

# Talkin' Turkey Thanksgiving Challenge

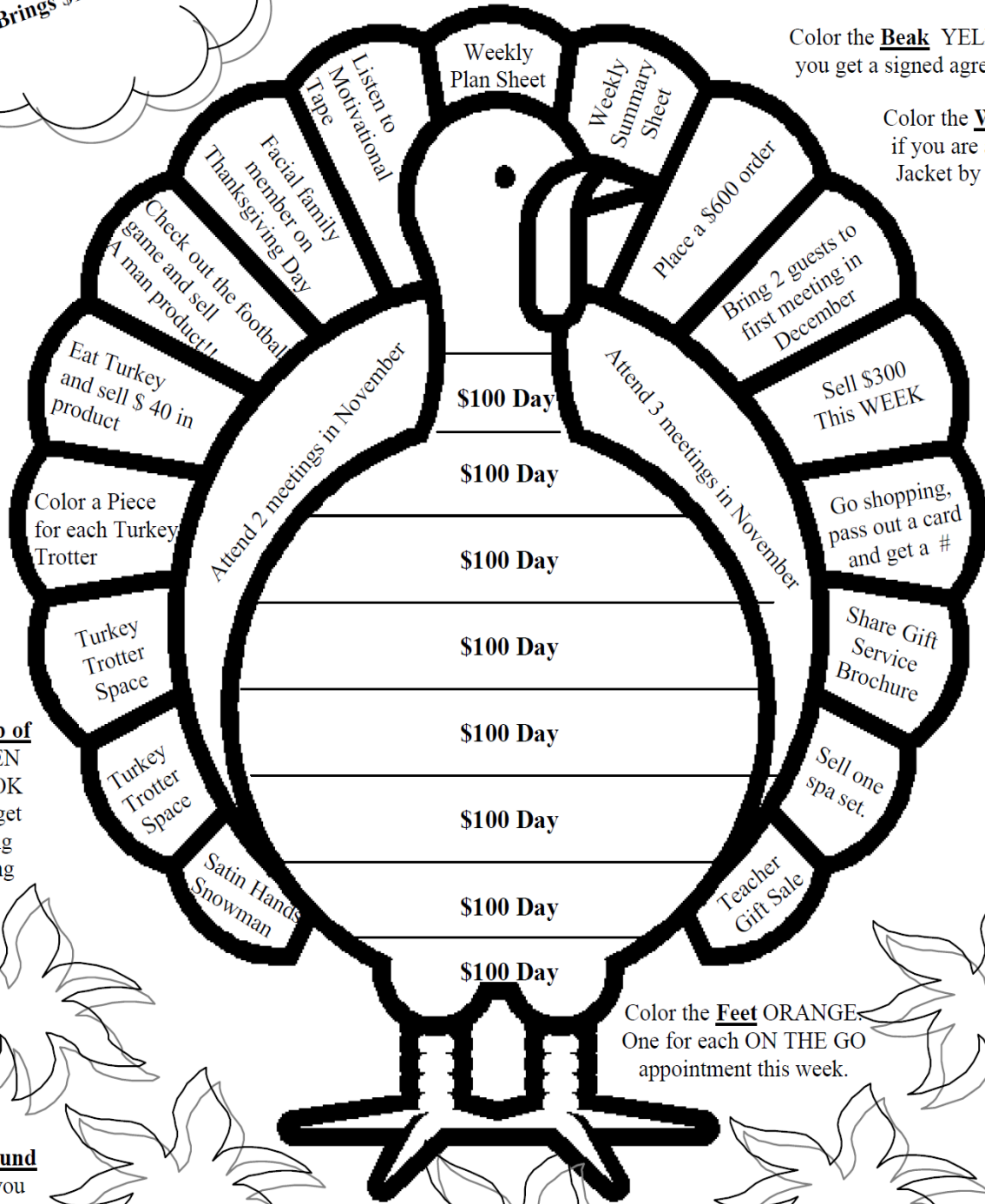
**FILL YOUR TURKEY, AND 'GOBBLE' UP A GREAT MONTH !!**

Pick a Day—Three People A Day Brings \$100 My Way !!

Color the **Sky** Blue if you have 5 bookings for the first week in December.

Color the **Beak** YELLOW if you get a signed agreement.

Color the **Waddle** RED if you are a Legal Red Jacket by month end.



Color a **clump of grass** GREEN for each LOOK Book out to get orders during Thanksgiving week.

Color the **Feet** ORANGE. One for each ON THE GO appointment this week.

Color the **Ground** BROWN if you "scratched up" some FALL-en Leads.

A Turkey Trotter is someone that is willing to take a challenge to sell products during the Week of Thanksgiving. You may want to give them 1 of 2 choices. 1. Give them a \$100 retail bag of products to take with them and sell to everyone they know along with a LOOK BOOK and Regular Line book to get orders on anything they don't have in the bag. This really helps move Limited Editions. The hottest products? Nail polishes, lip gloss, hand cream, unscented body lotion, mascara.  
**OR** 2. Give them just the books. Depends on your relationship with the customer.