



Pam's Positive Stars Unit Newsletter

Pam Fortenberry-Slate
Senior National Sales Director

June & July Results

August 2013

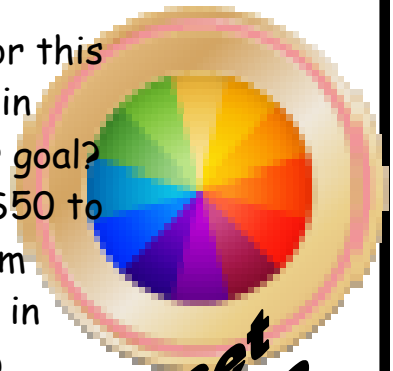
AUGUST

Dear Pam's Positive Stars,

Wow!! What a great beginning we are having for this new Seminar year! Again, I ask you—Where are you in relation to your goal? How can I help you reach your goal? The time is NOW! Is it your goal to make an extra \$50 to \$100 a month? Is it your goal to become a Star Team Builder and wear a fabulous Red Jacket? Or join me in New Orleans this January for our annual Leadership Conference?

Remember this upcoming September 13th we will be officially celebrating our company's 50th Anniversary! Plan now to host as many parties as you can to celebrate!! I am so excited and proud to be your Sales Director and National.

Love,
Pam



**Get
COLOR
Confident!!**
See MK Intouch to learn how!

NEWSLETTER

**Unit
Goals**

This Month

\$14,000 Wholesale

Seminar 2014

\$600,000 Retail

Double Credit for all New Qualified Recruits in August!

10 New Consultants Each Month! Who will DARE to Share?

Welcome to Pam's Positive Stars Unit!!!

Welcome New Consultants!!

New Consultant:	From	Introduced by:
Becky Collier	Norlina,NC	Dawn Hicks

<u>Happy Birthday In July</u>	<u>Day</u>
Mary Lynn Gentry	July 1
Megan Katherine Conlin	July 2
Lisa Monique Deerfoot	July 6
DebraLynn Villarreal	July 7
Melissa Elaine Strudgeon	July 9
Claudia Nimmo	July 12
Elizabeth Janell Wilkins	July 12
Rhonda Morales	July 12
Betty Hayes	July 18
Andreza Ndinofina	July 19
Esther Smith Sanchez	July 21
Mary Simmons Raby	July 27

<u>Happy Birthday In August</u>	<u>Day</u>
Buffy Harris Kabore	August 2
Mary Beth Busch	August 3
Theresa Auld Brockway	August 4
Brandy Lynn Kreider	August 5
Kelly S Dietrich	August 5
Sherrie Marie Shaw	August 6
Barbara Ann Acee	August 15
Jennifer Leigh Carroll	August 18
Chasidy Garvey	August 20
Nicole Russell Eyman	August 24
Michelle McCormick	August 23
Liz Petty	August 25
Beverly A Ervin	August 26
Robin Marie Camp	August 27
Coleen Oddo	August 31
Delaney Lillian Bozich	August 31

<u>Happy Anniversary in August</u>	<u>Years</u>
Carol Sue Gardner	24th
Dawn W. Hicks	19th
Tracy M. Flynn	16th
Teresa Flowe	14th
Tammy A. Pratt de Ortiz	14th
Beth J. Krause	13th
Julia D. Holt	13th
Cathy B. Broussard	13th
Laurie Gissy	12th
Debbie Ellis	12th
Linda K Thomas	11th
Sherry Ann Kalasnik	9th
Cindy Worthington	9th
Angela Lina Ugrotto	7th
Beverly Rusnell	6th
Beverly Cruz Mangahas	2nd

<u>Happy Anniversary in July</u>	<u>Years</u>
Catharine Matlack Drewry	12th
Carla Christine Schultz	8th
Elaine Brayboy	6th
Valerie Anne Rodriguez	5th
Karen Ann Bomgardner	4th
Tracy Lynn Linderman	3rd
Tania C Christie	3rd
Robin Marie Camp	1st

Recruiters and Their Teams

Congratulations New Sales Director!!

Montanna Elliott

New Sales Director & Unit

Recruiter: Montanna M. Elliott

Lynda Bruner
Jacqueline Davidson
Lydia G. Haggard
Kathy Kashner
April A. Knight
Melanie R. Lenhart
Cynthia A. McMullen
Tara F. Orsini
Samantha R. Pennell
Amanda L. Schaeffer
Aria K. Smith
Carlethia D. Smith
Megan E. Stewart
Mar y Sol Weston
Anita K. Clausius
James E. LeMaire
Melissa J. Moody
Flor Murillo
Joni L. Peebles
Katie Petrarca
Angela M. Rhodes
Melissa Turssline
Lauren Turrsline
Linsey Anderson
Stephanie Morelli
Molly Prince
Kaley Thompson
Carolyn Gross
Dawn Hodges
Kara Hodgson

Star Team Builders

Recruiter: Laurie Gissy

Beverly Rusnell
Deborah B. North
Tammy Phenicie
Elizabeth Wilkins
* Sharon M. Johnson

Recruiter: Dawn W. Hicks

Angela G. Aiken
Martha D. Wilkie
Susan S. Wall
* Robin M. Camp
* Emily Sue Temple
Eyvonne C. West

Senior Consultant

Recruiter: Mary Lou Miller

Linda N. Polinski
Teresa Flowe
* Theresa M. Emery
* Kimberly S. Small
* Sheri G. Blankenship
Kelly A. Prettyman

Recruiter: Sarah J. Main

* Kelly S. Dietrich
* Melissa K. Lehman
* Tracy L. Linderman
Susan R. Guler

**It only takes 3 ~
Who will they be?**



Join the Red Club!

Be a Star Team Builder!

Senior Consultants

Recruiter: Betty R. Miller

Diane M. Williams

Recruiter: Brandy L. Kreider

Sarah J. Main

Recruiter: Deborah L. Hudson

Michelle Cantrell

* Tracie A. Engelman

* Jennifer M. Lammy

Recruiter: Kysha D. Hall

Marjie Gaspar

Melissa E. Strudgeon

* Nicole R. Eyman

Megan K. Conlin

Recruiter: Laurie Wootton

Cherie Hyde

Recruiter: Lori Burrell

Karen A. Bomgardner

Lulane Chasteen

* Renee S. Parrish

Kasey DeLancy

Leman J. Allen

Mary A. Cox

Recruiter: Josefa Ndinofina

Tania Christie

Andreza Ndinofina

Recruiter: Maria Pineda

Shirley Gomez

Beverly C. Mangahas

Recruiter: Maribel G. Dizon

Maria Pineda

Alicia B. Silverio

* David M. Ortiz

* Cecilia Villamin

Recruiter: Michelle Dawkins

Marilyn Lynch

Recruiter: Sheri G. Blankenship

Mary S. Raby

* Jennifer L. Carroll

Sharon E. Whitfield

Recruiter: Tammy Pratt de Ortiz

Chasidy Garvey

Rhonda Morales

Pamlea Huss

Terri Brooks

Kimberly Grice

Recruiter: Valerie A. Rodriguez

Janis R. Peel

Financial Independence July Results

July Wholesale Court

Name	Amount
Lauri Wootton	\$720.75
Tania C. Christie	\$507.00
Gale A. Naisbitt	\$404.00
Betty Hayes	\$403.50
Linda K. Lafferty	\$360.50
Patricia A. Keyes	\$335.25
Tammy Phenicie	\$334.50
Tracy M. Flynn	\$303.25
Maribel G. Dizon	\$264.00
Chasidy Garvey	\$261.50
Coleen Oddo	\$248.50
Deborah B. North	\$222.25
Deborah L. Hudson	\$220.00
Christina R. Reeder	\$216.75
Kathy P. Faries	\$214.00
Claudia Nimmo	\$211.00
Melissa E. Strudgeon	\$210.25
Dawn W. Hicks	\$203.75
Angela G. Aiken	\$203.75
Stephanie L. Beal	\$203.50
Susan S. Wall	\$201.50
Marilyn A. Wayne	\$201.00
Beth J. Krause	\$201.00
Teresa Flowe	\$200.50
Valerie A. Rodriguez	\$119.50
Maria Pineda	\$118.75
Leslie L. McCormick	\$107.00
Mary S. Raby	\$93.00
S. Petterson-Chunn	\$85.50
Megan K. Conlin	\$85.00
Michelle Cantrell	\$42.50



Laurie Wootton



July
Queen of
Wholesale!

July Love Checks

13% Recruiter Commission Level

9% Recruiter Commission Level

4% Recruiter Commission Level

Maribel Dizon	Tammy Pratt de Ortiz
Josefa Ndinofina	Betty Miller
Dawn Hicks	Debbie Hudson
Mary Lou Miller	

July Recruiting Court

Dawn Hicks 1



See YOU at the TOP!!

Year to Date Success

July 1st, 2012- July 31st, 2013

Personal Retail Sales

1. Lauri Wootton	\$22,379.40
2. Montanna M. Elliott	\$19,196.00
3. Melanie R. Lenhart	\$11,219.50
4. Sarah J. Main	\$9,389.50
5. Lori Burrell	\$6,951.50
6. S. Petterson-Chunn	\$6,377.50
7. Molly Prince	\$6,033.50
8. Maria Pineda	\$5,762.00
9. Valerie A. Rodriguez	\$5,718.00
10 Dawn W. Hicks	\$5,616.50

Personal Court of Sharing

1. Montanna Elliott	24	\$3,260.27
2. Melanie R. Lenhart	1	\$89.88
3. S. Petterson-Chunn	1	\$77.95
4. Lori Burrell	1	\$70.93
5. Dawn W. Hicks	1	\$31.36
6. Sarah J. Main	1	\$24.42



Driving the Dream!



CRUZE 1LT



Reaching for the STARS!

Quarter 1 June 16 - Sept. 15th, 2013



Star Consultants earn profit, product and wonderful prizes!

UNIT GOAL ~ 10 STAR CONSULTANTS

		-- Wholesale Production Needed --				
Consultant Name		Sapphire	Ruby	Diamond	Emerald	Pearl
Wootton, Lauri	\$1,265.50	534	1134	1734	2334	3534
Huss, Pamela C.	\$975.25	825	1425	2025	2625	3825
Christie, Tania C.	\$846.25	954	1554	2154	2754	3954
Pineda, Maria	\$630.25	1170	1770	2370	2970	4170
Hicks, Dawn W.	\$609.00	1191	1791	2391	2991	4191
Rodriguez, Valerie A.	\$582.50	1217	1817	2417	3017	4217
Sellers, Sheryl A.	\$535.00	1265	1865	2465	3065	4265
Dizon, Maribel G.	\$512.25	1288	1888	2488	3088	4288
MCCormick, Leslie L.	\$493.75	1306	1906	2506	3106	4306
Pratt de Ortiz, Tammy A.	\$440.50	1359	1959	2559	3159	4359
Hayes, Betty	\$403.50	1396	1996	2596	3196	4396
Naisbitt, Gale A.	\$404.00	1396	1996	2596	3196	4396
Burrell, Lori	\$401.75	1398	1998	2598	3198	4398

Pick Your Prize!



Stars earn great prizes!!

2014 Consistency Club~

Color Me Beautiful!!

Join the Club!

When you order \$200 w/s two months in a row

earn the first piece of the

Color Me Beautiful Collection.

Then for every 2 months of consistency

earn another piece of the collection!



2012-2013 Consistency Club~

Italian inspired Baci add-a-bead bracelet!



Congratulations to our May-June & June-July Final Consistency Achievers

LAURI WOOTTON—36

PATRICIA KEYES *3

VALARIE RODRIGUEZ*1

DAWN HICKS—7

TANIA CHRISTIE*1

= TOTAL CHARMS ACHIEVED TO DATE

*** = NEW BRACELET
ACHIEVER**

2014 Consistency Club~

Color Me Beautiful!!



**1st time achievers
recieve this
Business Card Holder.**

Fortenberry Slate & Fortenberry F.A.I.T.# Area

THIS GIRL IS ON FIRE

MYRTLE
BEACH FALL
RETREAT

November 8-10, 2013
Royale Palms – North Myrtle Beach



Hosted by NSD's:

\$195 Early Bird Registration for
Fortenberry Slate & FAITH
Area - July 1-August 31

\$215 Open Registration-
September 1-October 15

\$240 Late Registration-
October 16 or after

NO Refunds or Transfers after October 15



Somer Fortenberry & Pamela Fortenberry-Slate

*Special Guest
Speaker!*



Pat Fortenberry-EENSDE



Join us for powerful training
and fun girlfriend time at
the Beach! This is one of our
most special events of the
year! You won't want to miss
it!! **YOU'LL LEAVE ON FIRE!!**



Registration for Myrtle Beach Fall Retreat 2013

Name: _____

Email: _____

Phone: Home () _____ Cell () _____

Address: (Street) _____

(State) _____ (Postal Code) _____

Spouse: (if Attending) _____

Please check current Mary Kay Status:

Consultant Sr. Consultant Star Team Builder (Red Jacket) Team Leader

Future Director DIQ Director Sr. Director Future Exec. Sr. Director

Executive Sr. Director Elite Exec. Sr. Director

Consultants: Please put your Director's Name Attending MBFR: _____

If she is not attending please list your Director's Name, Phone and Email Id below:

Name: _____ Phone: _____ Email: _____

Registration 7/1—8/31	\$195	Qty: _____	Total: _____
Registration 9/1– 10/15	\$215	_____	_____
Registration after Oct. 16 (space permitting)	\$240	_____	_____
Credit Card Processing Fee	\$ 8	_____	_____
Grand Total		_____	_____

Make checks payable to Pam Fortenberry-Slate

Cash Check Credit Card Propay: pfortenberry@ec.rr.com

Credit Card # _____ Expiry ____/____ Zip Code: _____

All Registrations are Non-Refundable after October 1st, 2013

Tickets may be transferred with NSD approval prior to October 15th.

NO REFUNDS or TRANSFERS after Oct. 15th.

Mail to:

Pam Fortenberry-Slate
7503 Jonquil Ct
Wilmington, NC 28409

Office # 910-798-6094

Fax # 866-334-5342

Email: pamsassistant@ec.rr.com

**All hotel reservations must be made with
 Tammy Pratt de Ortiz
 at Pamela Fortenberry-Slate's Office:
 pamsassistant@ec.rr.com**

Reservation Deadline: **October 1st, 2013.**

When making your reservation please complete the following information form:

Please do not overbook.

One Bedroom Ocean-view Guest Room Sleeps a Maximum of 4	\$109/night Plus Tax
Two Bedroom Ocean-view Condo Sleeps a Maximum of 6	\$219/night Plus Tax
Three Bedroom Ocean-view Condo Sleeps a Maximum of 8	\$254/night Plus Tax

*Cancellations of condo reservations will be accepted through October 15th, 2013.

After October 15th, 2013 your credit card **WILL be charged.

Name: _____

Email: _____

Phone: Cell () _____

Address: (Street) _____

(State) _____ (Postal Code) _____

Credit Card #: _____ Expiration date: _____

Arrival Date: _____ Departure Date: _____

Room Selection:

One Bedroom _____

Two Bedroom _____

Three Bedroom _____

1. _____
2. _____
3. _____
4. _____

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

1. _____
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7. _____
8. _____