

Go for the Gold!

Seminar 2014

Queen's Court of Sales



Court members must have a total of \$36,000 or more in personal estimated retail production† received during the contest period (July 1, 2013 – June 30, 2014). Ranking of the top 20, including the Queen and runners-up in each court, will be determined by personal estimated retail production. Although the suggested retail value of the orders placed in a calendar month may be higher, no more than \$13,000 personal estimated retail production per month will count toward your total contest credit. Ties will be broken by the wholesale amount of Section 1 orders placed during the Seminar contest period.

Month	Retail Needed	Retail Sold	Wholesale Needed	Wholesale Ordered
July	\$3,000	\$	\$1,500	\$
August	\$3,000	\$	\$1,500	\$
September	\$3,000	\$	\$1,500	\$
October	\$3,000	\$	\$1,500	\$
November	\$3,000	\$	\$1,500	\$
December	\$3,000	\$	\$1,500	\$
January	\$3,000	\$	\$1,500	\$
February	\$3,000	\$	\$1,500	\$
March	\$3,000	\$	\$1,500	\$
April	\$3,000	\$	\$1,500	\$
May	\$3,000	\$	\$1,500	\$
June	\$3,000	\$	\$1,500	\$
Total:	\$36,000	\$	\$18,000	\$



† "Estimated retail production" equals estimated retail sales, calculated based on wholesale purchases of Section 1 products, the retail value of Section 1 product bonuses, plus Preferred Customer Program gifts purchased at cost
 ** Excel version of this table available at <http://bit.ly/KK2014MKCourts>.