

# The “Party” Way To Succeed In Mary Kay!

At EVERY party ask yourself: Who here is leadership material or would be great on my team?  
Who are my potential hostesses or can give me great referrals? Who will be a great customer? In that order!

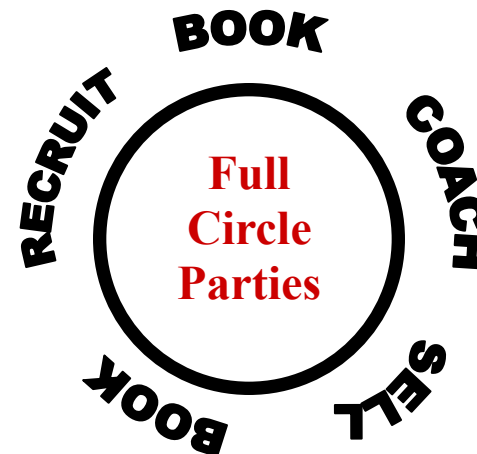
	<u>Parties</u>	<u>Interviews</u>	<u>Team Members</u>
Senior Consultant	5	10	1-2
Red Jacket	8	15	3-4
Team Leader	12	25	5
Future Dir - DIQ	20	40	8
Grand Achiever	25	60	12
DIQ	50	150	30

## Perfect Start

**5 Parties  
In 2 Weeks**

## Power Start

**10 Parties  
In 30 Days**



### Senior Consultant



1-2 Active Team Members

**5 Parties**

### Red Jacket



3-4 Active Team Members

**8 Parties**

### Team Leader



Go OT for your Car!

5 Active Team Members

**12 Parties**

### Future Director-DIQ



10 Active Team Members

**20 Parties**

### Grand Achiever



14 Active Team Members

**24 Parties**

### Director

**24 Active Team Members**



Once you've completed 16 parties & entered DIQ & your team members each hold 5 parties to complete.  
8 Team Members + Yourself = 9  
42/9=5 parties per Team Member

The means to EVERY end in Mary Kay is contained within the Skin Care “Party”!!!