

# Your Next Success Steps

## Set Up!

- Go to [www.marykayintouch.com](http://www.marykayintouch.com), create your password, and FREE MK email address!
- Open a separate checking account for your new business that has a debit card and checks.
- Order Business Cards & Product Labels or a Business Kit from MK Connections.
- Sign up for **PROPAY** on InTouch to process your credit card orders.
- Watch the Welcome and First Steps videos on [www.stephaniearbaugh.com](http://www.stephaniearbaugh.com)

## Get Ready!

- To find everything our Unit uses for skin care classes, promotions, recognition & MORE, visit [www.stephaniearbaugh.com](http://www.stephaniearbaugh.com)
- Put all of our Unit events for Studio Pink in your planner from our Calendar.
- Under *New Consultants* – Print the Skin Care Class outline, Ten Perfect Reasons, and Compact Tic-Tac-Toes to be used at your classes.
- Watch the Skin Care Class video on [www.stephaniearbaugh.com](http://www.stephaniearbaugh.com)
- Email Stephanie a headshot picture of yourself to be used on our site and in our newsletters.

## Go!

- Attend your first New Consultant training this week and bring a friend to join the fun.
- Each week, fill out your Weekly Accomplishment sheet on InTouch and submit it.  
*Call your recruiter to walk you through it after your first sale!*
- Call into our Shine National Family call for important training and updates: Every Thursday 12:00-12:30 PM EST, **712-451-6000, 934095#**

***Remember, action conquers fear!***



***You only have ONE chance to make a first impression!***  
Always dress for success with your Mary Kay business! This includes a skirt (black is always practical) or a dress. **Look professional & slammin'!**



## Earn Your Pearls of Sharing Jewelry



Hold your “debut” party within your first two weeks in business and receive your necklace!

Date Held: \_\_\_\_\_

Observe two parties held by your recruiter or a sister consultant within your first three weeks and you'll receive your matching bracelet and earrings!

Observed:



1. Consultant: \_\_\_\_\_

Date: \_\_\_\_\_

2. Consultant: \_\_\_\_\_

Date: \_\_\_\_\_



## Movin' Up

Upon adding your second team member, you will qualify to order your prestigious RED JACKET from Mary Kay! By the time it arrives, you'll have added your third team member and will have earned the right to wear it!

