

Path to Coaching

Initial Appointment

Send email/PC immediately

Deliver or mail hostess packet

Call to confirm received

Girlfriend's Appointment

Give hostess packet during consultation

Send email/PC upon getting home

Both

Call guests to preprofile

Call Hostess to followup with guests you didn't reach, confirm directions and reexcite

If no contact by 4-5 before appointment call to get guest list

If still no contact by 2 days before appointment call or text for simple head count