HELLO NEW CONSULTANTS!!

I am so excited to be working with you!  This is the beginning of an amazing journey for you and I am honored to be a part of it!  This is a lengthy page, but please read it to the very end and call me if you have any questions!!  You will feel more prepared and definitely be informed.

Please have the following ready for Launch party:

**Anytime you start a business, there are some things you need to purchase.  We work hard to find you the best prices. And, they are "tax write offs."**

**Wal-Mart or Dollar Tree shopping list:**

**Candy (Ex. Starburst, Jolly Rancher or peppermint)**

**JUMBO cotton balls  (Wal-Mart sells "Swispers Jumbo Plus")**

**clear & hot pink bag.**

**They are perfect!**

**Pens**

**Stretchy thick headbands**

**Flat cotton pads**

**Cosmetic sponges**

**Q-tips**

**Tickets (single)**

**Goodie bags and tulle for door prizes can be found at hobby lobby or at Wal-Mart for $1**

**My personal goodie bag includes:**

**Beauty Book with sales ticket in the back.  It keeps it from getting beat up.**

**\*Fast Fun Facts**

**\*I'd Love Your Opinion Sheet**

**\*Hostess Program $100 free**

**2 Wash Cloths**

**Mascara wand**

**Sponge Tip Applicator**

**4 Super Jumbo Cotton Balls**

**Q-tip**

**Candy**

**13 tickets (they will put their name or initials on each one).**

**For the goodie bags:  You can either order the small bags from Mary Kay that we deliver product in, get treat type bags from Wal-Mart or hobby lobby, or I use "my girlfriends house bags."  These have to be ordered as well.  They self seal so you can do a lot up ahead of time and the items won't fall out.  They are so sharp looking.   The cello bags from Hobby Lobby are cute, but they don't close, and if you tie them it bends the papers & books.  I use those bags to wrap my prizes in.   Mygirlfriendshouse.com for the self sealed ones are 100 for $11 plus shipping.**

***OPTIONAL- I use matching cupcake papers to put mineral powder in or once I have put it on their cotton balls, I set them in it, it keeps it from being so messy. I also laminated zebra scrapbook paper to set the trays on, not mandatory but cute and fun. Lamination is $0.25 a ft at Mardel. You may pick your own theme, Have fun with it.***

***If it is at your home you may want to have snacks, something simple like tea and brownies!***

**Drawing Gifts:  I put a piece of candy or a mint in every gift.  I purchase cute party/goody bags (inexpensive from hobby lobby) that match my** **table set up.  I wrap up mini hand creams, satin hands foil packets, microdermabrasion packets, foundation primer with lip samples & eye /cheek samples, color cards with a gloss sample or mini hand cream tubes.  What makes it look so expensive is  "tulle" to tie them.**

**3 Gifts for a party of 3-4 & 4 Gifts for a party of 5-6.**

**Two gifts is not enough for all the tickets they throw in the buckets.**

**\*\*The "I want that" game, I would wrap up a discontinued item, a bunch of samples or an eye shadow.   You write that off your taxes & it's fun. If your inventory is not in yet, just use some samples from your starter kit**

**I put the starter kit flier on one side & the build your bag on the other side on card stock paper then laminate them when I am laminating my placemats at mardel. VERY INEXPENSIVE**

 ***I am using the dry erase markers or washable markers to let them circle the sets they really liked.***

***The Party tray liner can be printed and cut to fit into the black mirror under the clear tray to show you where product goes and it will tell the guest what she is trying. (I laminate these too to make these last longer)***

**Print the flip chart NOW :) and start practicing!!**