



HOT TIP!

This Million \$\$ checklist is your “ticket to success”! It’s step-by-step instructions to get your business off to a **POWERFUL** start! If you want success fast, **STICK TO THIS CHECKLIST!** If you ever feel overwhelmed, **GO BACK TO THIS CHECKLIST!** If you don’t know what to do, **GO BACK TO THIS CHECKLIST!**

Bottom line ... completing this CHECKLIST is your ticket to success ... FAST!

MILLION \$\$ CHECKLIST

(Goal: Complete in your first 30 days)

I’M A POWER START WINNER !!!

- _____ I have created my contact list (25 – 50 names) and put a *star* by the 10 - 15 key people
- _____ I have written up my first 3 - 10 orders within 1st 24 hours! WIN: Darling “lips scarf”
- _____ I have booked and HELD my 1st party WITH my recruiter within 5 days (use Power Start Script) WIN: Business Card Case

- _____ I have done my 5 “Girls LOVE Pearls” calls with Pam WIN: Pearl Earrings
I have done 5 more "Girls LOVE Pearls" calls with Pam WIN: Pearl Bracelet
- _____ I have placed my first order with Mary Kay to have product on hand for my first appointments WIN: Team Pin WIN: “To Die For” sparkling pink ice ring with \$1800+ order



- _____ I have signed and returned my New Consultant Oath to Pam
- _____ I know to “GO UP, I just SHOW UP”! I’ve scheduled my weekly team meeting into my datebook for the year For EACH set of 13 team meetings attended WIN: Sparkling Bumblebee pin
- _____ I am wearing ALL Mary Kay products everyday so I can be my BEST ADVERTISEMENT
- _____ I have ordered my Business Card Kit (from MK Connections on www.marykayintouch web site)
- _____ I have set up my website (\$25 your first year)
- _____ I have set up my Starter Kit so it’s “mine” and familiarized myself with all the products



- _____ I have attended 3 parties with an experienced Consultant/Director
- _____ I am continuing to listen and listen to my training CD’s on a DAILY BASIS
- _____ I have labeled my inventory
- _____ I have set up my IDIA bag(s) (see “Most Popular Set Sheet” for product placement)



- _____ I have booked 8 parties / held 5 in second 2 weeks (use Power Start Script) WIN: Mary Kay \$\$ Bag
- _____ I have done 10 parties in 30 days (30 faces) and am a POWER START Winner WIN: Sparkling Power Start Charm



- _____ I have added my first team member (who has placed her initial order) within my first 30 days and have promoted myself to SENIOR CONSULTANT!



WIN: Pearl Necklace AND Senior Consultant Pin

- _____ WIN my “to die for” SURPRISE



After you fill out your **MILLION \$\$ CHECKLIST** please hand it to me or mail it to:

Monique Borrero-Rivera
8243 Hidden Pine Dr
Colorado Springs CO,
80925