


























Inventory Planning

LEVEL of INVENTORY	Number of DEPARTMENTS	Skin Care & Color Lines			Specialty Line Products			
		SKIN CARE	SUPPLEMENTS	COLOR	FRAGRANCE	BODY CARE	MEN'S	LIMITED EDITION
 Emerald \$4200	FULL Store	FULL Department	FULL Department	FULL Department				
 Emerald \$3600	6	FULL Department	FULL Department	FULL Department				
 Diamond \$3000	5	FULL Department	FULL Department	FULL Department				
 Ruby \$2400	4	FULL Department	FULL Department	Most Popular Colors				
 Sapphire \$1800	3	FULL Department	FULL Department	Limited Colors				

Benefits of an Inventory

On the spot delivery provides customers with instant buying gratification.

Product availability provides a higher level of customer service and promotes a greater depth of customer loyalty.

A full stock of inventory provides a consultant with an ideal selling environment and an immediate paycheck.

Inventory on your shelf supports effective time management.