

THE FINAL COUNTDOWN

Week of:	Check in by, Voxer or Text with Director on goals	New Leads referrals / warm chat	Attend Unit events	Weekly Accomplish Summary	Classes Held	Facials Held	Sales for week as Reported on WAS	Interviews / Career Chats must have Career Surveys Sheets turned into Julie to count	New Bookings	Weekly Total:
Assignments	3 days per week 1 pt per day	5 leads = 2 pts	2 pts attend 5 pts per guest	Send online each week to director 2 pts Max 8	10 pts per skin care class/party held in March (Min 3 guests)	4 pts per facial 8 pts per double facial	5 pts per \$100 sales	5 w/Director 10 w/o Director 2 per Hotline Call	1 per appt booked for March/April	Ideal week is actually 140 pts to be in DIQ and OT CAR
March 1-9										
March 10-16										
March 17-23										
March 24-31										

Extra Points:

STAR done by 3/15 50 points	
HOLD 50 'Faces' 50 points	
QN-Target CAR 100 points	
ON TRACK DIQ 4/1 100 points	

Personal TEAM RECRUITING
30 points per new recruit you sign in March
 Extra 30 points per qualified in March

1) Name: _____ First Order: _____

2) Name: _____ First Order: _____

3) Name: _____ First Order: _____

4) Name: _____ First Order: _____

5) Name: _____ First Order: _____

Everyone who turns in their sheet with a minimum of 30 points will go into \$25 Cash Drawing!!

50-100 Points = PINK Money Bag



101-200 Points = MK Gold Glitter Calculator



201-250 = Both

251+ Points = Cute pair of Spring Shoes selected just for YOU!!

