



# DIRECTOR CHECK CALCULATOR

Projected Unit Wholesale Production: \_\_\_\_\_

Projected Pay: \_\_\_\_\_

Actual Unity Wholesale Production: \_\_\_\_\_

## Unit Wholesale

Over \$4,000 = 13%  
Under \$3,999 = 9%

Monthly Production x .13

Wholesale =

## Unit Volume

Over \$5,000 = \$500  
Add an additional \$100 per \$1,000

Volume =

## Unit Development

Qualified New Unit Members  
\$300 bonus when 3 qualified or \$500 when  
5+ qualified unit members are added

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

Development =

## Personal Team

4%, 9%, or 13%

4% for 1-4 active; 9% for 5+ active; 13% for  
5+ placing \$200ws and personal \$600ws

Personal Team Production x \_\_\_\_%

Personal Team =

## Personal Team Building

\$100 bonus for each new personal qualified  
unit member

# New Qualified x \$100

Team Building =

## Offspring Directors

Total Offspring Wholesale Amount  
\$ \_\_\_\_\_

Wholesale amount x % Paid

Personal Unit Monthly WS	Number of Offspring Units	% Paid
\$4,000 to \$11,999	One to Three	4.0%
	Four to Six	4.5%
	Seven or more	5.0%
\$12,000 or more	One to Three	5.0%
	Four to Six	5.5%
	Seven or more	6.0%

Offspring =

## Star Bonus

\*\*At end of each quarter\*\*

# of Stars	Bonus
5-9	\$300
10-14	\$400
15+	\$500

Star Bonus =

## Car Cash

\*\*Only if opting for cash compensation\*\*

Car	Compensation
Malibu	\$375
Equinox/Camry	\$500
Cadillac	\$900

Car Cash =

## Wellness Bonus

Based on wholesale for calendar year and  
paid on January check at Leadership

Total Annual Wholesale Production	Bonus
\$60,000 - \$124,999	\$750
\$125,000 - \$186,999	\$1,200
\$187,000 and above	\$1,800

Wellness =

## \*\*TOTAL\*\*

Total all of the boxes for estimated paycheck

## New Offspring Bonus

\$500 during month achieved

Achievement	# of Months from Director Debut
On The Move	3
Fabulous 50's	6
Honor Society	12

Offspring Bonus =