



## Happy New Year LOL

This is the time of year that most of the world sets new goals for themselves... That is one part I love in Mary Kay because we look at our goals on a regular basis not just once a year!

So have you looked at your goals lately ?? I have a few questions for you to help you relook at what your dreams and goals are in Mary Kay...

**What would you want if #1) Money was not an object and #2) you KNEW you could not fail?**

1. What state would you be living in?
2. What kind of house would you have? Details
3. Where would your next vacation be?
4. What hobbies would you be doing?
5. What kind of car would your family have?

**What keeps us from our goals?**

**Attitude.....**

- a. feed your mind with positive things
- b. hang around positive people
- c. expect great things to happen to you

**Zoom – EEK – Lack of consistent behavior - CONSISTENCY wins everytime!**

**Not totally committed to our goal**

**Fail to make a daily plan and do not concentrate on the efforts**

**Afraid of success**

**Do not track**

**Write down your goals today..... DREAM BIG..... Concentrate on the efforts and the results will come! This business is not magical...it's MATHEMATICAL!!!**

**Be specific!**

**Break them down to daily, weekly, monthly, quarterly and yearly goals**

**Set a deadline**

**You will be guaranteed to succeed if you do these things:**

- **Work consistently**
- **With the right attitude**
- **Do the right things for the right reasons**

**YOU DESERVE THE BEST  
YOU DESERVE TO WIN  
YOU DESERVE TO HAVE IT ALL IN MARY KAY  
YOU DESERVE TO BE DRIVING A FREE CAR  
YOU DESERVE TO BE MAKING THE BIG BUCKS  
YOU DESERVE TO BE HAPPY!  
SAY IT..... I DESERVE.....**

**I have discovered that we can make excuses or we can make money, but not both! This business is a choice! Let's choose to be powerful women who impact the world!!**

**When you establish a goal plan with daily, weekly, monthly, quarterly and yearly goals and keep it in front of you - you can have anything your heart desires! Do the work each week and the numbers WILL ADD UP!!!**

**My daily affirmation to affirm my goal this month:**

**I believe in YOU a MILLION Percent! PINK HUGS & KISSES TO YOU!!**