



Lynn Dewey's Dream Achievers



December 2013 Newsletter/November 2013 Results

Cadillac Countdown

\$96,000 BY DECEMBER 31ST
Currently at \$42,392
\$53,608 TO GO!



GO FOR THE GOLD

Star Consultant Quarter 2 September 16-December 15, 2013



Carolyn Merrill
Sapphire Star



Lynn Dewey
Sapphire Star

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

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YOUR NAME HERE

STARS EARN:



Reach for the
STARS

December Unit Goals

\$20,000 Wholesale Production
 10 New Unit Members
 15 Stars this Quarter
 3 New Red Jackets

Seminar 2014 Goals

Cadillac Unit
 \$650,000 Circle of Excellence
 5 Offspring Directors



Dream Achievers

Merry Christmas to my wonderful Unit!! My prayer is that you and your families are Blessed this Holiday Season!! We have so much to be grateful and thankful for this past year. I thank God that He has Blessed me with the opportunity to know and work with Such amazing and Authentic Women!

As I watch you grow into the Women God has called you to be, and the Leaders He has equipped you to be, I am so Grateful he has chosen me to be on this journey with you. What a Blessing it is to see you gain confidence and boldness to build a Successful business and a life of abundance.

Thank you for being a part of our winning unit as we wrap up earning our 11th FREE car by Dec. 31st. Each of you makes a difference and everything you do to build your dreams and goals is a part of our Unit's dreams and goals! I believe "TOGETHER WE CAN"!

Remember that You have the Victory, You are Equipped, and You CAN DO IT!!!!!!!!!!!!
 Always Believing, Lynn

Deadline to finish your STAR is December 15th!

Figures reflect orders \$500+ as of November 27, 2013

Consultant Name	Wholesale Total for Quarter	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Dewey, Lynn	\$2,304.00	2304	STAR	96	696	1296	2496
Merritt, Carolyn	\$2,131.75	2132	STAR	268	868	1468	2668
Herriman, Christina	\$1,489.00	1489	311	911	1511	2111	3311
Hutchinson, Krysten	\$899.50	900	900	1500	2100	2700	3900
Kennedy, Kathryn	\$801.50	802	998	1598	2198	2798	3998
Hurt, Trenda	\$698.50	699	1101	1701	2301	2901	4101
Feldker, Michelle	\$578.00	578	1222	1822	2422	3022	4222
Keith, Linda	\$569.00	569	1231	1831	2431	3031	4231
Smith, Amanda	\$527.50	528	1272	1872	2472	3072	4272
Chapman, Sarah	\$519.00	519	1281	1881	2481	3081	4281
Cox, Michele	\$504.25	504	1296	1896	2496	3096	4296

WHY YOU WANT TO BE A STAR CONSULTANT!

- Success...Success attracts success. Star Consultants are recognized for their efforts, which will inspire you to "keep on keepin' on." You will become assured and confident in your career and earn respect and loyalty from your customers!
- Inventory...You open the doors to success for your business by having all the products to ensure the greatest service to your customers, and this investment will encourage you to treat your business as a business!
- Added Confidence...You are a professional businesswoman by having products for your customers to take home. This is an added selling edge that give you confidence!
- Rewards and Recognition...A Star Consultant is a celebrity in Mary Kay and in your Unit! Your Star Pin with your Sapphire, Ruby, Diamond, or Emerald star is your report card in Mary Kay...wear it, and your sister consultants and customers know that you are special and a REAL STAR!!!!

10 PERFECT

Earn your invitation to the “Mystery”
Caddy Club Event when you...

- Hold 10 Parties (30 faces) & 10 Career Surveys **OR**
- \$600 Wholesale (can be accumulative) **OR**
- All New Consultants for the month!!

Hostess Name:	Ph #	Date	# of Guests	Sales	Bookings	Interviews
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

**Party is 3 or more women over 18.*

10 Career Surveys *with Lynn!*

- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____

\$600 or more wholesale order placed to Mary Kay: Amount _____ (may be cumulative)

Turn this tracking sheet in by Jan. 5th and select your prize!

Looking for 5 New Red Jackets



Our Dream Achievers Sales Directors ~ WHO'S NEXT?



Sandra Copeland
1st Line Sales Director



WHO'S NEXT?



2nd Line Sales Directors-WHO'S NEXT?



Our Dream Achievers Red Jackets~ WHO'S NEXT?



Chris Herriman
Team Leader



Michelle Feldker
Star Team Builder



Christina Henson
Star Team Builder

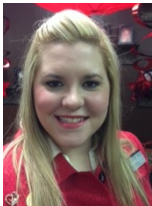


Krysten Hutchinson
Star Team Builder



WHO'S NEXT?

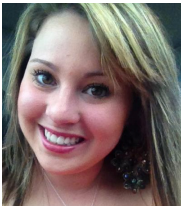
Our Dream Achievers Sr. Consultants~ WHO'S NEXT?



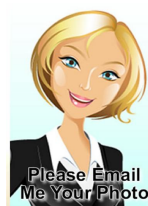
Sarah Chapman



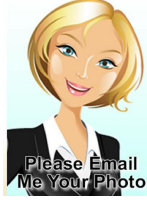
Brittany Hess



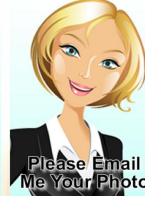
Kylea Hyle



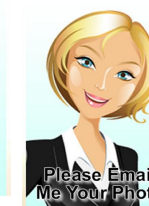
Linda Keith



Stacy King



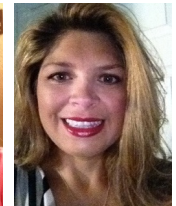
Pattie Martinez



Lynda McAbee



Megan McCartney



Melissa Salazar



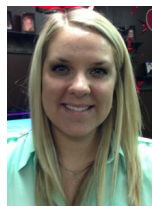
Vicki Sherin



Tera Shores



Susie Smeal



Sydney Tussell



WHO'S NEXT?



It's "RED SWAG"

Successful Women Achieving Greatness

Earn your SASSY RED SHOES...



When you have 2 NEW Active Team Members: Double Senior

Select your Red Shoes from 3 heel heights & 2 styles!!

You will also be awarded your Gold & Black Zebra Scarf!!

When you have 3 NEW Active Team Members:

You will arrive in Red Sassy Shoes at your Red Jacket Celebration!!



HOW W.A.S. YOUR WEEK?

Start NOW tracking your sales! Submit your accomplishment sheets EVERY WEEK in DECEMBER by Monday 12noon!
Just for submitting on time you earn \$50 MK Bucks! Its the best habit you can create to grow your \$\$!

GRAND WEEKS: \$1,000+
YOUR NAME HERE

FACIALS:
YOUR NAME HERE

INTERVIEWS:
YOUR NAME HERE

WOW WEEKS: \$300+
Chris Herriman \$922

PCP/PWS:
Chris Herriman \$83,\$839

SKIN CARE SETS SOLD:
YOUR NAME HERE

CLASSES:
YOUR NAME HERE

ON THE GO'S:
Vicki Sherin \$92,\$97

BOOKINGS:
YOUR NAME HERE



PHOTO & NAME recognition for the following accomplishments:



- Highest weekly sales of \$300+
- Highest class of \$200 or more
- Highest facial of \$100 or more
- Most interview of 3 or more
- Skin care sets sold 2 or more
- Most bookings 10 or more
- Most Team Members 3 or more

Highest Weekly Sales	Highest MK Class	Highest Facial	Highest Interviews
 Chris Herriman \$946	 Sarah Chapman \$398	 Carolyn Merritt \$643	 Kathryn Kennedy 3

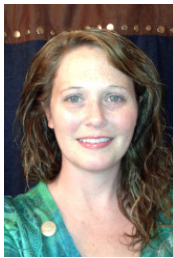
WOMEN OUT WORKING

Applause to the following Champions who invested in their Mary Kay Business in the month of NOVEMBER!

Christina Herriman
Hannah Whittenburg
Stephanie Richardson
Linda Keith
Lesleigh Sisson
Donna Brzozowska
Michelle Feldker
Michelle Peet
Sharon Hardesty
Michele Cox
Kimberly Schindler
Crystal Marlett
Kylee Crain
Alisa Goss
Krysten Hutchinson
JoAnn Blevins
Jilanne Pratt
Jana Day
Gena McElhoe

Tera Shores
Stephanie Holden
MaryAnn Segner
Ashley Rutter
Trenda Hurt
Vicki Sherin
Sarah Chapman
Melissa Salazar
Amanda Smith
Pattie Martinez
Heather Rudd
Kathryn Kennedy



Highest Skin Care Sets Sold	Highest Bookings	Most Team Members in a Month
 Latisha Crabtree 7	YOUR NAME HERE	YOUR PHOTO HERE

Names & Photos will remain until someone "Beats Their Best"!

December Celebrations!

Consultant Name	Anniversary	Year
Michelle Feldker	26-Dec	12th
Alisha Green	15-Dec	3rd
Autumn Ryan	2-Dec	1st

Consultant Name	Birthday
Chris Herriman	5-Dec
Michelle Sarrington	5-Dec
Sharon Hardesty	6-Dec
Alisha Green	12-Dec
Jana Day	13-Dec
Marsha Harper	13-Dec
Amanda Smith	18-Dec
Sarah Scivally	21-Dec
Melissa Lucas	29-Dec

NOVEMBER ROYALTY

Queen of Wholesale



*Chris
Herriman*

Queen of Retail Sales



*Chris
Herriman*

Queen of Sharing

Will YOU be our Queen in December?



* Information taken from Weekly Accomplishment Sheets submitted on time.

SEMINAR SCOREBOARD YTD

July 1, 2013-June 30, 2013

Queens Court of Retail Sales -TOP 5

Company Court: 36,000 Personal Retail Sales and you can choose from one of these Fabulous Prizes!!



#1 Chris Herriman
\$5,704



#2 Carolyn Merritt
\$4,837



#3 Krysten Hutchinson
\$2,731



#4 Michele Cox
\$2,696



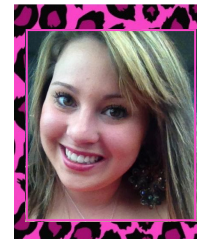
#5 Trenda Hurt
\$2,188

Queens Court of Sharing- TOP 3

Company Court: 24 Qualified Personal Team Members and you can choose from one of these Fabulous Prizes or a \$500 Voucher!!



#1 Krysten Hutchinson
1 Qualified



#2 Kylea Hyle
1 Qualified



#3



You've got it.
That **spark.**
That **shimmer.**
That **shine.**



Success is "In the Box"

Contest Dates: December 1-31, 2013

**Do the Activity ~ Color in the Box
= Win Prizes!!**

10 Boxes = 1 Prize 15 Boxes = 2 Prizes 20 Boxes = 3 Prizes

25 Boxes = EARNED MYSTERY NIGHT

(w/prizes of course!)

Name: _____

 Sell 10 items Dec 1-7	 Hold 5 Interviews (Get 1-10 & Follow Up w/Dir)	 Post this on your fridge	 Attend 3 Success Meetings	 Add 1 new qualified team member	Have a \$1,000 week! 	 Have a Holiday Open House
Sell 10 items Dec 8-14 	 Hold a Double Facial	 Go to client's office for an appt	 Do a 3-way Interview w/Sales Director	 Hold 5 "on the go" Holiday Stops	 Place \$400 Whsl Order by 12/15	 Finish your Star!
 Sell 10 items Dec 15-21	Sell a Clearproof Set 	 Sell a Repair Set	 Pass out 5 samples and follow up with them	 Sell 5 Satin Hands Sets Great Gifts!	 Find Stacy James check in Jan Applause magazine	 Wear your MK Pin a FULL week
 Sell 10 items Dec 22-28	 Move up to a new level on the Career Path	Post something MK positive on our unit FB Page 	 Kiss your loved ones & Hug at least 5 people on	 Have a \$300 Day	 Hold A Party (3 women \$200+ Sales)	 Place a 400 Whsl Order from 12/16 -12/31
Sell 5 items Dec 29-31 	 Report ALL \$100 Days	 Hand out business cards to 5 women	 Call M\$M 10 times 641-715-3900 44336#	 COUNT INVENTORY	 COUNT INVENTORY (YES! 2 squares!)	 Have a \$200 Day 

DECEMBER EVENTS



Friend request me on facebook and I'll add you to our Dream Achievers page.







Download the Voxer App & get in on our Dream Achievers Group.

I also encourage you to add Voxer for direct communication and free training from Top Director's and NSD's!!

Makeovers and Marketing every week and additional Party Options!

- 6:30pm - 8:30pm Tuesday Night Live! RSVP on COZI your guest count by noon on Tuesday's.
- Saturday Makeovers RSVP on Cozi on Friday's. 10 - 1 or 4pm appointments
- Sunday's are optional times to book 12 -2- 4pm also RSVP on Cozi
- Lynn's contact information 918-671-3419 Email: lynndeweymk@gmail.com

- Attention Out Of Town Consultants: I am offering 30 minute conference calls Each Sunday Night @ 8:30pm CST covering the same Information You must RSVP by text 918-671-3419 that you want to join the call!
Simply text I want MORE! And I will send you the conf. call #

Sun	Mon	Tue	Wed	Thu	Fri	Sat
<p>Join my VOXER GROUP! DOWNLOAD THE FREE APP, START VOXING, AND I WILL ADD YOU TO OUT UNIT'S VOXER GROUP!</p> <p>We can share messages like a walkie - talkie and I will be making Short 2-3 training messages for you to listen to at your convenience.</p>				<p>5 MUST RSVP on Cozi 6:30pm Cross Fit #2 Follow Up Appointment Training See website for detail of what to bring. YOU are the model! Holiday Makeovers for all guests!</p>	<p>6 RSVP by 2pm</p>	<p>7 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>8 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>9 Submit W.A.S. by noon.</p>	<p>10 TNL Live! 6:30pm Chocolate Affair & Holiday Makeovers! Christmas Shopping & Coffee Open House for your customers to stop and shop! Cross Fit #3 Step to Success</p>	<p>11</p>	<p>12  Unit CHRISTMAS PARTY</p>	<p>13 RSVP by 2pm</p>	<p>14 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>15 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio DEADLINE to finish your Quarter 2 STAR!!</p>	<p>16 Submit W.A.S. by noon. Star Consultants Only! Dine around and more!</p>	<p>17 TNL Live! 6:30pm Christmas Makeovers Holiday Shopping & Coffee Stop & Shop Great night to invite the men, getting close enough they should be shopping!</p>	<p>18 </p>	<p>19 6:00pm-9:00pm Unit Christmas Party with Karen Bernard's Unit! At Karen's Home 11297 S 73rd East Ct Bixby, OK 74008</p>	<p>20 RSVP by 2pm</p>	<p>21 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>22 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>23 Submit W.A.S. by noon.</p>	<p>24 NO MEETING</p>	<p>25 Merry Christmas to you and your family!</p>	<p>26 </p>	<p>27 RSVP by 2pm</p>	<p>28 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>
<p>29 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>	<p>30 Submit W.A.S. by noon.</p>	<p>31 NO MEETING Last day to place online orders.</p>	<p>1 </p>	<p>2</p>	<p>3 RSVP by 2pm</p>	<p>4 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on Cozi.com log in under dbaxtermk@gmail.com Password: pinkstudio</p>

The Pink Studio is available for Makeovers the remaining of the month. Simply RSVP on Cozi!



Lynn Dewey
Premier Sr. Sales Director

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 Tulsa, OK 74122
 Office: (918) 671-3419
 Email: lynndeweymk@gmail.com
 Website: www.lynndewey.com



To Our Future Cadillac Unit Member

RETURN SERVICE REQUESTED

Reminder...
 Deadline to finish
 your Quarter 2
 Star is Dec. 15th!



Check out all the
 Consultant Star
 Prizes on InTouch!

Which PRIZE will YOU
 choose?



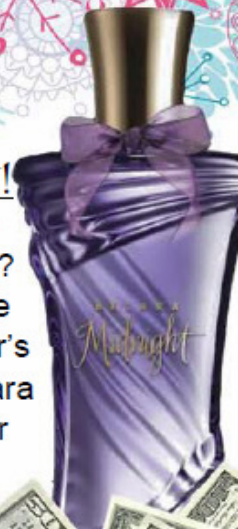
Check Out Our NEW Unit Website..

www.lynndewey.com



WORK YOUR BUSINESS FOR THE HOLIDAYS TODAY!

Many of us make our New Year's Resolutions only to have them dwindle from our dreams. Do you want a better future? More Money? More Time? More Fun? Set a New Year's Resolution for yourself now...to make more money in less time next year! How??? Retailers do 50% of their total year's business during the Holiday Selling Season. We are Retail. Our new Belara Midnight fragrance is the perfect blend of mystery and anticipation. Our Skinvigorate Cleansing Brush removes makeup 85% better than cleansing by hand. Seize this fabulous holiday opportunity! Make it your goal to work this wonderful business with vigor. The best part of all...our customers are for life!!!



Give the gift of a soft touch with this wonderful-for-winter set.

Limited-Edition[†]
Vanilla Sugar
Satin Hands Set
 (\$34)/ Hand
 Cream (\$10)