Dream Achievers are FOCUSED on becoming a BMW Unit by April 30th!



March 2014 Newsletter/February 2014 Results



Applause to our Quarter 3 Stars as of Feb. 28th! DEADLINE to finish your STAR is March 15, 2014 Who will join us?









Michelle Cox

Sarah Chapman

Lynn Dewey



Give yourself something to work toward. Constantly. -Mary Kay Ash



March Unit Goals

\$20,000 W/S Production 10 New Unit Members 15 Stars this Quarter 3 New Red Jackets





Dream Achievers!!

Seminar 2014 Goals

Cadillac Unit \$650, 000 Circle of Excellence 5 Offspring Directors



Do you realize how powerful March will be for your business? Whether it enters like a lion or lamb, this month is packed with events and themes to add energy to your selling and teambuilding! It launches the FINAL FOUR months of the business year...and this month can be a game-changer for momentum. With themes using the Global Makeover Day, Lucky Shamrock Sales, Spring Fever Parties, and March Madness Makeovers...who wouldn't want to join you for some fun beauty time? Let your creativity flow this month...try some 'Tips and Baskets; of Beauty! Get in the GAME!

WAY TO GO!! We increased our production over the February 2013 total!! You Rock! Our Unit is on the Rise! Our Unit size is 83 beautiful women! Believing we will hit 93 by March 31st!!
When we add 10 or More signed agreements in March! I will draw for \$100 CASH!! As soon as you have added your newest team member call/text me for the envelope # of your choice!
1-10 One lucky envelope will contain \$100 CASH!!

We have 1 Future Director Christina Henson! 2 Team Leaders, Michelle Feldker & Chris Herriman. The Star Team Builder (RED JACKET) POSITION IS OPEN! 10 Sr. Consultants. March is the month for OUTRAGEOUS GROWTH AND BELIEF! Give yourself a PROMOTION! A RAISE! WHY NOT GO ALL THE WAY AND EARN THE USE OF YOUR FIRST FREE CAR.

This month we complete our qualifications for Premier Plus! BMW! OUR BMW STANDS FOR BLESSING MORE WOMEN!!! WE WILL BE ONE OF THE FIRST BMW UNITS IN ALL OF MARY KAY! Help me set our unit up to earn this prestigious honor!! It takes each of us wanting just a little more for our lives, our businesses and our unit! TOGETHER WE CAN!

I am saying this affirmation DAILY! I AM LOOKING FOR WOMEN WHO ARE MENTALLY HEALTHY, EMOTIONALLY STABLE, AND HIGHLY AMBITIOUS. Who have the means to begin with a full store and desire to get into their RED JACKETS their first month.

Mary Kay always said! What you speak about! You bring about! What are you speaking to bring into you life! Abundance! or Lack? You get to choose! I pray you choose Abundance!!

Let's spread some SUNSHINE this month with our Spring Line! and the HOPE we have to offer with this opportunity!



Make a difference to many, today!!



Always Believing, Lynn





\$100 CASH Drawing with 10 NEW Agreements, pick an envelope with every signed agreement!

Must have 10 to WIN!

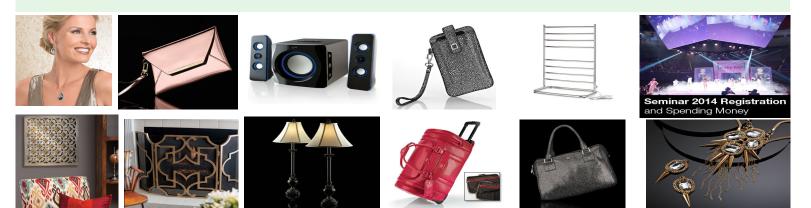


DEADLINE to finish your STAR is March 15th!

Contest Period: Dec. 16, 2013 thru March 15, 2014 Figures reflect orders \$600 + as of February 28, 2014

Consultant Name	Wholesale Total for Quarter	Team Building Credit	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Chapman, Sarah	\$1,802.50	0	1803	STAR	597	1197	1797	2997
Herriman, Chris	\$1,483.00	N/A	1483	317	917	1517	2117	3317
Hurt, Trenda	\$1,008.50	N/A	1009	791	1391	1991	2591	3791
LeForce, Loren	\$623.75	N/A	624	1176	1776	2376	2976	4176
Larue, Kasey	\$608.00	N/A	608	1192	1792	2392	2992	4192
Canada, Tanji	\$603.00	N/A	603	1197	1797	2397	2997	4197
Exendine, Linda	\$600.25	N/A	600	1200	1800	2400	3000	4200
Dewey, Lynn	\$2,617.50	2400	5018					STAR

As a Star Consultant, you get to choose prizes for yourself – or your family. From totally indulgent to really practical, you can earn fabulous rewards just for working your business! See all prizes on InTouch!





Queen of Wholesale





Queen of Sharing



* Information taken from Weekly Accomplishment Sheets submitted on time.

SEMINAR SCOREBOARD YTD July 1, 2013-June 30, 2013

Queens Court of Retail Sales - TOP 5

Company Court: 36,000 Personal Retail Sales and you can choose from one of these Fabulous Prizes!!





#1 Chris Herriman \$10,274



#2 Sarah Chapman \$6,096



#4 Trenda Hurt \$4,512



#3 Carolyn

#5 Krysten Hutchinson \$3,794



Company Court: 24 Qualified Personal Team Members and you can choose from one of these Fabulous Prizes or a \$500 Voucher!!



Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe remember you can achieve.



Welcome To Our Unit In February!

New Consultant NameFromProud RecruiterAshley ElizondoSan Antonio, TXSarah ChapmanBailey McKelroyTulsa, OKLynn Dewey

Our Dream Achievers Sales Directors ~ WHO'S NEXT?





WHO'S NEXT?



Will you have your name added to the Wall of Leaders? I believe in YOU!

Sandra Copeland 1st Line Sales Director



Our Dream Achievers Red Jackets



Christina Henson

Ftr. Director

R

Michelle Feldker Team Leader



Chris Herriman Team Leader



2nd Line Sales Directors-WHO'S NEXT?

Our Dream Achievers Sr. Consultants~ 1-2 Active Team Members



Hess

e Email Mr.FPhoto

Stacy King



Salazar



Vicki Susie Sherin Smeal







WHO'S NEXT?



"We must communicate HOPE to every person we meet-care about them and inspire them to be better than they ever thought they could be. Every person is a person of great value. The more we can communicate this to other people, the greater the rewards." ~Mary Kay

HOW W.A.S. YOUR WEEK?

Start NOW tracking your sales! Submit your accomplishment sheets EVERY WEEK in MARCH by Monday 12noon! Just for submitting on time you earn \$50 MK Bucks! Its the best habit you can create to grow your \$\$!!

<u>GRAND WEEKS: \$1,000+</u> YOUR NAME HERE

<u>WOW WEEKS: \$300+</u> Sarah Chapman \$661,\$586,\$604.40 Chris Herriman \$528,\$575,\$382

<u>CLASSES:</u> Sarah Chapman \$661,\$237,\$36 Chris Herriman \$48



PHOTO & NAME recognition for the following accomplishments:

- Highest weekly sales of \$300+
- Highest class of \$200 or more
- Highest facial of \$100 or more
- Most interview of 3 or more
- Skin care sets sold 2 or more
- Most bookings 10 or more
- Most Team Members 3 or more

WOMEN OUT WORKING

Applause to the following Champions who invested in their Mary Kay Business in the month of FEBRUARY!

Sarah Chapman Chris Herriman Loren LeForce Jana Bickman Diane Doudna Karen Roenner Linda Keith Trenda Hurt Michelle Feldker Stacy King Michelle Peet MaryAnn Segner Megan McCartney Alisa Goss Jenn Catron **Allison Petty Tera Shores** Vicki Sherin **Cynthia Julson**

Bobbie Comstock Melissa Salazar Angi Goodman Jana Dav **Dionne Pruitt Kimberly Barnthouse** Jeanne Bradley Sharon Hardestv Christina Henson **Krysten Hutchinson** Heather Rudd Susie Smeal Lois Billings Lynda McAbee Amanda Smith Kathryn Kennedy **Michele Cox**

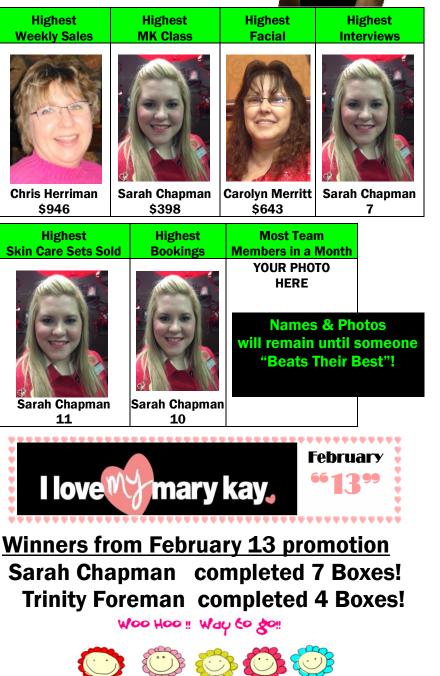
<u>FACIALS:</u> Sarah Chapman \$349 Chris Herriman \$296

<u>PCP/PWS:</u> Chris Herriman \$528,\$231,\$382 Sarah Chapman \$15, \$568.40

<u>ON THE GO'S:</u> Vicki Sherin \$30 Michele Cox \$15 Brittany Hess \$15 INTERVIEWS: Sarah Chapman 7

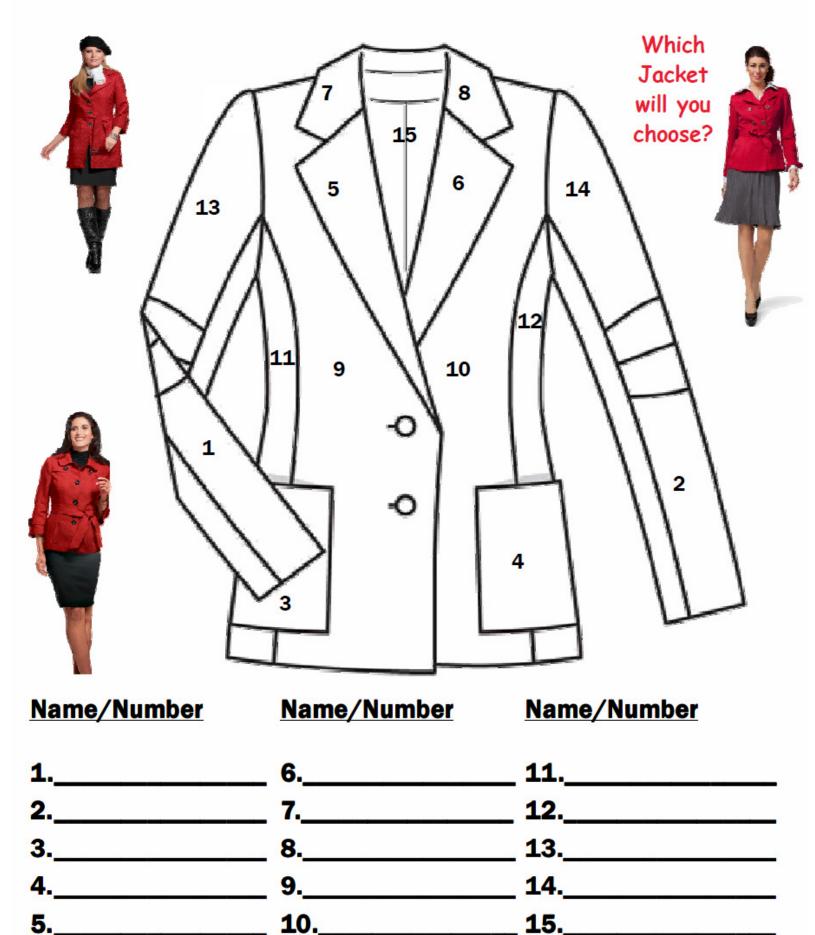
<u>SKIN CARE SETS SOLD:</u> Sarah Chapman 11 Chris Herriman 2

BOOKINGS: Sarah Chapman 10



15 Interviews to Your RED Jacket!!

Color in the numbered areas and write down names as you interview!





- Makeovers and Marketing every week and additional Party Options!
- 6:30pm 8:30pm Tuesday Night Live! RSVP on COZI your guest count by noon on Tuesday's.



- Saturday Makeovers RSVP on Cozi on Friday's. 10 1 or 4pm appointments
- Sunday's are optional times to book 12 -2- 4pm also RSVP on Cozi



Lynn's contact information 918-671-3419 Email: lynndeweymk@gmail.com

Attention Out Of Town Consultants: I am offering 30 minute conference calls Each Sunday Night @ 8:30pm CST covering the same Information You must RSVP by text 918-671-3419 that you want to join the call! Simply text I want MORE! And I will send you the conf. call #

Our March Madness Challenges!



						Mary Kay Makeover Day
9 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio	10 Submit W.A.S. by noon.	11 6:30pm Hello Spring Makeovers Coaching like a Pro for Final 4 Sarah Product Commercial & Featured Product of the week!	12	13	14 RSVP by 2pm	15 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio DEADLINE to finish your STAR!
16 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio Enroll for Summer PCP	17 Submit W.A.S. by noon. Happy St. Patrick's Day	18 EXAMPLE 6:30pm Hello Spring Makeovers Bronzed Beauties! Master your "I" Story like a Pro for Final 4 Trinity Product Commercial & Featured Product of the week!	19	20	21 RSVP by 2pm	22 10am/1pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio
23 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio	24 Submit W.A.S. by noon.	25 MYSTERY STAR EVENT Meet at the Pink Studio by 6pm! MUST be a STAR to attend! NO REGULAR TNL If you are not a star, please attend the Thursday Night Success Event!	26	27	28 Career Conference Dallas, TX	29 Career Conference Dallas, TX
30 12pm/2pm/4pm PINK STUDIO MAKEOVERS! RSVP on <u>Cozi.com</u> log in under dbaxtermk@gmail.com Password: pinkstudio	31 Submit W.A.S. by noon. Last day to place online orders.	WAYS TO STAY C Voxer download the a to keep you Inspi	pp so I can ac	Unit Fa Id you to o	cebook Page ur Voxer grou	<u>w.lynndewey.com</u> Dream Achievers p! Quick messages of your business!



Lynn Dewey **Premier Sr. Sales Director**

10712 S. 83rd E. Ave Tulsa, OK 74133 Office: (918) 671-3419 Email: lynndeweymk@gmail.com Website: www.lynndewey.com

RETURN SERVICE REQUESTED

feel beautiful, feel happy, feel blessed, because you are!

Unit Webpage: www.lynndewey.com

To Our Future Gadillac Unit Member



WE CELEBRATE **YOU IN** MARCH!

Consultant Name	Birthday
Kimberly Schindler	8-Mar
Shelly Dace	11-Mar
Tera Shores	12-Mar
Michelle Trussell	13-Mar
Susie Smeal	17-Mar
Jenn Catron	21-Mar
Kimberly Barnthouse	24-Mar
Donna Brzozowske	31-Mar

Consultant Name	Anniversary	Year
Christina Henson	9-Mar	14th
Suzan Dawson	7-Mar	11th
Crystal Marlett	12-Mar	7th
Karen Roenner	23-Mar	6th
Sandy McCabe	24-Mar	6th
Marsha Harper	13-Mar	2nd
Taylor Johnson	11-Mar	1st
Sarah Scivally	21-Mar	1st
Molli Chitwood	22-Mar	1st
Michelle Peet	23-Mar	1st







