



Pams Positive Stars Unit Newsletter

Pam Fortenberry-Slate
Senior National Sales Director

March Results

April 2014

APRIL

Spring has arrived! After such a harsh winter, I know many of you are ready for something NEW!

Spring Trends are all about comfortable, retro flair. Think colorful ballerina flats, chambray, fun baggies and a great scarf or headband.

For your look check out this season's Sunshine Inspired Collection. This season is all about timeless beauty. Your customers are sure to be onboard with these breezy trends. Makeup is bold and feminine. Focus on eyes with winged eyeliner and spider lashes. Add a subtle sunny wash of color over the lids and finish with soft, feminine lips using glossy reds and corals.

Be sure to spring clean any make up that is past it's life and offer spring discounts for any products that you would like to move from your inventory. Read more about how to achieve fresh spring looks in the April Applause.

NEWSLETTER

**Unit
Goals**

This Month

\$14,000 Wholesale

Seminar 2014

\$600,000 Retail

10 New Consultants Each Month! Who will DARE to Share?

WELCOME discover what you

Welcome to the
Positive Stars Unit!

Julia Bland
~Wilmington, NC

LOVE™

Mary Lou Miller Team

| <u>Happy Birthday In</u> | <u>Day</u> |
|--------------------------|------------|
| <u>April</u> | |
| Linda Thomas | 1st |
| Susan Guler | 1st |
| Tammy Phenice | 4th |
| Kathy Fairies | 18th |
| Gale Naisbitt | 18th |
| Tammy Pratt de Ortiz | 20th |
| Julia Holt | 25th |
| Deborah North | 25th |
| Teresa Flowe | 26th |
| Becky Collier | 26th |
| Tania Christie | 26th |

| <u>Happy Birthday In</u> | <u>Day</u> |
|--------------------------|------------|
| <u>March</u> | |
| Raylene Cross | 2nd |
| Carla Schultz | 4th |
| Marilyn Lynch | 20th |
| Malinda Montgomery | 21st |
| Alicia Silverio | 21st |
| Carolyn Onstott | 25th |
| Jennifer Lamme | 29th |

| <u>Happy Anniversary in</u> | <u>Years</u> |
|-----------------------------|--------------|
| <u>March</u> | |
| Linda Schoff | 14 yrs |
| Marilyn Wayne | 14 yrs |
| Marjie Gaspar | 10 yrs |
| Susan Petterson-Chunn | 10 yrs |
| Brandy Pletcher | 10 yrs |
| Michelle Miller | 9 yrs |
| Stephanie Beal | 8 yrs |
| Allyson McCormick | 8 yrs |
| Elsie Burley | 7 yrs |
| Josefa Ndinofina | 6 yrs |
| DebraLynn Villareal | 5 yrs |
| Sarah Main | 5 yrs |
| Sheri Blankenship | 4 yrs |

| <u>Happy Anniversary in</u> | <u>Years</u> |
|-----------------------------|--------------|
| <u>April</u> | |
| Ella Fales | 19 yrs |
| Deborah Hudson | 12 yrs |
| Theresa Brockaway | 11 yrs |
| Chasidy Garvey | 10 yrs |
| Ester Sanchez | 10 yrs |
| Mary Beth Busch | 9 yrs |
| Jennifer Lamme | 5 yrs |
| Kristy Metz | 4 yrs |
| Barbara Acee | 4 yrs |
| Carolyn Onstott | 4 yrs |
| Betty Hayes | 4 yrs |
| Mary Raby | 3 yrs |
| Andreza Ndinofina | 3 yrs |
| Pamela Huss | 2 yrs |
| Sandra Barrios | 1 yr |
| Emily Temple | 1 yr |
| Lulane Chasteen | 1 yr |

Recruiters and Their Teams

Team Leader:

Recruiter: Mary Lou Miller

- Lynda N. Polinski
- Teresa Flowe
- Sheri G. Blankenship
- Kimberly S. Small
- Elizabeth Britton
- * Lead Robinson
- * Theresa M. Emery
- * Julia Bland

Star TeamBuilder:

Recruiter: Laurie Gissy

- Tammy Phenicie
- Beverly Rusnell
- Deborah B. North
- * Sharon Johnson
- * Elizabeth Wilkins

Senior Consultants:

Recruiter: Dawn W. Hicks

- Martha D. Wilkie
- * Becky Collier
- # Susan S. Wall
- # Angela G. Aiken
- # Robin M. Camp
- # Emily Sue Temple

Recruiter: Tammy Pratt de Ortiz

- Chasidy Garvey
- Rhonda Morales
- # Pamlea Huss
- # Kimberly Grice

Senior Consultants

Recruiter: Betty R. Miller

- Diane M. Williams
- Recruiter: Brandy L. Kreider**
- Sarah J. Main
- Recruiter: Kysha D. Hall**
- Megan K. Conlin
- * Nicole R. Eyman
- * Marjie Gaspar
- # Melissa E. Strudgeon

Recruiter: Lori Burrell

- Kasey DeLancy
- * Karen A. Bomgardner
- # Lulane Chasteen
- # Renee S. Parrish

Recruiter: Josefa Ndinofina

- Tania Christie
- * Andreza Ndinofina

Recruiter: Maribel G. Dizon

- Maria Pineda
- Alicia B. Silverio

Recruiter: Susan L. Petterson-Chunn

- Michelle Miller
- * Jey Solis

Recruiter: Valerie Rodriguez

- Janis Peel

Senior Consultants

Recruiter: Leslie L. McCormick

- Elaine Brayboy
- Recruiter: Sarah J. Main**
- Kelly S. Dietrich
- # Susan R. Guler
- # Melissa K. Lehman
- # Tracy L. Linderman

Recruiter: Sheri G. Blankenship

- Mary S. Raby
- # Jennifer L. Carroll

**It only takes 3 ~
Who will they be?**



**Time to get your RED ON!
Join the Red Club!
Be a Star Team Builder!**

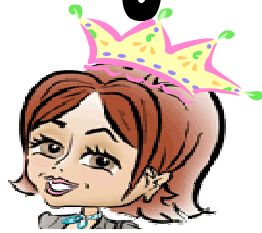
Financial Independence March Results

March Wholesale Court

| Name | Amount |
|------------------------|-----------------|
| Morgan L. Davis | \$950.00 |
| Lori Burrell | \$911.00 |
| Sarah J. Main | \$484.50 |
| Deborah L. Hudson | \$475.25 |
| Lauri Wootton | \$414.50 |
| Siobhan C. Alvarez | \$366.00 |
| Jackie L. Boyer | \$332.50 |
| Betty F. Lively | \$310.50 |
| Beverly Rusnell | \$291.00 |
| Lisa M. Taylor | \$269.00 |
| Maria Pineda | \$269.00 |
| Linda K. Lafferty | \$260.00 |
| Barbara A. Acee | \$246.50 |
| Mary Lou Miller | \$238.00 |
| Tammy Phenicie | \$215.75 |
| Mary Lynn Gentry | \$214.50 |
| Elaine Brayboy | \$211.00 |
| Janis R. Peel | \$205.00 |
| Sheri G. Blankenship | \$205.00 |
| Marilyn C. Lynch | \$202.50 |
| Brandy L. Kreider | \$202.00 |
| Sherry A. Kalasnik | \$202.00 |
| Kysha D. Hall | \$202.00 |
| Kasey DeLancy | \$201.00 |
| Stephanie L. Beal | \$200.00 |
| Leslie L. McCormick | \$90.00 |
| Alicia B. Silverio | \$75.25 |
| Coleen Oddo | \$68.00 |
| Maribel G. Dizon | \$64.00 |
| Valerie A. Rodriguez | \$47.25 |
| Kristy Metz | \$29.00 |



Morgan Davis



**March
Queen of
Wholesale!**

March Love Checks

13% Recruiter Commission Level

9% Recruiter Commission Level

Mary Lou Miller \$65.30

4% Recruiter Commission Level

| | |
|---------------------|----------------------|
| Laurie Gissy | Sheri G. Blankenship |
| Sarah J. Main | Dawn W. Hicks |
| Maribel G. Dizon | Kysha D. Hall |
| S. Petterson-Chunn | Betty R. Miller |
| Leslie L. McCormick | Valerie A. Rodriguez |

March Recruiting Court

Mary Lou Miller 1



See YOU at the TOP!!

Year to Date Success

July 1st, 2013- March 31 st, 2014

Personal Retail Sales

| | |
|-------------------------------|--------------------|
| 1 Lauri Wootton | \$15,936.00 |
| 2 Sarah J. Main | \$7,691.00 |
| 3 Sheryl A. Sellers | \$6,122.00 |
| 4 Maria Pineda | \$5,100.50 |
| 5 Lori Burrell | \$4,863.00 |
| 6 Patricia A. Keyes | \$4,599.50 |
| 7 Valerie A. Rodriguez | \$4,299.00 |
| 8 Maribel G. Dizon | \$3,809.00 |
| 9 Christina R. Reeder | \$3,748.50 |
| 10 Dawn W. Hicks | \$3,634.50 |
| 11 Leslie L. McCormick | \$3,516.50 |
| 12 Elizabeth J Giustina | \$3,425.00 |
| 13 Morgan L. Davis | \$3,105.00 |
| 14 Janis R. Peel | \$2,896.00 |
| 15 Tracy M. Flynn | \$2,851.50 |
| 16 Barbara A. Acee | \$2,444.50 |
| 17 S. Petterson-Chunn | \$2,207.00 |
| 18 T. Pratt de Ortiz | \$2,192.00 |
| 19 Deborah B. North | \$2,171.50 |
| 20 Linda K. Lafferty | \$2,114.00 |

Personal Court of Sharing

| | |
|--------------------|---|
| 1. Linda Lafferty | 1 |
| 1. Mary Lou Miller | 1 |

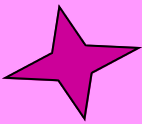


Driving the Dream!



CRUZE 1LT





Reaching for the STARS!

Quarter IV March 16th, 2014 - June 15th, 2014



Star Consultants earn profit, product and wonderful prizes!

UNIT GOAL ~ 10 STAR CONSULTANTS

| | | -- Wholesale Production Needed -- | | | | |
|--------------------------|-----|-----------------------------------|------|---------|---------|-------|
| Consultant Name | | Sapphire | Ruby | Diamond | Emerald | Pearl |
| McCormick, Leslie L. | 312 | 1488 | 2088 | 2688 | 3288 | 4488 |
| Sanchez, Esther S. | 304 | 1496 | 2096 | 2696 | 3296 | 4496 |
| Dietrich, Kelly S. | 304 | 1496 | 2096 | 2696 | 3296 | 4496 |
| Hyde, Cherie W. | 303 | 1497 | 2097 | 2697 | 3297 | 4497 |
| Pratt de Ortiz, Tammy A. | 286 | 1514 | 2114 | 2714 | 3314 | 4514 |
| Flynn, Tracy M. | 286 | 1514 | 2114 | 2714 | 3314 | 4514 |
| Miller, Michelle P. | 268 | 1532 | 2132 | 2732 | 3332 | 4532 |
| Christie, Tania C. | 267 | 1533 | 2133 | 2733 | 3333 | 4533 |
| Garvey, Chasidy | 265 | 1535 | 2135 | 2735 | 3335 | 4535 |
| Miller, Betty R. | 255 | 1545 | 2145 | 2745 | 3345 | 4545 |
| Hicks, Dawn W. | 249 | 1551 | 2151 | 2751 | 3351 | 4551 |



Pick Your Prize!



Stars earn great prizes!!

2014 Consistency Club~

Color Me Beautiful!!

Join the Club!

When you order \$200 w/s two months in a row

earn the first piece of the

Color Me Beautiful Collection.

Then for every 2 months of consistency

earn another piece of the collection!



2014 Consistency Club~ Color Me Beautiful!!

Achievers!!

1st time achievers receive this
Business Card Holder.



Dawn Hicks, Valerie Rodriguez, Sarah Main
Maria Pineda, Leslie McCormick, Patricia Keyes
Morgan Davis, Bobbi Acee

2nd time achievers
receive this Wallet/Check Book Cover.

Achievers~
Sarah Main
Leslie McCormick
Lauri Wootton
Valerie Rodriguez
Maria Pineda



2014 Consistency Club~ Color Me Beautiful!!



3rd time achievers
recieve this
Hot Pink Money Bag.

Achievers~

Lauri Wootton, Sarah Main, Maria Pineda

4th time achievers

recieve these

Fabulous Sunglasses.



Achiever~

Lauri Wootton

5th time achievers

recieve this Trendy Cobalt Blue Tote.

On Target Achiever~

Lauri Wootton

