia  
Pambid



Josephine  
Silva



Nor Azlinda  
Ahmad



Rokiah  
Arifin



Hasni M  
Daud



Nurul Shkrin  
Lewis



Norfiza  
Mahput



Nafisah  
Omar



Suzana  
Abidin



YOU!



# Congratulations New Sales Directors!

Elenor M Hao

Philippines G.Guerrero Unit

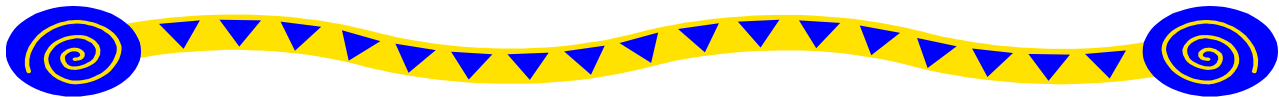
Gayleinaction@yahoo.com

Janice Flores

Philippines M Cena Unit

mpecena2005@gmail.com

**Congratulations  
New Sales Directors!**



**Year to Date  
Most Improved  
Sales Director  
Vanessa Roces**

1. Vanessa Roces—Philippines
2. Elena Jose—Philippines
3. Alicia Cabatuan—Philippines
4. Robiah Huri—Malaysia
5. Stephanie Lenard—USA
6. Suzana Abidin—Malaysia
7. Noraniza Mohtar—Malaysia
8. Melany Banto—Philippines
9. Lisa Zimmerman—USA
10. Ann Alexis-Hamilton—USA

**Year to Date  
Rookie of the Year  
Sales Director  
Kathleen Gemoto**

1. Kathleen Gemoto —Philippines
2. Norizan Samsudin—Malaysia
3. Josephine Silva—Philippines
4. Shawn Lamb—USA
5. Normie Hanafiah—Malaysia
6. Rosima Jaafor—Malaysia
7. Josie Riordan—Philippines
8. Nadiatul Seman—Malaysia
9. Anita Alias—Malaysia
10. Norhafidzah Ali—Malaysia

# Our Growing Area



## Congratulations Directors in Qualification



|                         |             |                 |                           |
|-------------------------|-------------|-----------------|---------------------------|
| Haslinda Binti Hassan   | Malaysia    | A. Alias Unit   | Nafisah2010@yahoo.com     |
| Haslinda Binti Sulaiman | Malaysia    | S. Abidin Unit  | Suzana.abidin@gmail.com   |
| Wani BT Zakaria         | Malaysia    | R. Mohamed Unit | techsolution@yahoo.com    |
| Nur Farahin Bt Hanapi   | Malaysia    | R. Jaafar Unit  | izudin707@gmail.com       |
| Cherry Manresa          | Philippines | K Gemoto Unit   | kathgemoto@gmail.com      |
| Julieta Resurrection    | Philippines | E Jose Unit     | elenajose09@yahoo.com     |
| Ma Cecilia Javier       | Philippines | J Riordan Unit  | josieriordan@yahoo.com.uk |
| Virginia Ramones        | Philippines | G Guerrero Unit | Gayleinaction@yahoo.com   |
| Mary Ann Asis           | Philippines | K Gemoto Unit   | Gayleinaction@yahoo.com   |
| Ma Larcidita Arzanique  | Philippines | J Riordan Unit  | josieriordan@yahoo.com.uk |

**Area Goal ~  
25 DIO's**

*\*Support our Area DIO's—Send a Note of Encouragement via their Sales Director!*







# Year to Date Scoreboard

July 1st, 2013 through December 31st, 2013

## Top in Unit-Retail Sales



**Stephanie Lenard**  
Year to Date  
Queen of Unit  
Retail Sales

|     |                     |              |
|-----|---------------------|--------------|
| 1.  | Stephanie Lenard    | \$245,397.00 |
| 2.  | Shawn Lamb          | \$141,338.00 |
| 3.  | Lisa Warrington     | \$76,677.00  |
| 4.  | Lisa Zimmerman      | \$68,753.00  |
| 5.  | Karyz Figueroa      | \$67,889.00  |
| 6.  | Patricia Matthews   | \$66,325.00  |
| 7.  | Ann Alexis-Hamilton | \$61,800.00  |
| 8.  | Michele Ramirez     | \$56,057.00  |
| 9.  | Julie Metz          | \$54,020.00  |
| 10. | Cathy Breslin       | \$51,315.00  |

## Top in Unit Recruiting



**Stephanie Lenard**  
Year to Date  
Queen of Unit  
Recruiting

|     |                     | SQ | YTD |
|-----|---------------------|----|-----|
| 1.  | Stephanie Lenard    | 21 | 53  |
| 2.  | Shawn Lamb          | 11 | 26  |
| 3.  | Lisa Zimmerman      | 9  | 32  |
| 4.  | Karyz Figueroa      | 8  | 8   |
| 5.  | Michele Ramirez     | 5  | 8   |
| 6.  | Julie Metz          | 3  | 16  |
| 7.  | Montanna Elliott    | 3  | 4   |
| 8.  | Lisa Warrington     | 2  | 6   |
| 9.  | Patricia Matthews   | 2  | 4   |
| 10. | Ann Alexis-Hamilton | 1  | 7   |

## Top in Directors Personal Retail Sales



**Stephanie Lenard**  
Year to Date  
Queen of Personal  
Retail Sales

|     |                     |             |
|-----|---------------------|-------------|
| 1.  | Stephanie Lenard    | \$22,833.00 |
| 2.  | Michele Ramirez     | \$18,299.50 |
| 3.  | Cathy Breslin       | \$18,175.00 |
| 4.  | Karyz Figueroa      | \$15,826.50 |
| 5.  | Julie Metz          | \$14,237.00 |
| 6.  | Lisa Zimmerman      | \$13,191.00 |
| 7.  | Lisa Warrington     | \$9,271.50  |
| 8.  | Shawn Lamb          | \$8,636.00  |
| 9.  | Ann Alexis-Hamilton | \$8,458.00  |
| 10. | Patricia Matthews   | \$8,377.50  |

## Top in Directors Personal Recruiting



**Karyz Figueroa**  
Year to Date  
Queens of Personal  
Recruiting

|     |                     | Qualified Total |    |
|-----|---------------------|-----------------|----|
| 1.  | Karyz Figueroa      | 12              | 8  |
| 2.  | Lisa Zimmerman      | 7               | 17 |
| 3.  | Shawn Lamb          | 5               | 5  |
| 4.  | Stephanie Lenard    | 4               | 16 |
| 5.  | Patricia Matthews   | 2               | 3  |
| 6.  | Michele Ramirez     | 2               | 3  |
| 7.  | Montanna Elliott    | 1               | 2  |
| 8.  | Lisa Warrington     | 1               | 1  |
| 9.  | Ann Alexis-Hamilton |                 | 3  |
| 10. | Cathy Breslin       |                 | 2  |
| 10. | Julie Metz          |                 | 2  |

# Philippines

## November Results

### Top 10 Unit Sales

#### Kathleen Gemoto

November Queen of  
Unit Sales

|     |                        |               |
|-----|------------------------|---------------|
| 1.  | <b>Kathleen Gemoto</b> | <b>824553</b> |
| 2.  | Gayle Guerrero         | 808107        |
| 3.  | Virgie Estepa          | 627377        |
| 4.  | Marites Ceña           | 623133        |
| 5.  | Marissa Magtoto        | 619816        |
| 6.  | Josie Riordan          | 536191        |
| 7.  | Melany Banto           | 485134        |
| 8.  | Elena Jose             | 469043        |
| 9.  | Freda Linsangan        | 440737        |
| 10. | Josephine Silva        | 426947        |

### Top 10 Unit Recruiting

#### Kathleen Gemoto

November Queen of  
Unit Recruits

|    |                        |           |
|----|------------------------|-----------|
| 1. | <b>Kathleen Gemoto</b> | <b>31</b> |
| 2. | Virgie Estepa          | 30        |
| 3. | Melany Banto           | 18        |
| 4. | Gayle Guerrero         | 13        |
| 5. | Marites Ceña           | 12        |
| 6. | Marissa Magtoto        | 10        |
| 6. | Gina Cadiogan          | 10        |
| 7. | Elena Jose             | 8         |
| 8. | Olivia Pambid          | 6         |
| 8. | Josie Riordan          | 6         |

### Top 10 Personal Sales



#### Josephine Silva

November Queen of  
Personal Sales

|     |                        |              |
|-----|------------------------|--------------|
| 1.  | <b>Josephine Silva</b> | <b>70926</b> |
| 2.  | Vanessa Rocas          | 44755        |
| 3.  | Prim Rose Autor        | 39516        |
| 4.  | Marissa Magtoto        | 39422        |
| 5.  | Elenor Hao             | 38621        |
| 6.  | Karolyn Belingon       | 37265        |
| 7.  | Marites Ceña           | 36730        |
| 8.  | Marilou Manalo         | 36070        |
| 9.  | Freda Linsangan        | 36065        |
| 10. | Minerva Ruiz           | 30096        |

### Top 10 Personal Recruits

#### Virgie Estepa



November Queen of  
Personal Sharing

|    |                            |           |
|----|----------------------------|-----------|
| 1. | <b>Virgie Estepa</b>       | <b>19</b> |
| 2. | Marites Ceña               | 5         |
| 3. | Olivia Pambid              | 4         |
| 3. | Melany Banto               | 4         |
| 4. | Kathleen Gemoto            | 3         |
| 4. | Alicia Cabatuan            | 3         |
| 5. | Josephine Silva            | 2         |
| 5. | Zenaida Malvar             | 2         |
| 5. | Karolyn Belingon           | 2         |
| 5. | Elenor Hao, Marilou Manalo | 2         |

# Malaysia

## November Results

### Top in Unit Production

**Suzana Abidin**

November Queen of  
Unit Sales



|     |                        |              |
|-----|------------------------|--------------|
| 1.  | <b>Suzana B Abidin</b> | <b>27567</b> |
| 2.  | Nafisah Omar           | 20787        |
| 3.  | Robiah Huri            | 20629        |
| 4.  | Hansi M Daud           | 20576        |
| 5.  | Aishah Khairudin       | 17310        |
| 6.  | Roseleza Mahamed       | 15501        |
| 7.  | Noraniza Mohtar        | 15477        |
| 8.  | Noora Abdul Shukor     | 15004        |
| 9.  | Normie Hanafiah        | 13139        |
| 10. | Rokiah Arifin          | 12300        |

### Top in Unit Recruiting

**Robiah Huri**

November Queen of  
Unit Recruiting



|    |                    |           |
|----|--------------------|-----------|
| 1. | <b>Robiah Huri</b> | <b>20</b> |
| 2. | Roseleza Mohamed   | 19        |
| 3. | Suzana Abidin      | 14        |
| 3. | Nafisah Omar       | 14        |
| 4. | Norizan Samsudin   | 12        |
| 5. | Rokiah Arifin      | 12        |
| 5. | Anita Alias        | 11        |
| 6. | Noora Abdul Shukor | 11        |
| 6. | Sabariyah Harun    | 9         |

### Top in Personal Production

**Suzana Abidin**

November Queen of  
Personal Sales



|    |                      |             |
|----|----------------------|-------------|
| 1. | <b>Suzana Abidin</b> | <b>2472</b> |
| 2. | Hasnah M Daud        | 2400        |
| 3. | Nafisah Omar         | 1963        |
| 4. | Hasni M Daud         | 1806        |
| 5. | Norfiza Mahput       | 1666        |
| 6. | Salamiah Latip       | 1617        |
| 7. | Issy Alias           | 1525        |
| 8. | Noora Abdul Shukor   | 1491        |
| 9. | Aishah Khairudin     | 1401        |
| 10 | Nurul Shakirin Lewis | 1279        |

### Top in Personal Recruiting

**Rokiah Arifin**

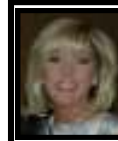
November Queens of  
Personal Recruiting



|    |                      |          |
|----|----------------------|----------|
| 1. | <b>Rokiah Arifin</b> | <b>6</b> |
| 2. | Dolly Lazarus        | 5        |
| 2. | Nafisah Omar         | 5        |
| 3. | Nurul Shakirin Lewis | 3        |
| 3. | Noora Abdul Shukor   | 3        |
| 3. | Nor Azlinda Ahmad    | 3        |
| 3. | Aishah Khairudin     | 3        |
| 3. | Hasni M Daud         | 3        |
| 3. | Roseleza Mohamed     | 3        |

# Stairway to National

Learn MK,  
Achieve,  
Succeed™



**Sr. National Sales Director**  
Pam Fortenberry-Slate



**National Sales Director**  
Rhonda Fraczkowski

## Elite Executive Sr. Directors 8+ Offspring



Nurul Shakirin Lewis—8



Nafisah Omar—9



Marites Ceña~ 11

## Executive Sr. Directors~ 5-7 Offspring



Nor Azlinda Ahmad

## Future Executive Senior Director~ 3-4 Offspring



Rokiah Arifin



Gayle Guerrero



Stephanie Lenard



Virgie Estepa



Norizan Azizan

## Senior Directors 1-2 Offspring

|                     |                |                    |                 |               |                  |
|---------------------|----------------|--------------------|-----------------|---------------|------------------|
| Ann Alexis-Hamilton | Karyz Figueroa | Dolores G. Lazarus | Marilou Manalo  | Olivia Pambid | Noora Shukor     |
| Vanessa Roces       | Nor Mizan Embi | Haidah Rosly       | Freda Linsangan | Robiah Huri   | Aishah Khairudin |
|                     | Norfiza Mahput |                    |                 |               |                  |

## Directors

|                        |                  |                  |                  |                    |
|------------------------|------------------|------------------|------------------|--------------------|
| Cathy Breslin          | Lisa Warrington  | Lisa Zimmerman   | Patsy Matthews   | Michele Ramirez    |
| Julie Metz             | Montanna Elliott | Shawn Lamb       | Kathleen Gemoto  | Shorbana Martin    |
| Krisnanette Bondoc     | Karolyn Belingon | Fatin Osman      | Zenaida Malvar   | Shahanaz Zainuddin |
| Roseleza Mohamed       | Aimi A. Adanan   | Salamiah Latip   | Hasnah Daud      | Josie Riordan      |
| Nor Baaiah Hassan      | Zabrina Mohamad  | Elena Jose       | Azlinah Hamzah   | Anita Alias        |
| Nadiatul Seman         | Noraniza Mohtar  | Suzana Abidin    | Hasni Daud       | Josephine Silva    |
| Gina Cadiogan          | Noraishah Idris  | Minerva Ruiz     | Sharon De Guzman | Melany Banto       |
| Wan Maizawati Wan Nong | Issy Alias       | Rosima Jaafor    | Michiko Balbuena | Siti Norizan Ramli |
| Maidiatulhanim Mohamed | Norhafidzah Ali  | Norizan Samsudin | Janice Flores    | Farrah Farressa    |
| Prim Rose Autor        |                  |                  |                  | Elenor Hao         |