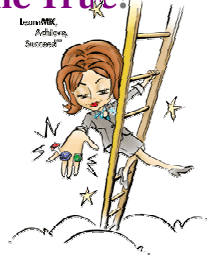




Be Great! Be Bold! Be a Star!



I'm the GREAT _____ !!

I'm Bold Enough to Plan my Work and Work my Plan to accomplish my BIGGEST Move-UP Goal which is _____ by ___/___/___!!

I'm currently a _____ My Move-Up Goal This Month is _____

I'm a ★Star★!! This quarter I'll Be a _____ Star! My Wholesale Goal is \$_____ I have \$_____ in so far!
My Quarterly Prize will be _____

My Goals: New Faces _____ Monthly/Weekly Retail Sales \$_____/ \$_____
Guest/Interviews _____ Team Building _____ Team Production \$_____

	Personal Appointments New Faces	Sales	Thank you	2-Week CS Call	RE- Booking	Interview		Personal Appointments New Faces	Sales	Thank you	2-Week CS Call	RE- Booking	Interview
1							26						
2							27						
3							28						
4							29						
5							30						
6							31						
7							32						
8							33						
9							34						
10							35						
11							36						
12							37						
13							38						
14							39						
15							40						
16							41						
17							42						
18							43						
19							44						
20							45						
21							46						
22							47						
23							48						
24							49						
25							50						

Totals: Retail Sales \$ _____

My Wholesale Order \$ _____

Dream MY Dreams → Plan My Work → Work My Plan → My Dreams Come True!
Work Full Circle!! Never leave an appointment without “taking her to the next place” – another appointment, an interview, an event! Know when you will be connecting again. Give her options, but schedule *something!* NSD Pam Shaw

Hostess & Facial Prospect List

Name	Address	Phone	Booked Type /Date	Reminder Note	Host Pkt.	Coached	Notes/Other Info Email
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							
32							
33							

Dream MY Dreams → Plan My Work → Work My Plan → My Dreams Come True!

My Future Team at a Glance

Name	Phone	Customer?	Packet Given/Sent?	Interviewed	Post Card	Guest	Layering Notes	Hot	Warm	Cold	Order
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
19											
20											

My Team at A Glance

























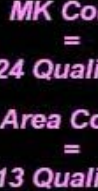
Name/Consultant #	Phone	Active	Wholesale Order	Seminar Qualified	Star Goal	New Recruits	Career Level
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
<i>My Personal Accomplishments</i>							
Total Team + My Goals							

Seminar 2014 Courts Tracking Sheet

Court of Sales

\$36,000	<i>Queen's Court of Retail Sales</i>
\$35,000	
\$34,000	
\$33,000	
\$32,000	
\$31,000	
\$30,000	
\$29,000	
\$28,000	
\$27,000	
\$26,000	
\$25,000	
\$24,000	<i>Area Court of Retail Sales</i>
\$23,000	
\$22,000	
\$20,000	
\$19,000	
\$18,000	
\$17,000	
\$16,000	
\$15,000	
\$14,000	
\$13,000	<i>Unit Court of Retail Sales</i>
\$12,000	
\$11,000	
\$10,000	
\$9,000	
\$8,000	
\$7,000	
\$6,000	
\$5,000	
\$4,000	
\$3,000	
\$2,000	
\$1,000	

Court of Sharing

				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>
				
Name _____	Name _____	Name _____	Name _____	Name _____
\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____	Initial Order Amt. _____
Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>	Qualified? <input type="checkbox"/>

Super Star Year*

19,200 Pearl Year	Quarter 1 Star Points	_____
14,400 Emerald Year	Quarter 2 Star Points	_____
12,000 Diamond Year	Quarter 3 Star Points	_____
9,600 Ruby Year	Quarter 4 Star Points	_____
7,200 Sapphire Year	Total Star Points	_____

*Must achieve STAR CONSULTANT STATUS every quarter. For new Consultants, a minimum of TWO quarters required beginning with quarter Agreement is submitted.

MK Court = 24 Qualified
Area Court = 13 Qualified
Unit Court = 7 Qualified