

tep #	Activity	Prize Earned	Completee
1	Attend your weekly success event, and have 5+ Guests to an event in your first 30 days	Jeweled Black Calculator	
2	Sell 10 + items before your starter kit arrives	Hot Pink Money Bag	
3	 A) 15 Faces in 2 weeks B) 30 faces in 4 weeks C) 6 interviews in addition to your 30 faces 	Perfect Start Charm Power Start Charm Power Start Plus Charm	
4	Unpack your starter kit & sample some products yourself!		
5	Open your business checking account	Checkbook Cover	
6	Set up your website and Propay Order your business cards and signature look	Business Card Case	
7	Silver Wings New Consultant Training (on www.marykayintouch.com)		
8	Review and make initial inventory decision		
9	Pearls of Sharing: (sharing the MK opportunity)	Earrings (3 shared) Bracelet (6 shared) Necklace (1 new team member added) Tote (15 shared & 2 new added)	
10	Complete review of your starter kit AND "Start Something Beautiful" magazine (included in kit)		
11	Submit a weekly plan sheet and \$1000 in retail sales through online WAS (weekly accomp. sheet) in your 1st 60 days	Watch with True Blue Band	
12	Get connected /bookmark our unit website and InTouch		
13	Communicate with your director!		
Bonus	Earn ALL the prizes above within your 1st 60 days	Sunglasses with Orange Case	

tracking sheet and send to me via email. Please see the "13 Steps" on our website for additional details!