

Ready Set Sell BONUS for New Consultants!

WHOLESALE ORDER	DEPARTMENTS & RETAIL VALUE	COLOR 101 GIFT	READY SET SELL BONUS BUNDLES	BizBUILDER BUCKS CREDIT	TOTAL FREE PRODUCT & CREDIT	TOTAL RETAIL ORDER	TOTAL INVESTMENT
 Emerald \$4200	FULL Store \$8400	(Must be placed w/in 1 st 15 days) \$115	6 \$620 Retail Value	(credit redeemed on next order) \$125	\$860	\$9135	\$5000 <small>(figures include avg. interest/taxes/shipping)</small>
 Emerald \$3600	6 Departments \$7200	\$115	6 \$620 Retail Value	\$125	\$860	\$7935	\$4400
 Diamond \$3000	5 Departments \$6000	\$115	5 \$525 Retail Value	\$100	\$740	\$6640	\$3600
 Ruby \$2400	4 Departments \$4800	\$115	4 \$430 Retail Value	\$80	\$625	\$5345	\$3000
 Sapphire \$1800	3 Departments \$3600	\$115	3 \$335 Retail Value	\$50	\$500	\$4050	\$2300
\$1200	\$2400	\$115	2 \$210 Retail Value	\$35	\$360	\$2725	\$1600
\$600	\$1200	\$115	1 \$115 Retail Value	\$15	\$245	\$1430	\$800

CD 2.12

Product Bundles

Color 101



TimeWise® Skin Care Bundle



TimeWise Repair™ Volu-Firm™ Foaming Cleanser & Night Treatment Bundle



TimeWise Repair™ Volu-Firm™ Day Cream & Eye Renewal Cream Bundle



Mary Kay® Color Bundle



Mary Kay® Favorites Bundle




























Botanicals Cleanse & Hydrate Skin Care Bundle



Botanicals Freshen & Mask Skin Care Bundle



Inventory Planning

LEVEL of INVENTORY	Number of DEPARTMENTS	Skin Care & Color Lines			Specialty Line Products			
		SKIN CARE	SUPPLEMENTS	COLOR	FRAGRANCE	BODY CARE	MEN'S	LIMITED EDITION
 Emerald \$4200	FULL Store	FULL Department	FULL Department	FULL Department				
 Emerald \$3600	6	FULL Department	FULL Department	FULL Department				
 Diamond \$3000	5	FULL Department	FULL Department	FULL Department				
 Ruby \$2400	4	FULL Department	FULL Department	Most Popular Colors				
 Sapphire \$1800	3	FULL Department	FULL Department	Limited Colors				

Benefits of an Inventory

On the spot delivery provides customers with instant buying gratification.

Product availability provides a higher level of customer service and promotes a greater depth of customer loyalty.

A full stock of inventory provides a consultant with an ideal selling environment and an immediate paycheck.

Inventory on your shelf supports effective time management.