



What pumpkin pies & June 30th have in common

MK beauty consultants & directors: The next 8 days are intense to say the least. You may or may not have a personal sales goal by June 30th but I suspect you are a lot like me. I like to play on a winning team.

I remember one Fall the Schwan man (food distributor that sells food door-to-door) came by my home one night. He was working late to see if he could earn a bonus for his family based on the number of pumpkin pies he could sell. (side note: BEST pumpkin pies in the world) I stood in my kitchen on the phone helping him sell pumpkin pies to all my friends. I suspect I am a team player like you.

Remember you walked into MK with a big church wedding list of 150 families (300+ people) who know 300 people you don't know. (90,000+) You have lots of personal calls & texts to make in the next 8 days.

In your eagerness keep in mind these important facts:

1. Everyone on your FB and Twitter follow ARE NOT YOUR CUSTOMERS. To offer them a sale would be violating the Golden Rule philosophy that we hold so dear. If you do have customers and you do want to offer them something special PRIVATE message ONLY them.
2. If you are inviting your FB and Twitter non-MK followers to try our products ALWAYS preface with a statement such as ...be sure to contact YOUR MK beauty consultant.
3. Follow the guidelines at www.marykayintouch.com and use their approved posts.
4. Notice the past few weeks I have been posting personal testimonies about my FAV products..... are you? Again send those with MK consultants running to their beauty consultants.

Remember what you give out in the world comes back into your own 10 X.

We will all sleep when we are dead. NEVER GIVE UP.

~NSD LINDA TOUPIN