



# Lynn Dewey's Dream Achievers



November 2013 Newsletter/October 2013 Results

## Cadillac Countdown

**\$96,000 BY DECEMBER 31ST**  
**Currently at \$34,702**  
**\$61,298 TO GO!**



## GO FOR THE GOLD

Star Consultant Quarter 2   September 16-December 15, 2013



*Carolyn Merrill*  
*Sapphire Star*

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

YOUR NAME HERE

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YOUR NAME HERE

**STARS EARN:**



*Reach for the*  
**STARS**

## **November Unit Goals**

\$20,000 Wholesale Production  
10 New Unit Members  
15 Stars this Quarter  
3 New Red Jackets

## **Seminar 2014 Goals**

Cadillac Unit  
\$650,000 Circle of Excellence  
5 Offspring Directors



# *Dream Achievers*

The Company has decided to Create a "Great Wall of Mary Kay" for the 50th Anniversary of our Company! It will be a Brick wall featuring all the New Directors Names from this 50th Year September 1st 2013 – September 1st 2014. Your name will Forever be engraved in the Mary Kay Headquarters!!!!!!!!!!!!!! How Exciting! Who is going to be a Celebrity??? We need your Help to Build Mary Kay's Vision!! This Challenge will not only help you achieve abundance for your families, It will also allow you to be an important part of our Company's History!!! And Your Name will be on the Great Wall!!!

I am Looking for Women who are willing to do the work, want more for their families, and are teachable. I want to Show you how to earn the income you desire and deserve without sacrificing your family or ethics. I am giving my time to teach you how To have choices, and Freedom. Are you willing to take the time to learn???????

Decide today to put Action behind your Goals/Dreams. Don't live you life only 20%--Let's Play it out and give 100% of what God created you to be. Let's go help women look great, feel great, and BECOME GREAT!!!!!!!!!!!!!! Decide today to Play FULL Out!

Here are the Woman Committed so far, to be on the "GREAT WALL OF MARY KAY"

Krysten Hutchinson

Sarah Chapman

will join these brave women!! and make History!!

Always Believing, Lynn



# **We are Building Leaders**

Inspired by visits to the Great Wall of China during the Independent National Sales Director trip and Top Independent Sales Director trips, the company will build a "Great Wall of Mary Kay®"

**There are two ways to be a part of the Great Wall of Mary Kay®.**

- 1. Debut yourself as a new Independent Sale Director**
- 2. Debut a new offspring Independent Sales Director**

**When you debut September 13th 2013 to September 14th 2014 you will receive the honor of a brick engraved in your name.**



Dine Around With Your Pink Studio Directors...  
And Be Celebrated Like A STAR!!!

Monday, December 16th

6:00pm-9:00pm STARS ONLY! (no spouses)

Progressive Dinner - Food - Fun & Fellowship!



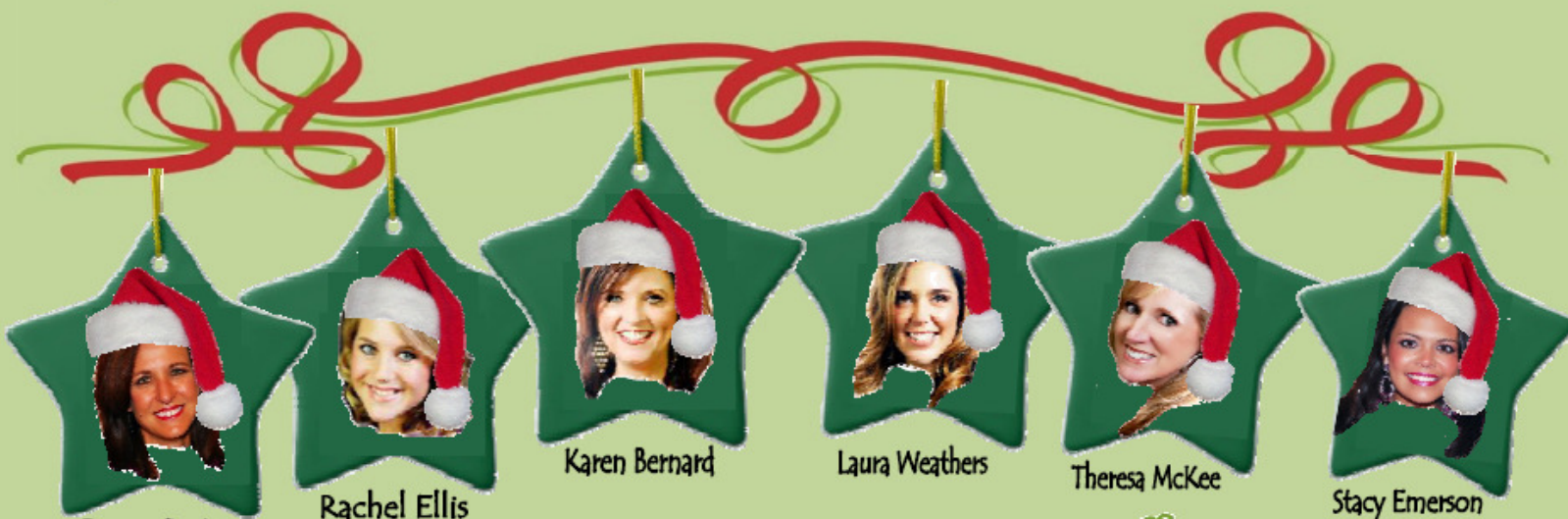
Diane Murphree's Home  
9300 E. 113th St. S, Bixby, OK



Lynn Dewey's Home  
10712 S. 83rd E. Ave., Tulsa, OK



Brittany Young's Home  
7701 S. Irvington Ave, Tulsa, OK



Dianne Baxter

Rachel Ellis

Karen Bernard

Laura Weathers

Theresa McKee

Stacy Emerson

With Extra Christmas Surprises!!



# Looking for 5 New Red Jackets



## Our Dream Achievers Sales Directors ~ WHO'S NEXT?



Sandra Copeland  
1st Line Sales Director



WHO'S NEXT?



## 2nd Line Sales Directors-WHO'S NEXT?



## Our Dream Achievers Red Jackets~ WHO'S NEXT?



Chris Herriman  
Team Leader



Michelle Feldker  
Star Team Builder



Christina Henson  
Star Team Builder

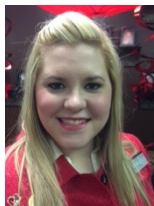


Krysten Hutchinson  
Star Team Builder



WHO'S NEXT?

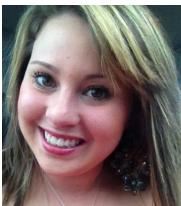
## Our Dream Achievers Sr. Consultants~ WHO'S NEXT?



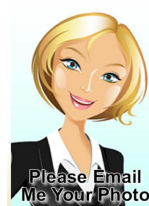
Sarah Chapman



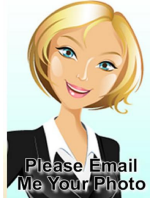
Brittany Hess



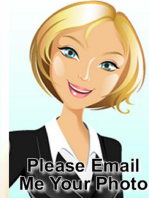
Kylea Hyle



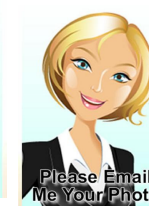
Linda Keith



Stacy King



Pattie Martinez



Lynda McAbee



Megan McCartney



Melissa Salazar



Vicki Sherin



Tera Shores



Susie Smeal



Sydney Tussell



WHO'S NEXT?



It's "RED SWAG"

**Successful Women Achieving Greatness**

Earn your SASSY RED SHOES...



**When you have 2 NEW Active Team Members: Double Senior**

Select your Red Shoes from 3 heel heights & 2 styles!!

You will also be awarded your Gold & Black Zebra Scarf!!

**When you have 3 NEW Active Team Members:**

You will arrive in Red Sassy Shoes at your Red Jacket Celebration!!



# HOW W.A.S. YOUR WEEK?

Start NOW tracking your sales! Submit your accomplishment sheets EVERY WEEK in NOVEMBER by Monday 12noon!  
Just for submitting on time you earn \$50 MK Bucks! Its the best habit you can create to grow your \$\$!!

**GRAND WEEKS: \$1,000+**  
YOUR NAME HERE

**FACIALS:**  
Carolyn Merritt \$643,\$27,\$20  
Sarah Chapman \$74

**INTERVIEWS:**  
YOUR NAME HERE

**WOW WEEKS: \$300+**  
Carolyn Merritt \$643  
Chris Herriman \$537,\$397

**PCP/PWS:**  
Chris Herriman \$42,\$495,\$397  
Krysten Hutchinson \$88

**SKIN CARE SETS SOLD:**  
Carolyn Merritt 2

**CLASSES:**  
YOUR NAME HERE


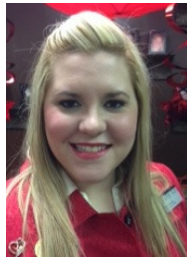
**ON THE GO'S:**  
April Miller \$15  
Carolyn Merritt \$10

**BOOKINGS:**  
Sarah Chapman 3  
Krysten Hutchinson 2



## PHOTO & NAME recognition for the following accomplishments:

- Highest weekly sales of \$300+
- Highest class of \$200 or more
- Highest facial of \$100 or more
- Most interview of 3 or more
- Skin care sets sold 2 or more
- Most bookings 10 or more
- Most Team Members 3 or more

Highest Weekly Sales	Highest MK Class	Highest Facial	Highest Interviews
 Chris Herriman \$946	 Sarah Chapman \$398	 Carolyn Merritt \$643	 Kathryn Kennedy 3

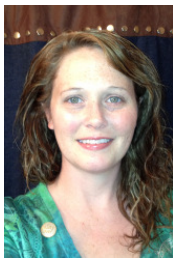
## WOMEN OUT WORKING

Applause to the following Champions who invested in their Mary Kay Business in the month of OCTOBER!

Stacy King  
Trenda Hurt  
Amanda Smith  
Michelle Sarrington  
Christina Herriman  
Krysten Hutchinson  
Amanda Howard  
Carolyn Merritt  
Ashley Banks  
Sarah Chapman  
Rena Doerflinger  
Lynda McAbee  
Michele Cox  
Chermane House  
Sarah Scivally  
Debra Callahan  
Stacy Bridges

Kimberly Barnthouse  
Jilanne Pratt  
Christina Henson  
Melanie Adams  
Vicki Sherin  
Kathryn Kennedy  
Melissa Lucas  
Susie Smeal  
Michelle Feldker  
Megan McCartney  
Alisha Green  
Linda Keith  
Lois Billings  
Melissa Salazar  
Alisa Goss  
Heather Rudd



Highest Skin Care Sets Sold	Highest Bookings	Most Team Members in a Month
 Latisha Crabtree 7	YOUR NAME HERE	YOUR PHOTO HERE

**Names & Photos will remain until someone "Beats Their Best"!**

## november celebrations!



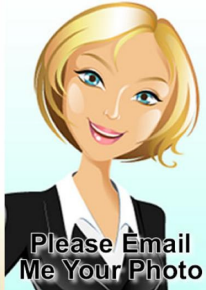
Consultant Name	Anniversary	Year
Stephanie Richardson	4-Nov	10th
Brittany Hess	30-Nov	2nd
Tabitha Meyer	13-Nov	1st
Malinda Elliott	15-Nov	1st

Consultant Name	Birthday
Cynthia Julson	5-Nov
Ginger Towe	8-Nov
Kelly Zillner	11-Nov
Amanda Howard	13-Nov
Stephanie Holden	21-Nov
Diane Doudna	30-Nov
Lesleigh Sisson	30-Nov

# OCTOBER

# ROYALTY

## Queen of Wholesale



*Stacy King*

## Queen of Retail Sales



*Chris Herriman*

## Queen of Faces



*Carolyn Merritt*

\* Information taken from Weekly Accomplishment Sheets submitted on time.

# SEMINAR SCOREBOARD YTD

July 1, 2013-June 30, 2013

## Queens Court of Retail Sales -TOP 5

Company Court: 36,000 Personal Retail Sales and you can choose from one of these Fabulous Prizes!!



**#1 Carolyn Merritt**  
\$4,837



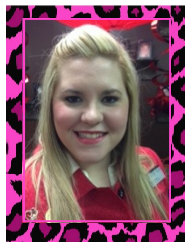
**#2 Chris Herriman**  
\$4,663



**#3 Krysten Hutchinson**  
\$2,297



**#4 Michele Cox**  
\$2,189



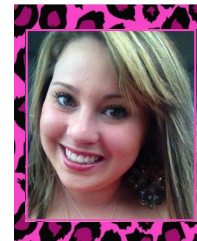
**#5 Sarah Chapman**  
\$1,896

## Queens Court of Sharing- TOP 3

Company Court: 24 Qualified Personal Team Members and you can choose from one of these Fabulous Prizes or a \$500 Voucher!!



**#1 Krysten Hutchinson**  
1 Qualified



**#2 Kylea Hyle**  
1 Qualified



**#3**



You've got it.  
That **spark.**  
That **shimmer.**  
That **shine.**

Mary Kay Sunglasses



1 PERFECT

Section 2 Bundle



Choose from one of these fabulous prizes when you hold 10 Parties and 10 Career Surveys in the month of November!

Hostess Name:	Ph #	Date	# of Guests	Sales	Bookings	Interviews
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

\*PARTY IS 3 OR MORE WOMEN OVER 18.

10 CAREER SURVEYS WITH LYNN!

- 1. \_\_\_\_\_ 2. \_\_\_\_\_
- 3. \_\_\_\_\_ 4. \_\_\_\_\_
- 5. \_\_\_\_\_ 6. \_\_\_\_\_
- 7. \_\_\_\_\_ 8. \_\_\_\_\_
- 9. \_\_\_\_\_ 10. \_\_\_\_\_

\$600 OR MORE WHOLESALE ORDER PLACED TO MARY KAY: AMOUNT \_\_\_\_\_  
(MAY BE CUMULATIVE)

TURN THIS TRACKING SHEET IN BY DEC. 5TH AND SELECT YOUR PRIZE!



# Talkin' Turkey Thanksgiving Challenge

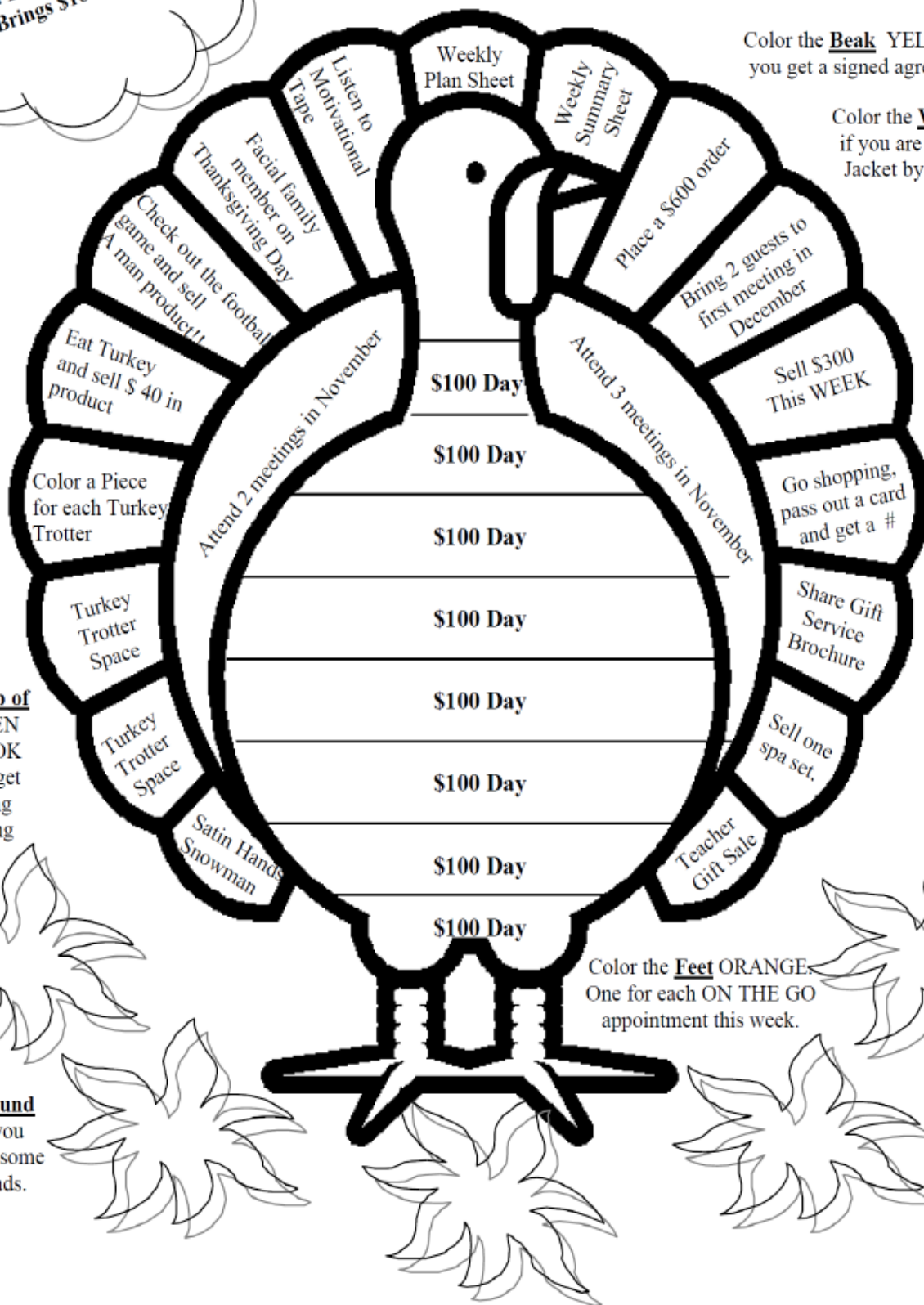
**FILL YOUR TURKEY, AND 'GOBBLE' UP A GREAT MONTH !!**

Color the Sky Blue if you have 5 bookings for the first week in December.

Color the Beak YELLOW if you get a signed agreement.

Color the Waddle RED if you are a Legal Red Jacket by month end.

Pick a Day-- Three People A Day Brings \$100 My Way !!



Color a clump of grass GREEN for each LOOK Book out to get orders during Thanksgiving week.

Color the Ground BROWN if you "scratched up" some FALL-en Leads.

A Turkey Trotter is someone that is willing to take a challenge to sell products during the Week of Thanksgiving. You may want to give them 1 of 2 choices. 1. Give them a \$100 retail bag of products to take with them and sell to everyone they know along with a LOOK BOOK and Regular Line book to get orders on anything they don't have in the bag. This really helps move Limited Editions. The hottest products? Nail polishes, lip gloss, hand cream, unscented body lotion, mascara.

**OR** 2. Give them just the books. Depends on your relationship with the customer.



**Lynn Dewey**  
**Premier Sr. Sales Director**  
 10712 S. 83rd E. Ave  
 Tulsa, OK 74122  
**Office:** (918) 671-3419  
**Email:** [lynnedeweymk@gmail.com](mailto:lynnedeweymk@gmail.com)  
**Website:** [www.lynnedewey.com](http://www.lynnedewey.com)

**RETURN SERVICE REQUESTED**



*To Our Future Cadillac Unit Member*



**All Skin Seminar 2014**  
**Double Credit Promotion is here!**  
 November 1 - 30 purchase your  
 favorite Mary Kay skin care product  
 and receive double credit  
 toward Seminar 2014.



**Check Out Our NEW Unit Website..**

[www.lynnedewey.com](http://www.lynnedewey.com)

## Maybe She Needs Me

It had been a long day! I was finishing a task:  
 And as I hurried past her, a little voice said, Ask!  
 Oh, not today! I told myself; I'm tired and it shows.  
 Besides, I might look foolish and she'd likely just say, No!  
 While drifting off to sleep that night, I saw her face again.  
 I wondered what her life was like....her needs, her dreams, her pain.  
 What if she'd been wishing for a friendly word and smile,  
 A chance to know somebody who would go the extra mile?  
 What if she'd been waiting for a break, an open door?  
 Was this the opportunity that she'd been praying for?  
 I saw the cars she might not drive, the rings she might not wear,  
 Because I would not risk myself to stop, to ask, to care.  
 So what if what I offer her is not her cup of tea?  
 That's a choice for her to make. How selfish can I be?  
 When all my dreams are realized, I don't want to regret  
 The lives I wouldn't touch and change. The no's I didn't get.  
 Oh, let me live a true go-give, and let my mission be  
 Not to think, "Do I need her?" But maybe she needs me!

**--Just Ask**

## Fall Advance



Krysten Hutchinson, Carolyn Merritt, Lynn, Sarah Chapman



*Friend request me on facebook and I'll add you to our Dream Achievers page.*



*Download the Voxer App & get in on our Dream Achievers Group.*

**I also encourage you to add Voxer for direct communication and free training from Top Director's and NSD's!!**