

# WAYS TO WIN

## MONTHLY

### TOP 10%

Be in the TOP 10% of our Unit for wholesale ordering - Earn special recognition & time with Stephanie.

### FOCUS 400

Place \$400 in cumulative wholesale orders in one calendar month to be rewarded with training CDs, jewelry, new product samples, ect,..!

### GLOW GIRL

Add a new team member and receive this beautiful CHARM BRACELET and an invitation to be on a call with top sales directors.



## MONTHLY CONTEST

### GRAND DAYS

Text Stephanie at 423.946.1335 with your \$100 Days to be entered into the Grand Day Drawing! One lucky winner is drawn at the end of the month! For example, a \$200 day equals 2 entries!

Each month you will receive a contest to print out and hang on your refrigerator. You get to fill-in the contest based on tasks you complete. Make sure you complete as many tasks as possible and mail, email, or text 423.946.1335 with a picture of the contest to the Shine Office by the 5th of the following month.

### RED STILETTO

Add 3 new team members in one calendar month and receive your RED STILETTOS and an invitation to be on a call with top sales directors.



## QUARTERLY

### \*Star Consultant\*

#### *Quarterly Contest*

**This is how the company rewards your sales!**

As soon as your wholesale orders accumulate to \$1800, you become a STAR consultant. STAR status starts at \$1800 which is Sapphire and goes all the way to \$9600 which is Pearl. Within a quarter, all of your wholesale orders are added together to get an ending STAR total. Each qualified recruit also bumps you up to the next STAR level (600 points). At the end of each quarter, you get to choose a fabulous STAR prize. Make sure you choose a prize and work hard to earn it! (View prizes on [MaryKayinTouch.com](http://MaryKayinTouch.com) by clicking on the "Contest/Promotion" tab.)

Gold

Rich Rewards



## YEAR ROUND

### RAISE THE BAR

Achieve Gold Circle with 15 faces + 5 sharing appointments + \$600 wholesale order. Achieve Diamond Circle with 30 faces + 10 sharing appointments + \$1000 wholesale order + 1 qualified recruit. Receive the single rhinestone bar with your first win, and a charm each month you Raise The Bar!



### Queen's Court of Sales

Achieve \$36,000 estimated personal retail production for a year (\$18,000 wholesale) and receive exclusive jewelry, plus on-stage recognition at Seminar!



### Queen's Court of Sharing

Add 24 new personal Qualified Recruits (they reach \$600+ wholesale during the year) and receive exclusive jewelry, plus on-stage recognition at Seminar!

