

WOW NIGHT ~ Smooth Check-in Tips

6 - 6:30pm MEET, GREET & CHECK-IN

- A. Find your UNIT sheet to sign in. Dues \$5 a week/\$15 a month
- B. Enter your guest(s) information & purchase guest(s) packet \$2 each.
- C. Raffle ~ Enjoy participating in the COOL Raffle gifts!
- D. Introduce your guest to the Welcome room Director, where she will enjoy refreshments, a mineral powder foundation match & receive her first gift ~ the mineral powder foundation brush.
- E. At the Pearls of Sharing table (first table on your left) prepare your guests' tray with the skin care products available for you. Then place her tray on the Skin care class tables in the middle of the room.
- F. Charms Check-in: Please turn in your weekly Accomplishment Sheet (or you can send it online via intouch anytime before Thursday). Please let the Charm Director know which charms and challenges you have accomplished for the week. Late arrivals will be celebrated the following week.

6:32pm ANNOUNCEMENTS

During Announcements you may sit with your guests or head on up to the front of the room near the stage. Please introduce yourself to Consultants you haven't met yet.

6:45-7:25pm BREAK OUT ROOMS

- A. Skin Care Class - for your guests
- B. MK University - Four Week Study for New Consultants highlighting the "Start Something Beautiful" magazine. Please bring your magazine if possible.
- C. Movin' On Up - This is for seasoned consultants who want MORE from their Mary Kay business. MORE consistency, MORE stars on your ladder, MORE team members ~ Currently we are studying the book, "The Mary Kay Way" ~ 2 chapters a week beginning August 13th.
- D. WILD - Women In Leadership Development ~ You have made a decision Mary Kay Leadership is for you. Your goal is building your team to earn your FREE Mary Kay car & to grow your team into a UNIT ~ to become a Sales Director!

7:30 - 8pm RECOGNITION ~

Meet Models ~ Circle of Love bracelets

Rose Ceremony for New Consultants - (Please bring their new MK pin)

Charming Consultants - see flyer

Queen of: 1. Sales 2. Team Building 3. Basic Skin Care Sets Sold
4. Bookings 5. Classes

Marketing

Raffle

8pm CLOSING

Thank you for making this the BEST WOW Night in the WORLD!!
We are here for you, your guests and your growing MK business!

WE LOVE YOU!