

TOP REASONS

to become an Independent Beauty Consultant with in
October, November and December



Created by Gretchen Runkle, Independent Sales Director

- Purchase Holiday Gifts and personal products at 50% Discount!
- Take advantage of highest selling season of the year and earn extra money for holiday fun and expenses!
- Welcome in the New Year as an experienced Consultant!
- Win a wonderful prize as a Star Consultant this quarter!
- Take Starter Kit along when traveling to see friends and family (tax write-off). Practice and sell your product!
- Great tax deduction benefits for the end of the year, starting with your Starter Kit, with potential deductions from gas mileage, household utilities, and much more!
- Are relatives visiting over the holidays? Practice and ask their opinions of the product. Enthusiasm sells! They will thank you!
- Friends will want a great New Look for holiday parties.
- Enjoy instant sales when your store is open for last-minute stocking stuffers, gifts and gift-wrapping services.
- Get training under way to take advantage of the New Year when women are ready and anxious to make changes.
- Many women have Gift Money to spend on themselves at the end of December.
- You will see women you don't normally see and have a great opportunity to tell them about the Mary Kay products and career.
- Since we have no territories, you can take your business anywhere, and also tell your holiday callers all about your new business and write off the phone calls as an expense!