

# FIRST STEPS

- Watch “First Steps” Part 1 and 2

- Beat the Box!!

\_\_ Book 12 Practice Parties

Use Scripts from [www.stephaniearbaugh.com](http://www.stephaniearbaugh.com) under New Consultants – “New Consultant Booking Script” and “Overcoming Objections”

\_\_ Complete your Pearls of Sharing with Stephanie

Use “Interview Script”

- Dream Board

\_\_ Dream BIG! Send a pic to Stephanie

- Financing

Order Goal \_\_\_\_\_

Options \_\_\_\_\_

15 Days \_\_\_\_\_

- Stay in Touch with Stephanie – I am your business coach!

\_\_ Your 1<sup>st</sup> 2 weeks: **X** when you text Stephanie an update

Monday	Tuesday	Wednesday	Thursday	Friday