Congratulations on adding your eighth team member!! Once her 1st order is in you will officially be a Future Independent Sales Director! You will receive your new enhancer for your Mary Kay pin at the Meeting. Your attire for meetings and conferences is a black skirt, black shirt and your red jacket. You now have the following benefits at this level of the Career Path:

* 9%-13% Profit Sharing as long as you are active
* Wear the exclusive RED JACKET!
* Receive $50 bonus on qualified team members
* Eligible to go into Director in Qualification with 10 active team members

As you continue to build you team the benefits will continue to increase! At this new career level there are some added responsibilities for you as her recruiter. Your main job is to be her biggest cheerleader. I have included a sheet with the ways that you can support her in her journey as a Mary Kay consultant. You have given her an incredible gift by sharing this business with her! By continuing to support her you carry on the vision Mary Kay had for this company, one of community and support. This is the most important responsibility of a Sales Director; we carry on Mary Kay’s legacy and dream.

I am here to support you and her in learning all the aspects of this business. It is now time for you to start to learn the training process for new consultants to prepare you to move into the position of Sales Director and lead your own unit to success! We will work together to make sure you have everything you need as you move into leadership. Ask me any questions that you have as I am her to aid you to success! I am so proud of you! You are just steps away from DIQ! You will look so phenomenal in the Sales Director Suit!

Love and Belief!
Stephanie