



*Wholesale Orders of \$250 or higher qualifies you for the*  
**BEAUTIFULLY CHARMED**  
*consistency contest!*

*You earn a bead for each month that you place at least a \$250 or higher. For each \$250 increment you earn an additional bead (Example – Suzie places a \$502.00 order – she earns two beads for her Beautifully Charmed necklace). The first month you will earn your add-a-bead necklace. Each quarter that you are consistent in at least a \$250 wholesale each month for the 3 months in the quarter you earn a charm. For each quarter you are a star you earn a special charm.*

*Add a team member and earn a special shoe charm to show you are stepping up in your business.*

*Have a \$1,000 week or higher and earn a special pink \$ charm showing you are making the \$\$\$ in your Mary Kay business!*

*This necklace will tell a story - a story about Mary Kay and how you are*  
**BEAUTIFULLY CHARMED**  
*in this business!*