



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate National Area

## 2014 May Director Promotion Packet



Hear our ROAR!  
Reaching Over & Above Reality

SNSD Pamela Fortenberry-Slate  
Office (910) 798-6094 \* Text/Mobile # (910) 262-8723  
**NEW** Email: [pamnsd@gmail.com](mailto:pamnsd@gmail.com) or [pamnsdoffice@gmail.com](mailto:pamnsdoffice@gmail.com)  
Skype: [pam\\_fortenberry\\_slate](https://www.skype.com/name/pam_fortenberry_slate)  
WEBSITE!! [www.pamslate.com](http://www.pamslate.com)

# **Fortenberry-Slate National Area**

## **2014 Inner Circle Goals**

**Inner Circle National Area**

**5 New National Sales Directors**

**10 Executive Senior Sales Directors**

**30 Senior Sales Directors**

**50 New Sales Directors**

**200 Area Sales Directors**

**25 Pink Car Drivers**

**10 Circle of Excellence Achievers**

**20 Circle of Achievement Achievers**

**50 Director Court of Sales Achievers**

**50 Director Court of Sharing Achievers**

**100% of Sales Directors**

**as 4 QTR Star Consultants**

*Fortenberry-Slate Area lets ROAR!*

**Earn your  
Beautiful Swarovski  
Crystalized  
MK Mini Compact!!**

**For NEW Directors**



When you Debut  
As a NEW Sales  
Director  
March 1, 2014 —  
September 1, 2014

**For EXISTING Directors**

When you Offspring  
2 NEW  
Directors!  
March 1, 2013 —  
September 1, 2014



\*Designs May Vary \*\*\*Must complete DIQ by Aug. 31, 2014 and Debut Sept. 1st 2014 or before



# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Goals for Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

**5 People to Move up this month:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Monthly Recruiting events Planned**

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

***Totals for Month just completed:***

\_\_\_\_\_

Personal Sales Total : \_\_\_\_\_  
 Personal Recruiting Total : \_\_\_\_\_  
 Unit Sales Total : \_\_\_\_\_  
 Unit Recruiting Total New: \_\_\_\_\_  
 Power Plan Sent in YES \_\_\_ / NO \_\_\_  
 Interview Contest Total: \_\_\_\_\_

**Prizes I am promoting this month:**

Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

**My Area First Line Directors (D),  
DIQ's and Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Complete and turn in your Monthly Plan  
 Sheet by the 5th of each month for  
 recognition from your NSD !  
 Contest Dates: February—August  
 To be recognized by your National!!**

**Second Line:  
 (note same as above)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

Form Now Available to complete online at [www.pamslate.com](http://www.pamslate.com)

# 2014 Contest February - August

Turn in your Monthly Totals for Recognition!  
Start the New Year with Great Guest Events!

**When your Unit has 50  
or fewer Members**

**Focus on 30 Interviews  
each month**

- |           |           |
|-----------|-----------|
| 1. _____  | 16. _____ |
| 2. _____  | 17. _____ |
| 3. _____  | 18. _____ |
| 4. _____  | 19. _____ |
| 5. _____  | 20. _____ |
| 6. _____  | 21. _____ |
| 7. _____  | 22. _____ |
| 8. _____  | 23. _____ |
| 9. _____  | 24. _____ |
| 10. _____ | 25. _____ |
| 11. _____ | 26. _____ |
| 12. _____ | 27. _____ |
| 13. _____ | 28. _____ |
| 14. _____ | 29. _____ |
| 15. _____ | 30. _____ |

**When your Unit has 50  
or more Members**

**Focus on 50 Interviews  
each month**

- |           |           |
|-----------|-----------|
| 31. _____ | 41. _____ |
| 32. _____ | 42. _____ |
| 33. _____ | 43. _____ |
| 34. _____ | 44. _____ |
| 35. _____ | 45. _____ |
| 36. _____ | 46. _____ |
| 37. _____ | 47. _____ |
| 38. _____ | 48. _____ |
| 39. _____ | 49. _____ |
| 40. _____ | 50. _____ |

Win a Fabulous Prize from Pam!

Form Now Available to complete online  
at [www.pamslate.com](http://www.pamslate.com)



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





# Inner Circle Participants

## March-August Contest

Name	Months Completed					
	MAR	APR	MAY	JUN	JUL	AUG
Nur Azilla Zainuddin	U					
Nur Azimah Bt Mohd Zuki						
Nur Diyana Madzlan	I					
Nur Farahiyah Bt Abd Aziz						
Nur Hazira Ibrahim	U					
Nur Insyirah Bt Zulketi						
Nur Saadah Bt Saadan						
Nur Sabarina Rozaki	I					
Nur Shazuin	E					
Nurhafiza Md Yusoff						
Nurul Afifah						
Nurul Aini Binti Husin						
Nurul Balqis						
Nurul Hana Bt Abu Bakar						
Nurul Huda						
Nurul Shakirin Lewis	E					
Puteri Rabiatudawiah	U					
Rabi'atul Adawiyah Bt Abd Rani						
Raja Mastura	U					
Rasyedah Ahmad Raqi	R					
Robiah Bt Huri	E					
Rodziah Mohamad Nor						
Rohaya Bt Nor						
Rokiah Arifin	E					
Rosdina Saripudin						
Rosliza Bt Mat Jusds	I					
Rosmanizan Binti Ibrahim	U					
Rosnirawati Ahmad	I					
Roudzah Abd Jamil	E					
Rozila Md Repin	E					
Ruhilaini Bt Ibrahim	I					
Sa'adiyah Ahmad Zaki						
Sabarina Bt Adnan	E					
Safina Bt Matsaad						
Saira Banu Ibrahim						
Salfarina	U					
Saniah Bt Shaari						
Sazalina Bt Mohd Rosli	I					
Sa'adiyah Ahmad Zaki						
Sabarina Bt Adnan	E					
Safina Bt Matsaad						
Saira Banu Ibrahim						
Salfarina	U					
Saniah Bt Shaari						
Sazalina Bt Mohd Rosli	I					

Name	Months Completed					
	MAR	APR	MAY	JUN	JUL	AUG
Sik Fariza Bt Bahanudin	I					
Siti Aiza Baizura	U					
Siti Balkis Bt Tumin						
Siti Hafizah Mohamad Aini	U					
Siti Hajar Bt Mahmud						
Siti Hajar Hafizah	U					
Siti Hajjar Zainal Abidin	I					
Siti Mariam Bt Cik Rahaini						
Siti Nafiza	U					
Siti Najad Bt Zaki	R					
Siti Norizan Binti Mohamad Ramli	E					
Siti Nuradibba Sabri	U					
Sofuriah Binti Mohamad Hashim						
Suaibah Bt Amri	I					
Suzana Abidin						
Syarah Syazwani Bt Razali						
Syaripah Mazita Bt Syd Ahmad	R					
Tengku Noor Emelia						
Ummi Baymi Bt Mohd Yatim						
Venagary App Rajek						
Wan Nur Batini Binti Wan Idris	E					
Yusrina Hanafi	E					
Zabrina Mohamad						
Zeti Noorshila Zafaria	R					
Zuraidah Akmal						
Zuratul Harim Bt Mohd Dom	U					
Zurina Bt Salleh	E					
Hajjah Roseleza	R					
Noor Afidatul	R					
Nur Syuhada	E					

Please send in your completed  
Inner Circle Forms each month.  
Email to ~ pamnsdoffice@gmail.com



# Fortenberry-Slate Area



Pamela Fortenberry-Slate  
Global Senior National  
Sales Director

## Asia Pacific Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 200 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

**Dates:** March—August Complete 5 of 6 Months

**Cost:** MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

### ELITE INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 5-5-5 PER WEEK

5 SELLING APPTS.  
5 INTERVIEWS  
500 POINTS RETAIL—MAL.  
P5000 SALES—PHILIPPINES

### UPPER INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 3-3-3 PER WEEK

3 SELLING APPTS.  
3 INTERVIEWS  
300 POINTS RETAIL—MAL.  
P4000 SALES—PHILIPPINES

### INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 2-2-2 PER WEEK

2 SELLING APPTS.  
2 INTERVIEWS  
200 POINTS RETAIL—MAL.  
P3000 SALES—PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

**I cannot wait to celebrate your success!!!!**

Love & Belief,

*Pam*

To complete your assignment this month you must return this sheet by the 6th. of the next month.

Email to [pamnsdoffice@gmail.com](mailto:pamnsdoffice@gmail.com) or complete on-line at [www.pamslate.com](http://www.pamslate.com)

# Inner Circle Form

<b>Elite:</b>	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month
	5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
<b>Upper:</b>	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month
	3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
<b>Inner:</b>	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month
	2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

## Success Meeting Attendance

Name: \_\_\_\_\_

<b>Date:</b>	<b># of Guests</b>
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

Directors Name: \_\_\_\_\_

## Selling Appointments

<b>Week One</b>	<b>Week Two</b>	<b>Week Three</b>	<b>Week Four</b>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

<b>Week One</b>	<b>Week Two</b>	<b>Week Three</b>	<b>Week Four</b>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## **Retail Sales:**

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## **Totals For Month:**

Retail Sales \_\_\_\_\_

Selling Appt. \_\_\_\_\_

Interviews \_\_\_\_\_

Wholesale Order \_\_\_\_\_

New Recruits \_\_\_\_\_

Appt. on Books \_\_\_\_\_



# Malaysia Area on the Go!



Power Plan  
April—July Contest

Wawa Shukor ~ April  
Feexa Nicoll ~ April  
Nurul Sharon Lewis ~ April  
Rokiah Arifin ~ April  
Wan Nur Batini ~ April



Interview Challenge  
April—July Contest

Email  
or turn in your results  
at  
[www.pamslate.com](http://www.pamslate.com)

*Happy Anniversary!!*  
Jumirah Bt Bahtiar ~ 3 yrs  
Roseleza Bt Mohamed ~ 3 yrs  
Wan Nur Batini ~ 2 yrs



*Happy Unit Anniversary!!*  
Nurul Sharon Lewis ~ 9 yrs  
Hasni Bt M Daud ~ 3 yrs  
Norhafidzah M Ali ~ 1 yr

*Happy May Birthday!!*  
Norhafidzah M Ali ~ 4th

