

When You Are Adopted...

When you live an hour or more from your Director, too far to attend and participate in her weekly events, you have the special privilege to be adopted by a Director in your area who will work with you at weekly meetings and assist you by providing training for your business. The “*adoptee system*” is what makes our Company so unique. It enables us to provide proper training to all Consultants no matter where they live now or in the future. Here are some guidelines to help you.

- Your participation in your local weekly success meeting is expected. Your adopted Director will be looking for you. Give her a copy of your weekly accomplishment sheet each week as well as submitting one to me (which can be done online).

- Don't let your newness keep you from participating in your local Unit's activities. Become a vital part of the group by volunteering to help your adopted Director. Remember, it may take a few weeks for you to feel part of the group, however servant leadership is what we're all about, so helping the group will help you.

- As you build your own team, you'll always have a fan club at your meeting each week and that makes the energy level SOAR! You provide the Logo pins for your new team member pinning.

- Always take a guest to the meeting with you, RSVP your guest ahead of time, and PLEASE make sure you're both wearing skirted attire. (it's one thing Mary Kay Ash requested)

- Your Mary Kay events are NO place to bring children-yours OR your guests. Please respect that other consultants are arranged sitters so they can focus on their business and you will be able to focus better if you're not being 'mommy' for the evening.

- When you miss several meetings in a row with no contact towards your adopted Director, she'll assume that you're no longer active or that you're attending meetings elsewhere. Please keep her informed if you need to miss a meeting due to illness or being out of town.

- You'll be included in your adopted Director's local promotions and recognition as well as *our* newsletter recognition. Keep me posted on what you win!

- You have the special privilege of having the expertise and assistance of two Directors. Use that additional exposure, training and ideas to your advantage.

- Remember that your adopted Director does not receive information on your activity from the Company. You'll want to let her know your status in Star Consultant promotions, your team's status, and so on.

When I come to your area to visit, it is my privilege to work with Consultants who are supporting your local Unit and who are dedicated to building their businesses. In the meantime, let's stay in touch often... by mail, phone, voice messages, texts, & e-mail.

In Mary Kay, we are in business *for* ourselves, but not *by* ourselves. Know that I am always as close as your telephone. I know you'll feel fortunate to be part of a Company that cares enough to have a system that gives us so much personal support and guidance.

You have a beautiful future!!