

Congratulations on starting your very own Mary Kay business! Your Starter Kit has arrived and we know that you cannot wait to discover the business potential that it holds for you. We make every effort to ensure your Starter Kit is complete so that you can start growing your business right away. If, for some reason, any items are missing, please contact us at (800) 272-9333 and choose the option for Branch Customer Service and know that those items will be sent to you as soon as possible.

So go ahead, dig in! Enjoy the opportunity of a lifetime!

## \$100 Starter Kit Contents

### Literature and Education Materials:

- "Start Something Beautiful" DVD
- *Miracles Happen* Book
- "Start Earning Now" New Consultant Magazine
- Business and Product Basics (Consultants Guide)
- Datebook - Bilingual
- *Ready, Set, Sell!* New Consultant Inventory Options Brochure
- Beauty Books, pk./10 (includes 10 inserts and 1 Instructor's Guide)
- Sales Tickets, pk./25
- Hostess Brochure
- Customer Profiles, pk./25
- Team Building brochure
- MKConnections® Generic Business Cards and Special Offer Flyer
- *The Look*, pk./10

### Tools:

- Starter Kit Bag (includes Organizer Caddy)
- Mirror With Tray, 4
- Disposable Trays, pk./30
- Facial Cloths, pk./30

### Samplers:

- Botanical Effects™ Cleanse - Formula 2 (Normal), pk./6
- Botanical Effects™ Moisturize - Formula 2 (Normal), pk./6
- Botanical Effects™ Freshen – Formula 2 (Normal), pk./6
- Botanical Effects™ Mask – Formula 2 (Normal), pk./6
- TimeWise® Microdermabrasion Set Samplers (Step 1 and Step 2), 6 pairs
- Fragrance-Free Satin Hands® Pampering Set Packettes, pk./12
- Lip Gloss Samplers, 2 strips of 6 with applicator
- Color Cards, 2 pks./5
- Foundation Finder Tool (Bilingual)
- Disposable Mascara Brush Samplers, pk./15
- Disposable Sponge-Tip Applicators, pk./15

### Products:

- TimeWise® 3-in-1 Cleanser - Normal/Dry
- TimeWise® 3-in-1 Cleanser - Combo/Oily
- TimeWise® Age-Fighting Moisturizer - Normal/Dry
- TimeWise® Age-Fighting Moisturizer - Combo/Oily
- NEW TimeWise® Day Solution SPF 35\*
- TimeWise® Night Solution
- Oil-Free Eye Makeup Remover
- Ultimate Mascara™ – Black
- Mineral Powder Foundation bundle (**7 retail size shades + 6 brushes**) **OR** TW Liquid Foundation bundle (**12 tubes total: 6 shades in each Luminous & Matte formulas**)

\*Over the counter drug product

## Mary Kay® Mineral Powder Foundation Bundles

### **Ivory/Beige Combination:**

Ivory 0.5  
Ivory 1  
Ivory 2  
Beige 0.5  
Beige 1  
Beige 1.5  
Beige 2  
Mary Kay® Mineral Foundation Brushes, 6  
Demonstration Tips and Brush Cleaning Instructions Insert

### **Bronze Combination:**

Beige 1.5  
Beige 2  
Bronze 1  
Bronze 2  
Bronze 3  
Bronze 4  
Bronze 5  
Mary Kay® Mineral Foundation Brushes, 6  
Demonstration Tips and Brush Cleaning Instructions Insert

### **Variety Combination:**

Ivory 1  
Ivory 2  
Beige 0.5  
Beige 1  
Beige 2  
Bronze 1  
Bronze 3  
Mary Kay® Mineral Foundation Brushes, 6  
Demonstration Tips and Brush Cleaning Instructions Insert

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## Mary Kay® TimeWise® Liquid Foundation Bundles

### **Ivory/Beige Combination:**

Matte -Wear® - Ivory 4  
Matte -Wear® - Ivory 5  
Matte -Wear® - Ivory 6  
Matte -Wear® - Beige 2  
Matte -Wear® - Beige 3  
Matte -Wear® - Beige 5  
Luminous-Wear® - Ivory 4  
Luminous-Wear® - Ivory 5  
Luminous-Wear® - Ivory 6  
Luminous-Wear® - Beige 2  
Luminous-Wear® - Beige 3  
Luminous-Wear® - Beige 5

### **Bronze Combination:**

Matte -Wear® - Beige 5  
Matte -Wear® - Beige 6  
Matte -Wear® - Bronze 1  
Matte -Wear® - Bronze 3  
Matte -Wear® - Bronze 5  
Matte -Wear® - Bronze 6  
Luminous-Wear® - Beige 5  
Luminous-Wear® - Beige 6  
Luminous-Wear® - Bronze 1  
Luminous-Wear® - Bronze 3  
Luminous-Wear® - Bronze 5  
Luminous-Wear® - Bronze 6

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