$F_{\text{ollow}}O_{\text{ne}}C_{\text{ourse}}U_{\text{ntil}}S_{\text{uccessful}} \ \, \frac{develops}{develops} \ \, \underbrace{EXCELLENCE!}_{\text{``Working for more in 2004!''}}$

Name	Month
Star Consultant Goal	
Weekly Sales Goal	
Monthly Recruiting Goal	Picture of Star Consultant Prize
Monthly Wholesale Goal	

	Personal Appointments/New Faces	Sales		Personal Appointments/New Faces	Sales
1			16		
2			17		
3			18		
4			19		
5			20		
6			21		
7			22		
8			23		
9			24		
10			25		
11			26		
12			27		
13			28		
14			29		
15			30		

HOSTESS/FACIAL PROSPECT LIST

Name	Phone	Booked?	Profiled?	Coached?	Notes/Other Info

TEAM PROSPECT LIST

I				

TEAM AT-A-GLANCE

Name	Monthly Goal	Wholesale Production	Active	For 2004 Seminar Court	Star Goal	Senior Consultant

SEMINAR 2004 TRACKING

Quarter	Sapphire	Ruby	Diamond	Emerald	Cumulative
1					
2					
3					
4					

See Star Consultant Quarterly Planner for details of Star Power Contest

QUEENS COURT OF SALES

Color one block for each \$300 wholesale order placed

\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300

QUEENS COURT OF RECRUITING

Fill in name of each new recruit. Color with highlighter when Qualified.