



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

2014 June Director Promotion Packet



Hear our ROAR!
Reaching Over & Above Reality

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WEBSITE!! www.pamslate.com

Fortenberry-Slate National Area

2014 Inner Circle Goals

Inner Circle National Area

5 New National Sales Directors

10 Executive Senior Sales Directors

30 Senior Sales Directors

50 New Sales Directors

200 Area Sales Directors

25 Pink Car Drivers

10 Circle of Excellence Achievers

20 Circle of Achievement Achievers

50 Director Court of Sales Achievers

50 Director Court of Sharing Achievers

100% of Sales Directors

as 4 QTR Star Consultants

Fortenberry-Slate Area lets ROAR!

Earn Fabulous Jewelry to Match your Sales Director Suit!!



Pictures coming SOON!

June & July 2014

MUST COMPLETE BOTH MONTHS

Production Levels:

Up to 50 Unit Members— 8,000 points

AND

your unit has 5 New Active Recruits

Each Month!

51 Unit Members and UP— 12,000 points

AND

your unit has 10 New Active Recruits

Each Month!

*Designs May Vary

**Earn your
Beautiful Swarovski
Crystalized
MK Mini Compact!!**

For NEW Directors



When you Debut
As a NEW Sales
Director
March 1, 2014 —
September 1, 2014

For EXISTING Directors

When you Offspring
2 NEW
Directors!
March 1, 2013 —
September 1, 2014



*Designs May Vary ***Must complete DIQ by Aug. 31, 2014 and Debut Sept. 1st 2014 or before

Monthly Power Plan Sheet

Name: _____
 Goals for Month of: _____
 Unit Production Goal: _____
 Unit recruiting Goal: _____
 Interview Goal: _____
 Personal Sales Goal: _____
 Personal Recruiting Goal: _____
 Number of Faces Goal: _____

5 People to Move up this month:

1. _____
2. _____
3. _____
4. _____
5. _____

Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Totals for Month just completed:

Personal Sales Total : _____
 Personal Recruiting Total : _____
 Unit Sales Total : _____
 Unit Recruiting Total New: _____
 Power Plan Sent in YES ___ / NO ___
 Interview Contest Total: _____

Prizes I am promoting this month:

Why listen to Marketing? _____
 Why come to event? _____
 Why sign on the spot? _____
 Why order? _____
 Why bring guests? _____

**My Area First Line Directors (D),
 DIQ's and Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Complete and turn in your Monthly Plan
 Sheet by the 5th of each month for
 recognition from your NSD !
 Contest Dates: February—August
 To be recognized by your National!!**

**Second Line:
 (note same as above)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

2014 Contest February - August

Turn in your Monthly Totals for Recognition!
Start the New Year with Great Guest Events!

**When your Unit has 50
or fewer Members**

**Focus on 30 Interviews
each month**

- | | |
|-----------|-----------|
| 1. _____ | 16. _____ |
| 2. _____ | 17. _____ |
| 3. _____ | 18. _____ |
| 4. _____ | 19. _____ |
| 5. _____ | 20. _____ |
| 6. _____ | 21. _____ |
| 7. _____ | 22. _____ |
| 8. _____ | 23. _____ |
| 9. _____ | 24. _____ |
| 10. _____ | 25. _____ |
| 11. _____ | 26. _____ |
| 12. _____ | 27. _____ |
| 13. _____ | 28. _____ |
| 14. _____ | 29. _____ |
| 15. _____ | 30. _____ |

**When your Unit has 50
or more Members**

**Focus on 50 Interviews
each month**

- | | |
|-----------|-----------|
| 31. _____ | 41. _____ |
| 32. _____ | 42. _____ |
| 33. _____ | 43. _____ |
| 34. _____ | 44. _____ |
| 35. _____ | 45. _____ |
| 36. _____ | 46. _____ |
| 37. _____ | 47. _____ |
| 38. _____ | 48. _____ |
| 39. _____ | 49. _____ |
| 40. _____ | 50. _____ |

Win a Fabulous Prize from Pam!

Form Now Available to complete online
at www.pamslate.com



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

Inner Circle Participants

March-August Contest

Name	Months Completed					
	MAR	APR	MAY	JUN	JUL	AUG
Nur Azilla Zainuddin	U	E				
Nur Azimah Bt Mohd Zuki						
Nur Diyana Madzlan	I					
Nur Farahiyah Bt Abd Aziz						
Nur Hazira Ibrahim	U	U				
Nur Insyirah Bt Zulketi						
Nur Saadah Bt Saadan						
Nur Sabarina Rozaki	I	I				
Nur Shazuin	E	E				
Nurhafiza Md Yusoff						
Nurul Afifah						
Nurul Aini Binti Husin						
Nurul Balqis						
Nurul Hana Bt Abu Bakar						
Nurul Huda						
Nurul Shakirin Lewis	E					
Puteri Rabiatudawiah	U					
Rabi'atul Adawiyah Bt Abd Rani		E	I			
Raja Mastura	U	E				
Rasyedah Ahmad Raqi	R					
Robiah Bt Huri	E					
Rodziah Mohamad Nor						
Rohaya Bt Nor						
Rokiah Arifin	E	I				
Rosdina Saripudin						
Rosliza Bt Mat Jusds	I	I				
Rosmanizan Binti Ibrahim	U					
Rosnirawati Ahmad	I					
Roudzah Abd Jamil	E					
Rozila Md Repin	E					
Ruhilaini Bt Ibrahim	I					
Sa'adiyah Ahmad Zaki						
Sabarina Bt Adnan	E					
Safina Bt Matsaad						
Saira Banu Ibrahim						
Salfarina	U					
Saniah Bt Shaari						
Sazalina Bt Mohd Rosli	I					
Sa'adiyah Ahmad Zaki						
Sabarina Bt Adnan	E					
Safina Bt Matsaad						
Saira Banu Ibrahim						
Salfarina Abd Sani	U	R				
Saniah Bt Shaari						
Sazalina Bt Mohd Rosli	I					

Name	Months Completed					
	MAR	APR	MAY	JUN	JUL	AUG
Sik Fariza Bt Bahanudin	I					
Siti Aiza Baizura	U					
Siti Balkis Bt Tumin						
Siti Hafizah Mohamad Aini	U	U				
Siti Hajar Bt Mahmud						
Siti Hajar Hafizah	U					
Siti Hajjar Zainal Abidin	I					
Siti Mariam Bt Cik Rahaini						
Siti Nafiza	U					
Siti Najad Bt Zaki	R	I				
Siti Norizan Binti Mohamad Raml	E	E				
Siti Nuradibba Sabri	U	U				
Sofuriah Binti Mohamad Hashim						
Suaibah Bt Amri	I					
Suzana Abidin						
Syarah Syazwani Bt Razali						
Syaripah Mazita Bt Syd Ahmad	R	R				
Tengku Noor Emelia						
Ummi Baymi Bt Mohd Yatim						
Venagary App Rajek						
Wan Nur Batini Binti Wan Idris	E					
Yusrina Hanafi	E					
Zabrina Mohamad						
Zeti Noorshila Zafaria	R					
Zuraidah Akmal						
Zuratul Harim Bt Mohd Dom	U					
Zurina Bt Salleh	E	E				
Hajjah Roseleza	R	R				
Noor Afidatul Akma	R	I				
Nur Syuhada	E					
Norfiza Sahir		U				
Sharifah Khairina	E	E	E			
Shaifah Nur Adlina		I				
Sharlia Rose		E				

Please send in your completed Inner Circle Forms each month.
 Email to ~ pamnsdoffice@gmail.com
 Or complete online at www.pamslate.com
 These forms must be received to be awarded the prize.

Fortenberry-Slate Area



Pamela Fortenberry-Slate
Global Senior National
Sales Director

Asia Pacific Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 200 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Dates: March—August Complete 5 of 6 Months

Cost: MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

ELITE INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

5-5-5 PER WEEK

5 SELLING APPTS.
5 INTERVIEWS
500 POINTS RETAIL—MAL.
P5000 SALES—PHILIPPINES

UPPER INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

3-3-3 PER WEEK

3 SELLING APPTS.
3 INTERVIEWS
300 POINTS RETAIL—MAL.
P4000 SALES—PHILIPPINES

INNER CIRCLE

100% ATTENDANCE
(MEETINGS, ETC.)

2-2-2 PER WEEK

2 SELLING APPTS.
2 INTERVIEWS
200 POINTS RETAIL—MAL.
P3000 SALES—PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

I cannot wait to celebrate your success!!!!

Love & Belief,

Pam

To complete your assignment this month you must return this sheet by the 6th. of the next month.

Email to pamnsdoffice@gmail.com or complete on-line at www.pamslate.com

Inner Circle Form

Elite:	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month
	5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
Upper:	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month
	3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
Inner:	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month
	2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

Success Meeting Attendance

Name: _____

Date:	# of Guests
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

Directors Name: _____

Selling Appointments

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

Interviews

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

Retail Sales:

Week One: _____

Week Two: _____

Week Three: _____

Week Four: _____

Totals For Month:

Retail Sales _____

Selling Appt. _____

Interviews _____

Wholesale Order _____

New Recruits _____

Appt. on Books _____

Malaysia Area on the Go!



Power Plan April—July Contest

Dolly Lazarus ~ April
Feexa Nicoll ~ April, May
Noraniza Mohtar ~ April, May
Nurul Sharon Lewis ~ April, May
Rokiah Arifin ~ April, May
Wan Nur Batini ~ April, May
Wawa Shukor ~ April, May



Interview Challenge April—July Contest

Email
or turn in your results
@
www.pamslate.com

Wan Nur Batini ~ April

Happy Anniversary!!

Fatin Osman ~ 3 yrs

Feexa Nicoll ~ 2 yrs



Happy Unit Anniversary!!

Salamiah Abd Latip Unit ~ 3 yrs

Happy June Birthday!!

Aishah Khairudin ~ 17th

Norizan Bt Samsudin ~ 17th

