

TimeWise Repair Volu-Firm Set Script

These products were formulated to work together to “repair” the skin. For best results, use twice daily.

What to expect:

- Reduction of deep lines and wrinkles
- Lift around the eyes, mouth, jawline and cheekbones
- More even skin tone (that may have been caused by sun damage or acne scars)

Volu-Firm Foaming Cleanser is a moisture-rich foam which thoroughly cleanses and renews skin texture, leaving pores looking less noticeable. This cleanser does double duty by removing foundation and dirt without stripping the skin of vital moisture.

Volu-Firm Lifting Serum helps firm and lift skin. It restores youthful volume and vibrancy so skin appears tighter. It feels so luxurious, like a silk robe, for your face!

Volu-Firm Day Cream Sunscreen Broad Spectrum SPF30 is formulated to protect against future damage and to reduce the appearance of existing damage. It goes on smooth and will not leave skin feeling sticky or greasy.

Volu-Firm Night Treatment with Retinol is the BIG GUNS of this regimen. It will help restore youthful cushion to the skin and the jawline will appear more defined. It’s like a face-lift in a jar!

Volu-Firm Eye Renewal Cream is the eye cream that does it all!! It targets deep lines, dark circles, sagging, bags and upper eyelid droop. While rich in moisture, it is lightweight enough to use under makeup.

Show the box and pass around the set

In addition to TimeWise Repair, the one supplement we recommend is the MICRODERMABRASION:

REFINE (best used in the shower)

- Works INSTANTLY to exfoliate, or buff off, the dead, dull, discolored cells on the surface exposing newer, healthier, brighter, smoother skin.
- Consider this the "back bone" to the skin care since it’s designed to remove the “old skin” and exposing new skin” that will respond better to the anti aging benefits of the TimeWise Repair Set.
- Also reduces the appearance of large pores.
- Contains the same aluminum oxide crystals used by dermatologists, yet our system is MUCH LESS expensive than a dermatologist’s treatment and is much more convenient!

REPLENISH (used after the refine step and drying off the skin)

- A rich serum containing vitamins, antioxidants, & anti-irritants which soothes & calms the skin.

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Fun (and important!) facts you may want to share before and/or during the product demonstration:

- Order of application: In the morning, use the cleanser, serum, day cream then eye cream. In the evening, use the cleanser, serum, night cream then eye cream.
- These products are formulated with the patent-pending Volu-Firm complex. It contains three elements which all work together to repair past damage and prevent future damage from occurring.
 - a biomimetic peptide to repair past damage
 - a hyaluronic acid booster to add volume to the skin
 - plant stem cells to keep the skin firm and prevent thinning
- The Day and Night Cream come in airless pumps to ensure that the active ingredients are never exposed to air or light, which will deteriorate retinol (*demonstrate the pumps*)
- Retinol is an over-the-counter version of Retin-A (Vitamin A) which is used by dermatologists to treat acne and aging skin.
- The Zamac metal tip on the Eye Renewal Cream is the same material used on professional boxers ringside when they've been hit during fights to bring down swelling (*show the tip on the eye cream and demonstrate massaging around the eye area*)
- You can also use the eye cream on your lips as the skin around your eyes and lips are very similar
- The TimeWise Repair Volu-Firm Set has earned the Good Housekeeping Seal after evaluation or review by the experts at the Good Housekeeping Research Institute.
- More than 65 clinical, consumer and safety studies involving more than 3,000 panelists were conducted.

“Now let's try the product.... let's start with the cleanser.....”

1. Start with a small amount of cleanser (about the size of a pea) and water to create a rich lather. Massage over face and neck then rinse well with a warm, wet cloth. You'll want to use the oil-free eye makeup remover to remove your remaining eye makeup.
2. *Use the microdermabrasion (Step 1 & 2) on half the face*
3. Smooth the serum over the face and neck in an upward and outward motion
4. Apply day cream on the face and night cream on the neck (*for demo purposes & demonstrate how the pump works*)
5. Pat eye cream around eye area, keeping it away from the eye opening (*explain the applicator tip*)

Continue with primer and foundation

Use the TimeWise Repair Opinion Poll and “Roll up Bag Close”

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FAQ'S: In case you have additional questions from your customers:

Q: Can I use the cleanser around my eyes?

A: The cleanser is an excellent makeup remover and can be used around the eyes as long as you don't have sensitivity to it, however you will still want to use the oil-free eye makeup remover to remove ALL traces of mascara and eyeliner. This will vary from person to person.

Q: What if I need more moisture?

A: You can add the TimeWise Moisturizer, Night Restore and Recover Complex, Oil Free Hydrating Gel or Intense Moisture Cream to your regimen. You would apply extra moisture at the end of your routine and throughout the day if needed.

Q: What if my skin is very oily?

A: You can use the Oil Mattifier before applying makeup and throughout the day to reduce shine if needed.

Q: What if I have acne?

A: Retinol, being an over the counter version of Retin-A, may help combat mild adult acne as Retin-A is used as a prescription strength acne medication.

Q: Aren't I too young to use this regimen?

A: If you have any past damage to your skin from sun exposure, acne scarring, discoloration, smoking other lifestyle elements, this is a great regimen to use at any age. If you do not have any past damage, but are interested in a regimen to prevent future damage and to maintain your youthful look, I would be happy to tell you about our Miracle Set.

Q: The Night Cream with Retinol stings, should I stop using it?

A: Retinol is an active ingredient used to repair the skin and a short-term tingling sensation is expected if you've never used it before. Your skin may take a little time to adjust and you should not experience any sensitivity after continued and consistent use.

Q: My skin has been more sensitive to the sun, is there a problem?

A: It is very important to be diligent with the Day Cream with SPF30 and to only use the Night Cream with Retinol in the evening, as Retinol will make the skin more sensitive to sunlight. This is why it is so important to use the regimen as directed. All of the products work together and compliment each other.