

Script for Booking:

"We have a new party in Mary Kay that we are debuting this Tuesday Night! In fact, you would be the among the first in the city to know about it!! Could you get excited about great wrinkle fighting skin care and a quick color look that you can do in all of 5 minutes? I need ladies to be on a test panel for this, and just for participating you'll get a free

_____! Is there any reason I can't count on you to be there?"

After she answers you can tell her that if she she brings two friends that she can have free product. (For example \$10 free with any guests who purchase over \$15)